

Shelly Garcia

Thinking of buying a home? Here's what it takes to execute a seamless home purchase...

As a homeowner, when your lifestyle evolves, you might find it's time to move. You're looking for a home that better accommodates your current lifestyle. But you want to make sure you're getting the best price and terms.

A large percentage of buyers may feel overwhelmed knowing this is the largest financial transaction of their life, so yes, it is a big deal. Without the guidance of an expert and a strategic plan, you can easily find yourself overwhelmed—settling for less than you deserve.

That's where I come in.

You deserve an agent who will advocate for you and secure the most favorable terms for the purchase of your home. The good news is, when you choose to work with me, you'll benefit from my extensive knowledge of the neighborhood and my expertise in accurately assessing the value of your home.

Having successfully sold over 800 homes in the El Dorado County area, I've earned the trust of my clients. My proven process ensures a seamless experience for you.

Here's what to expect from me:

1. Initial Phone Call – During this initial call, we'll discuss your preferences, requirements, and expectations to get a clear picture of your dream home. I'll also explain how I work with clients and outline the steps ahead. And if we are the right fit, I will schedule your Strategic Home Search Consultation.

2. Strategic Home Search Consultation – In approximately 90 minutes, we will delve deeply into your goals and meticulously lay out my systematic approach to finding your ideal property with the most favorable terms. Our discussion will also encompass the essential information you need, including refining your search criteria, understanding financing options, legal paperwork, and vital market statistics.

3. Next Steps – Next, marks the beginning of an exciting journey. As we head out to explore homes, keep in mind that finding the perfect property is about matching your dreams with the reality of what's available. Let's keep an open mind, ask questions, and take notes as we go. Your input is invaluable in shaping this search. Once we find the ideal property for you, I'll help you write a competitive offer and negotiate for the price and terms you deserve.

Call today → (530)417-3831

All the best,

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