

Shelly Garcia

### **Thinking of selling? Here's what it takes to execute a seamless home sale...**

As a homeowner, when your lifestyle evolves, you might find your home no longer suits your current lifestyle.

You're ready to sell and free up capital to enjoy more leisure. However, you want to make sure you're maximizing your sale price.

### **That's where I come in.**

You deserve peace of mind and a smooth transaction. When you choose to work with me, you'll benefit from my extensive knowledge of the neighborhood and my expertise in accurately assessing the value of your home.

Having successfully sold over 800 homes in the El Dorado County area, I've earned the trust of my clients. I'll be there to guide you every step of the way.

### **Here's what to expect from me:**

**1. Initial Phone Call** – During our first phone conversation, we'll talk about your objectives, discuss how I work with clients, and assess whether we're the right fit to move forward together in achieving your real estate goals.

**2. Strategic Marketing Consultation** – During our strategic marketing consultation, it will be approximately 90 minutes, and we will cover your goals in detail and outline our step-by-step strategy for getting you the highest possible price in the fewest days on the market. We will also cover specific details you need to know for selling your property, legal paperwork, and important market stats.

**3. Next Steps** – My top priority is to keep you informed and ensure your needs are met. While you start preparing to move, my focus will be on achieving the highest price for your property in the shortest time on the market. My approach emphasizes ROI-based marketing and a systematic process for closing the sale of your property, ensuring you achieve the results you deserve while minimizing unnecessary stress.

**Call Today → (530)-417-3831**

All the best

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