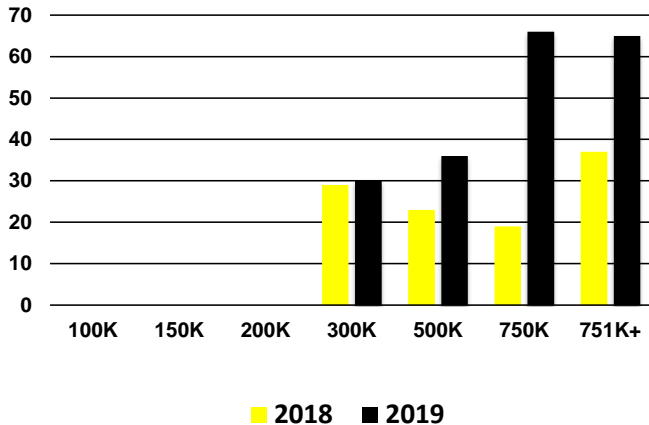


# ADDISON

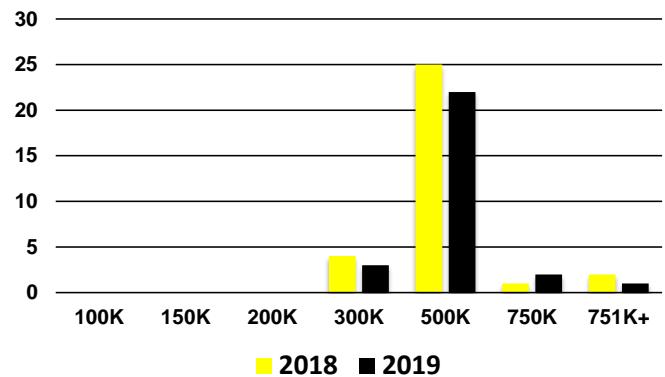
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 13,501,735	\$ 11,950,255
Number of Sales	32	28
Median Sales Price	\$365,000	\$372,625

**DAYS ON MARKET ADDISON**



**ADDISON MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

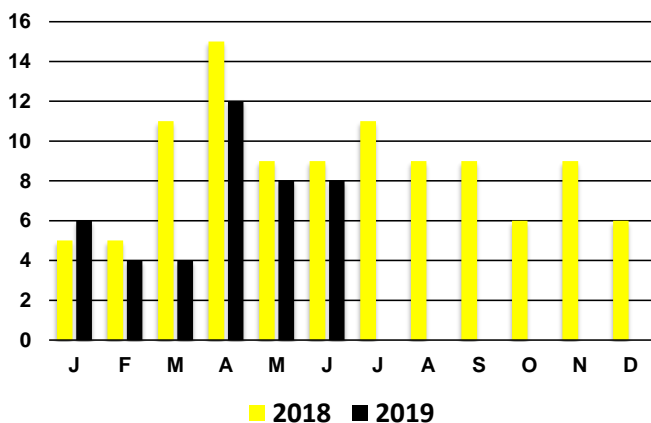
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	97.2%
\$301K-\$500K	98.3%
\$501K-\$750K	97.8%
\$751k-+	91.7%

## AVERAGE OVERPRICING

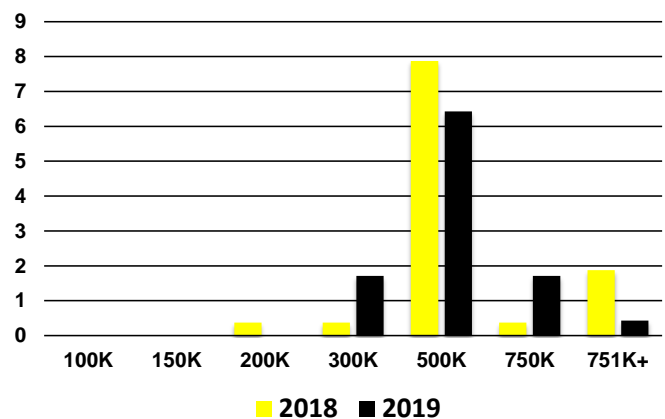
Original List Price to Sale Price

2018	1.2%
2019	1.1%

**ADDISON MONTHLY SALES**



**ADDISON MONTHS OF INVENTORY**



NTREIS Sold information as of 07/12/2019

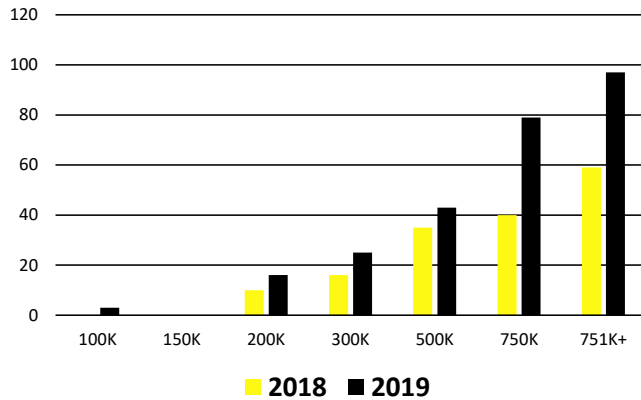
CHICAGO TITLE

# ALLEN

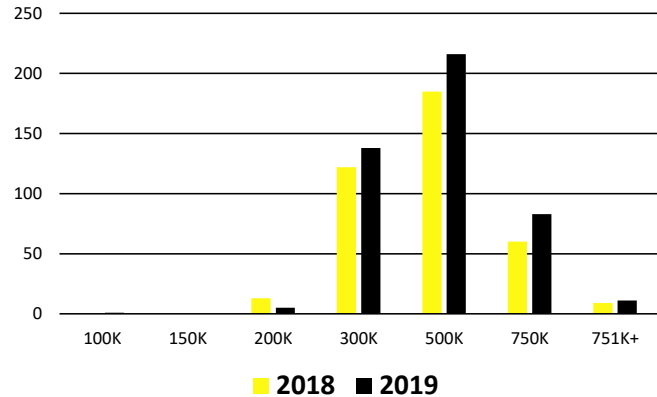
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 148,689,393	\$179,621,373
Number of Sales	389	454
Median Sales Price	\$335,000	\$366,250

DAYS ON THE MARKET ALLEN



ALLEN MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

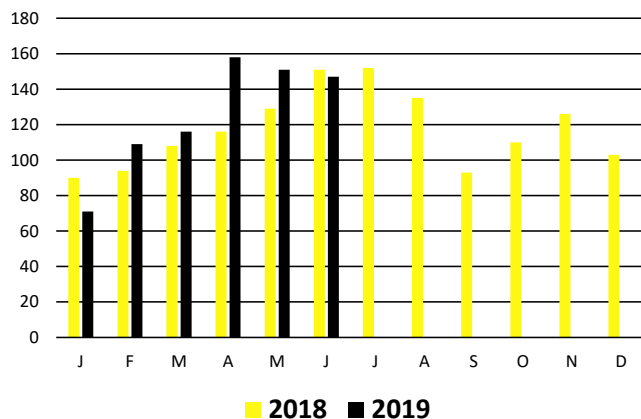
\$0-\$100K	60.0%
\$101K-\$150K	NONE
\$151K-\$200K	97.9%
\$201K-\$300K	99.1%
\$301K-\$500K	98.6%
\$501K-\$750K	97.3%
\$751k+	96.2%

## AVERAGE OVERPRICING

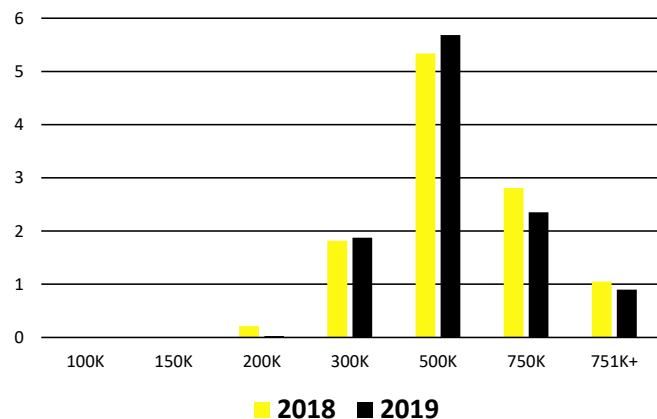
Original List Price to Sale Price

2018	1.1%
2019	1.0%

ALLEN MONTHLY SALES



ALLEN MONTHS OF INVENTORY



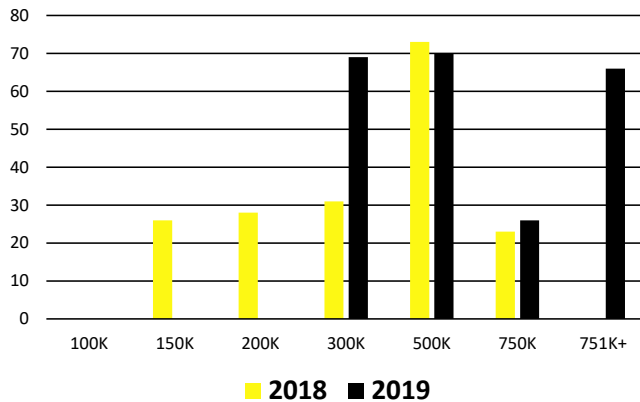
Inventory not shown where no sales

NTRIS Sold information as of 07/12/2019

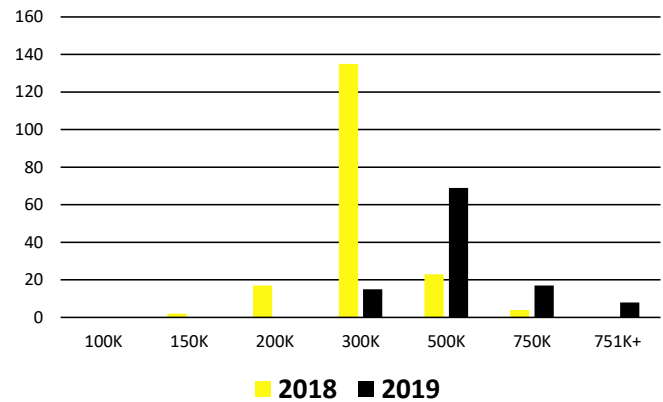
CHICAGO TITLE

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 45,753,291	\$45,791,549
Number of Sales	181	179
Median Sales Price	\$235,000	\$239,720

DAYS ON THE MARKET ANNA



ANNA MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

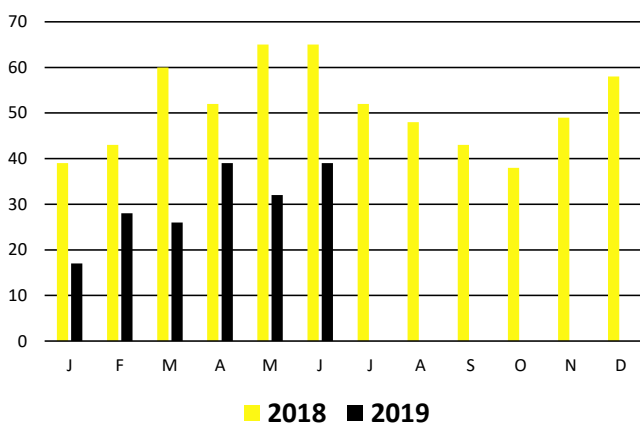
\$0-\$100K	NONE
\$101K-\$150K	100.1%
\$151K-\$200K	99.3%
\$201K-\$300K	99.0%
\$301K-\$500K	98.3%
\$501K-\$750K	100.0%
\$751k-+	NONE

## AVERAGE OVERPRICING

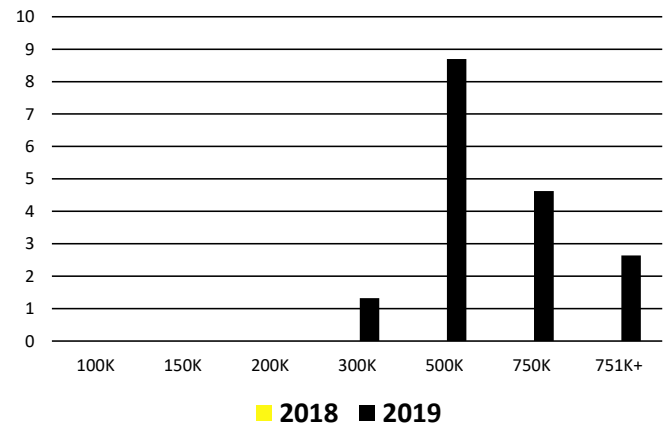
Original List Price to Sale Price

2018	1.0%
2019	1.0%

ANNA MONTHLY SALES



ANNA MONTHS OF INVENTORY



Inventory not shown where no sales

NTREIS Sold information as of 07/12/2019

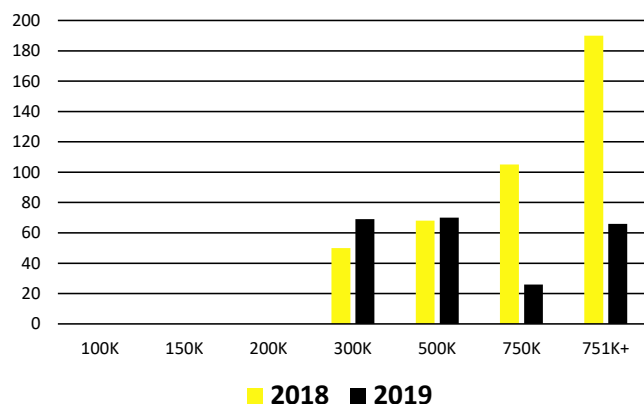
CHICAGO TITLE

# ARGYLE

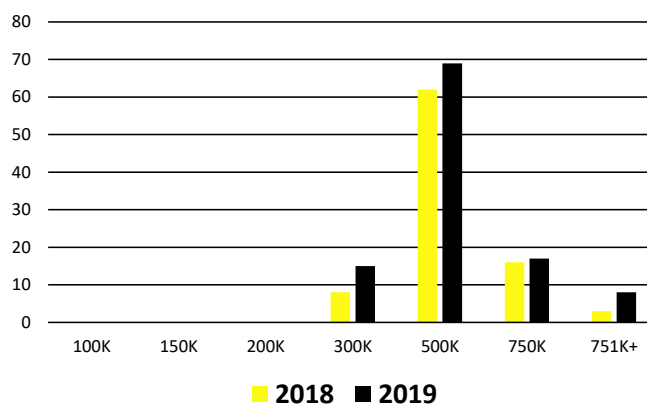
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 40,345,437	\$49,852,133
Number of Sales	89	109
Median Sales Price	\$403,500	\$394,239

**DAYS ON THE MARKET ARGYLE**



**ARGYLE MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

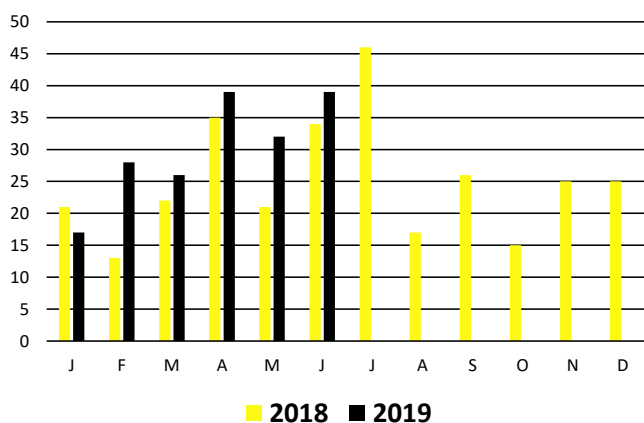
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	96.2%
\$301K-\$500K	97.4%
\$501K-\$750K	98.7%
\$751k+	96.3%

## AVERAGE OVERPRICING

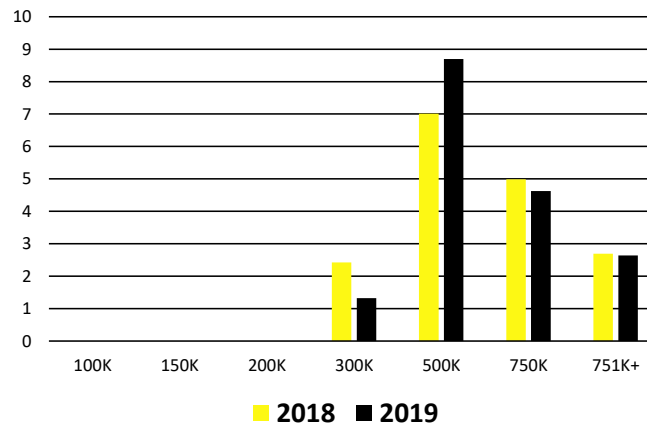
Original List Price to Sale Price

2018	1.3%
2019	1.1%

**ARGYLE MONTHLY SALES**



**ARGYLE MONTHS OF INVENTORY**



NTRIS Sold information as of 07/12/2019

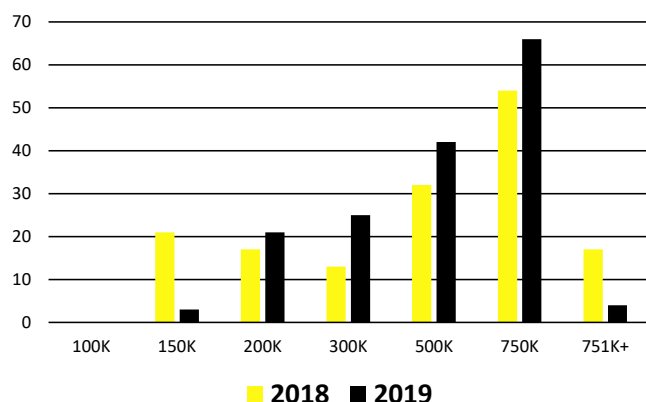
CHICAGO TITLE

# CARROLLTON

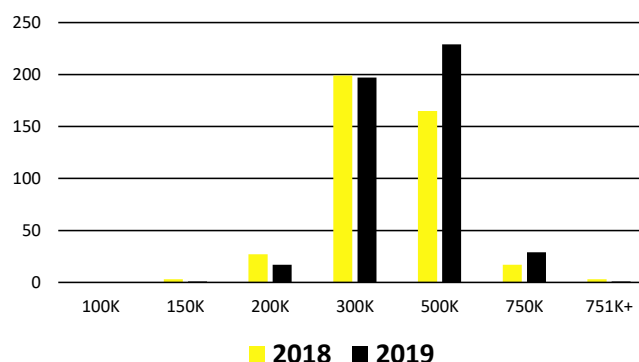
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 129,209,228	\$155,109,995
Number of Sales	414	474
Median Sales Price	\$293,000	\$309,750

DAYS ON MARKET CARROLLTON



CARROLLTON MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

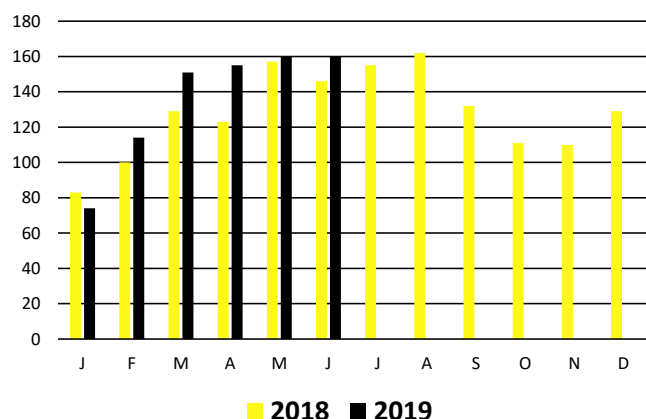
\$0-\$100K	NONE
\$101K-\$150K	107.1%
\$151K-\$200K	96.9%
\$201K-\$300K	99.3%
\$301K-\$500K	99.3%
\$501K-\$750K	97.4%
\$751k-+	100.0%

## AVERAGE OVERPRICING

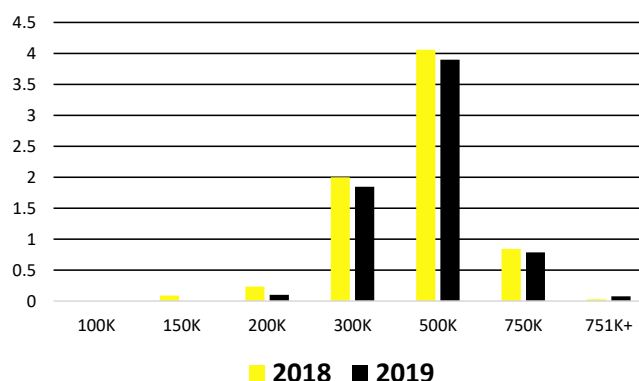
Original List Price to Sale Price

2018	1.1%
2019	1.0%

CARROLLTON MONTHLY SALES



CARROLLTON MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

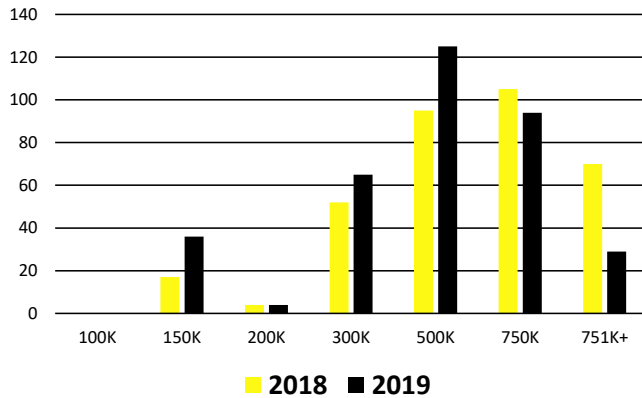
CHICAGO TITLE

# CELINA

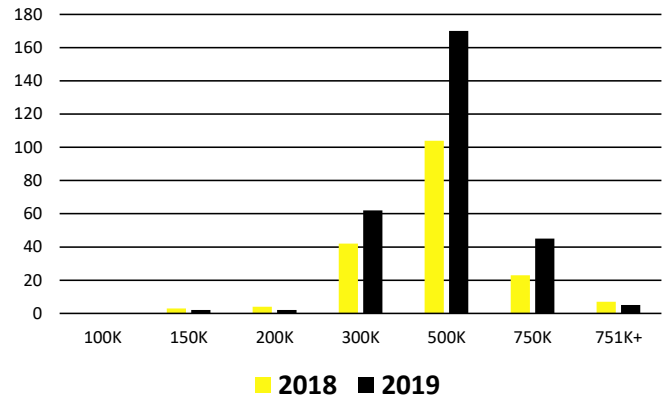
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 72,962,521	\$111,656,793
Number of Sales	183	286
Median Sales Price	\$355,000	\$368,715

DAYS ON MARKET CELINA



CELINA MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

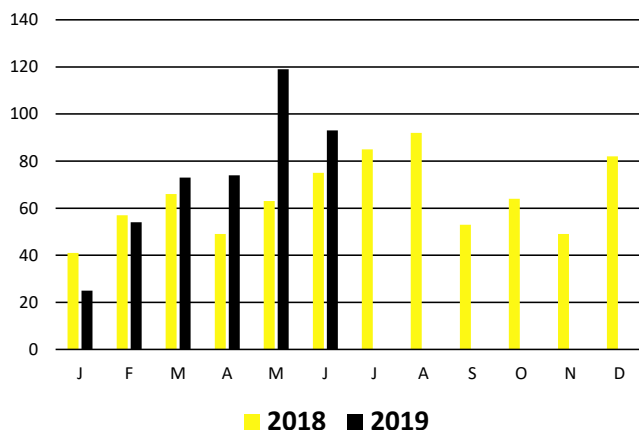
\$0-\$100K	NONE
\$101K-\$150K	90.0%
\$151K-\$200K	99.1%
\$201K-\$300K	97.8%
\$301K-\$500K	96.4%
\$501K-\$750K	97.3%
\$751k-+	104.4%

## AVERAGE OVERPRICING

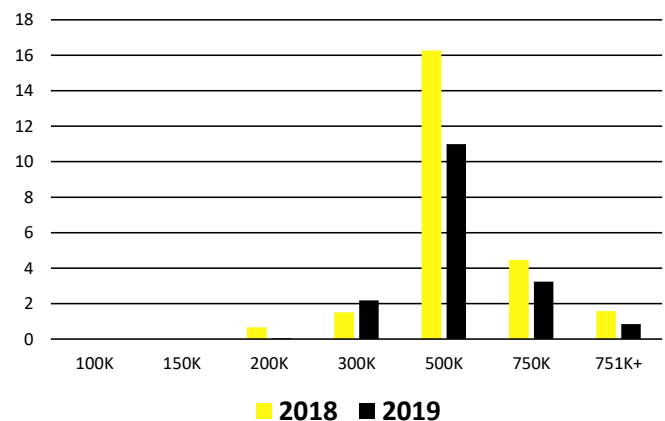
Original List Price to Sale Price

2018	1.1%
2019	1.1%

CELINA MONTHLY SALES



CELINA MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

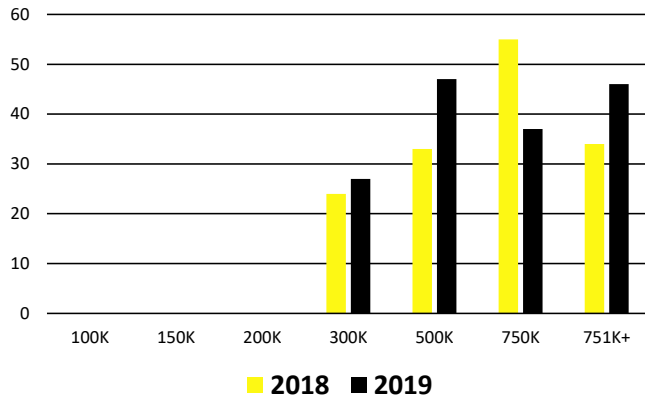
CHICAGO TITLE

# COLLEYVILLE

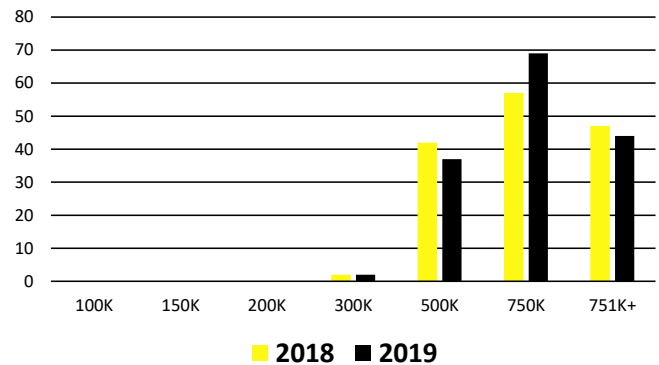
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$102,235,768	\$104,426,227
Number of Sales	148	152
Median Sales Price	\$642,100	\$641,700

DAYS ON MARKET COLLEYVILLE



COLLEYVILLE MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	91.9%
\$301K-\$500K	98.3%
\$501K-\$750K	99.0%
\$751k+	97.3%

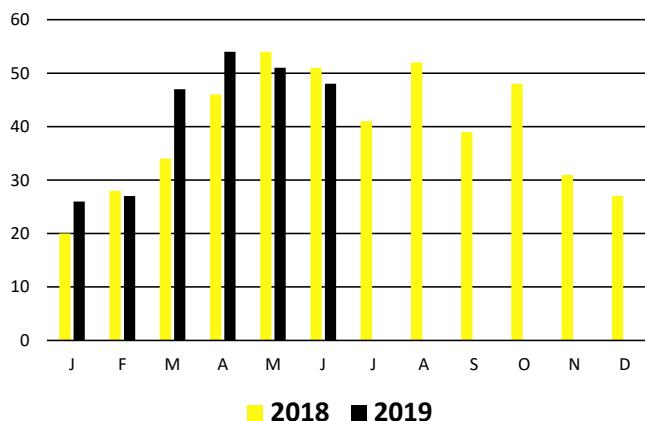
## AVERAGE OVERPRICING

Original List Price to Sale Price

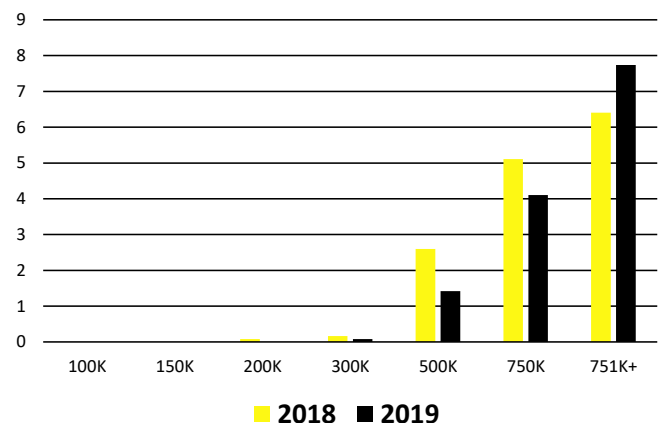
2018	1.1%
2019	1.2%

Inventory not shown where no sales

COLLEYVILLE MONTHLY SALES



COLLEYVILLE MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

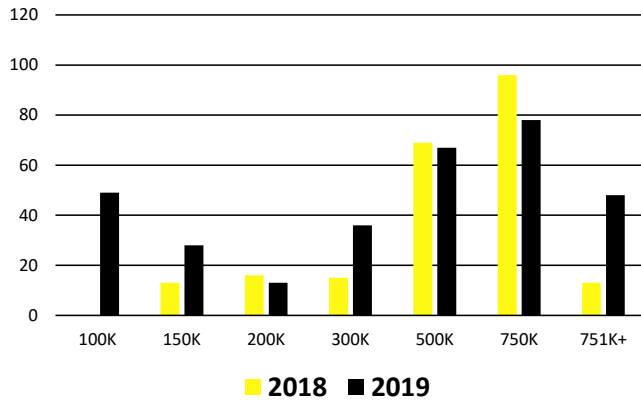
CHICAGO TITLE

# THE COLONY

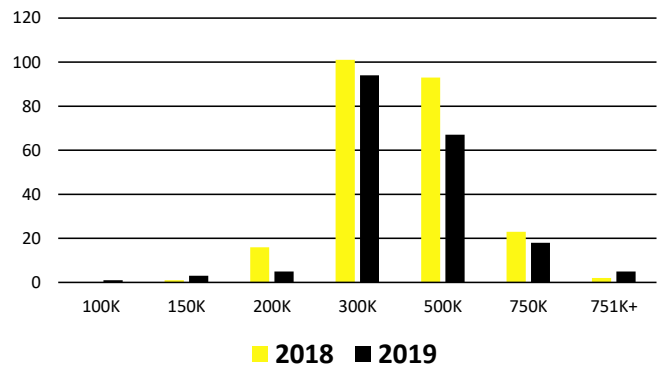
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 80,009,703	\$64,830,163
Number of Sales	236	193
Median Sales Price	\$301,450	\$280,000

DAYS ON MARKET THE COLONY



THE COLONY MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

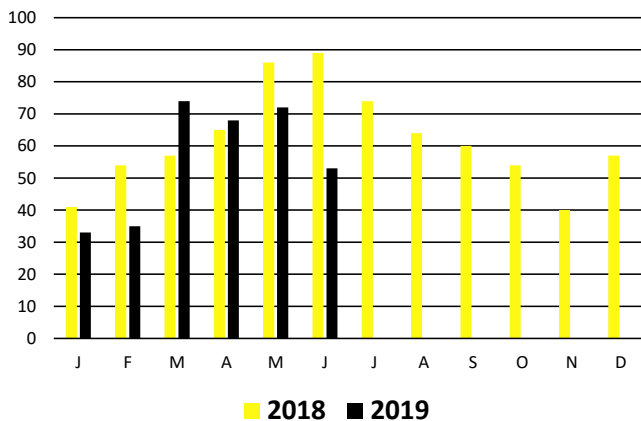
\$0-\$100K	79.2%
\$101K-\$150K	84.3%
\$151K-\$200K	97.8%
\$201K-\$300K	99.1%
\$301K-\$500K	97.7%
\$501K-\$750K	96.6%
\$751k+	94.8%

## AVERAGE OVERPRICING

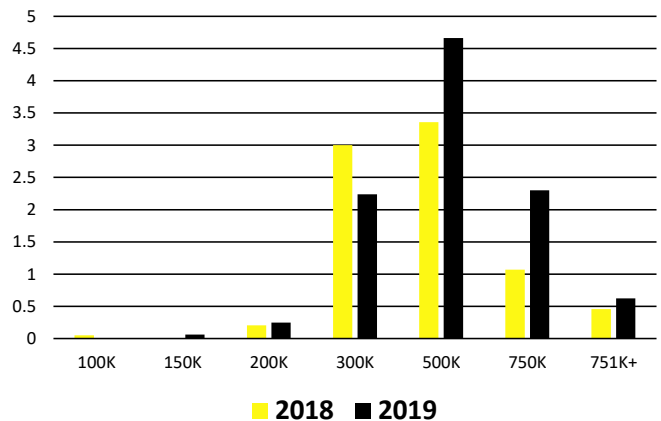
Original List Price to Sale Price

2018	1.0%
2019	1.2%

THE COLONY MONTHLY SALES



THE COLONY MONTHS OF INVENTORY



NTRIS Sold information as of 07/12/2019

CHICAGO TITLE

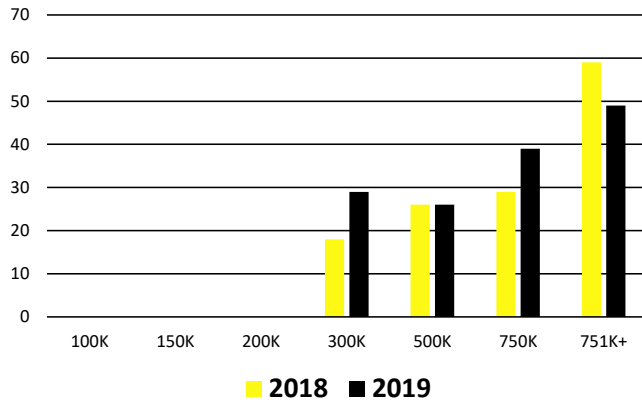


# COPPELL

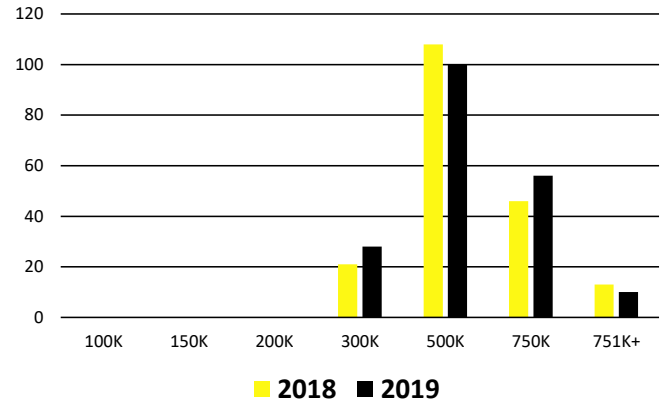
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 88,051,397	\$90,374,082
Number of Sales	188	194
Median Sales Price	\$444,000	\$429,500

DAYS ON MARKET COPPELL



COPPELL MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

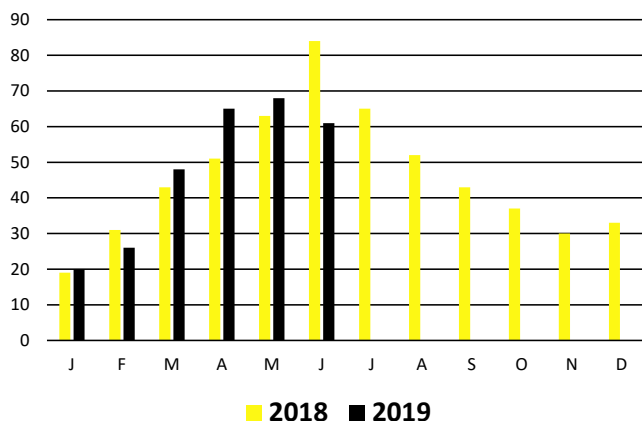
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	98.5%
\$301K-\$500K	99.3%
\$501K-\$750K	98.1%
\$751k+	96.2%

## AVERAGE OVERPRICING

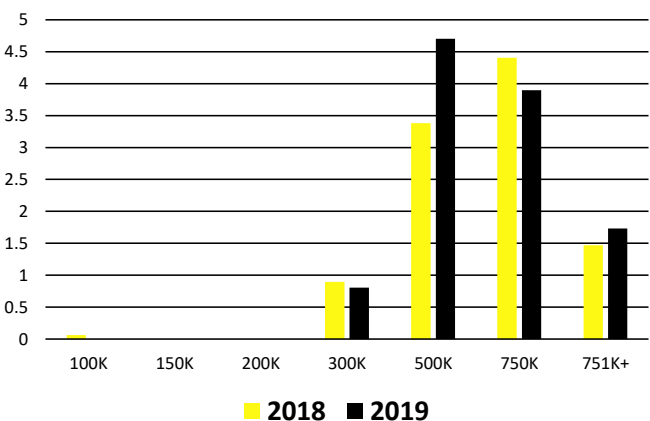
Original List Price to Sale Price

2018	1.1%
2019	1.1%

COPPELL MONTHLY SALES



COPPELL MONTHS OF INVENTORY



NTRIS Sold information as of 07/12/2019

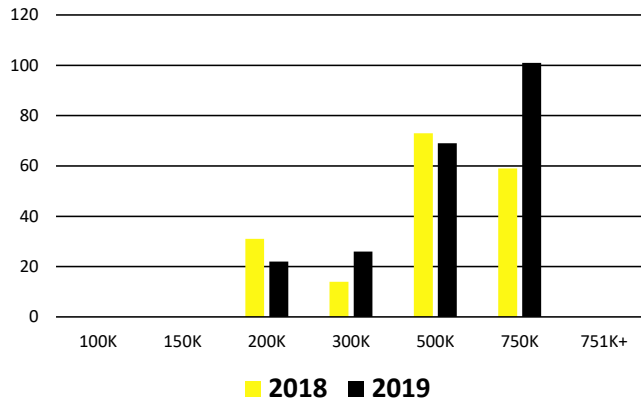
CHICAGO TITLE

# CORINTH

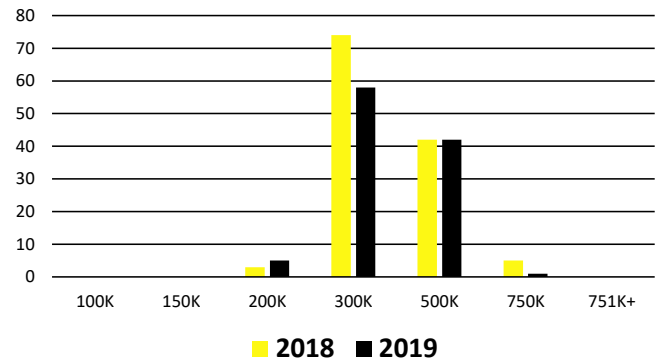
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 38,419,714	\$32,245,742
Number of Sales	124	106
Median Sales Price	\$283,750	\$283,700

DAYS ON MARKET CORINTH



CORINTH MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

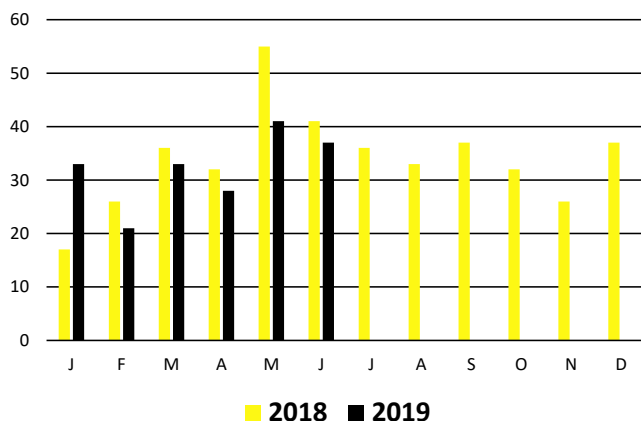
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	97.9%
\$201K-\$300K	99.5%
\$301K-\$500K	98.6%
\$501K-\$750K	100.0%
\$751k-+	NONE

## AVERAGE OVERPRICING

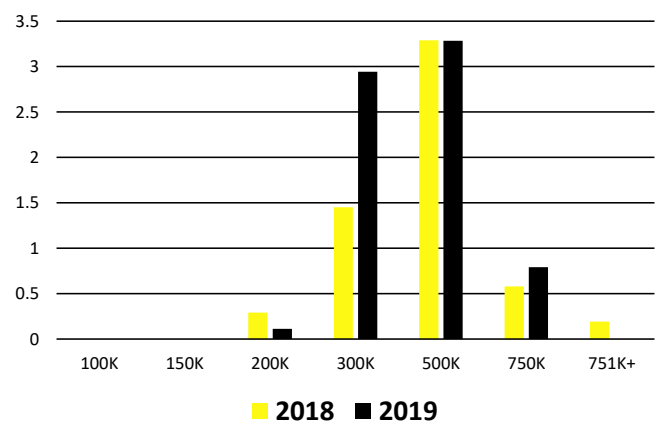
Original List Price to Sale Price

2018	1.0%
2019	1.1%

CORINTH MONTHLY SALES



CORINTH MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

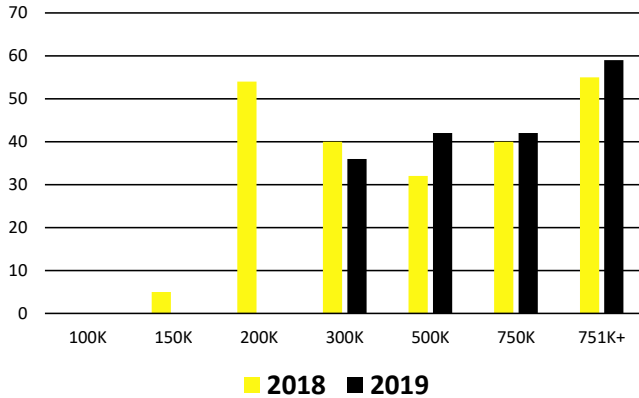
CHICAGO TITLE

# FAR NORTH DALLAS (AREA 10)

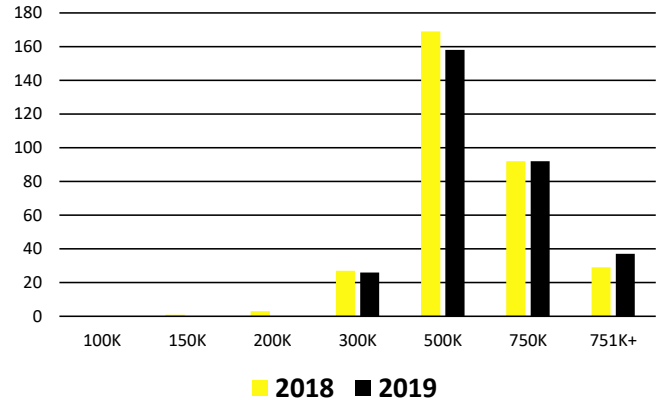
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 160,784,876	\$164,790,342
Number of Sales	321	313
Median Sales Price	\$440,000	\$469,000

**DAYS ON THE MARKET AREA 10**



**AREA 10 MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

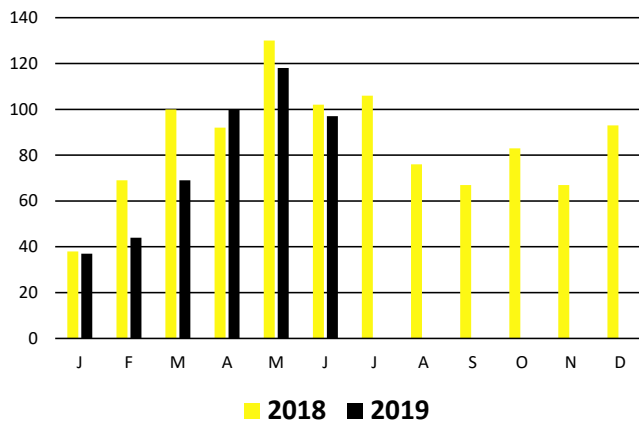
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	98.6%
\$301K-\$500K	98.0%
\$501K-\$750K	98.2%
\$751k-+	96.6%

## AVERAGE OVERPRICING

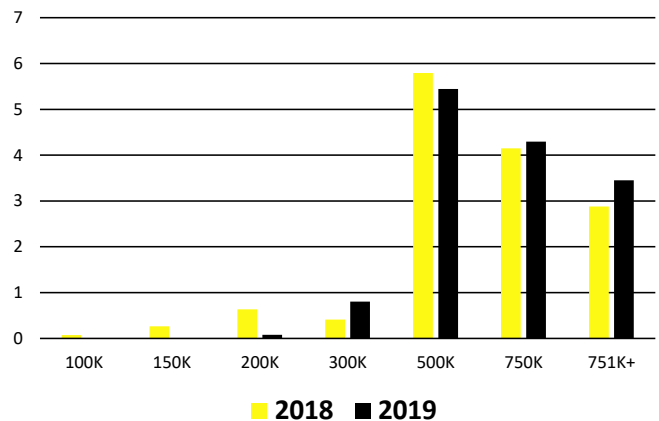
Original List Price to Sale Price

2018	1.2%
2019	1.1%

**AREA 10 MONTHLY SALES**



**AREA 10 MONTHS OF INVENTORY**



NTREIS Sold information as of 07/12/2019

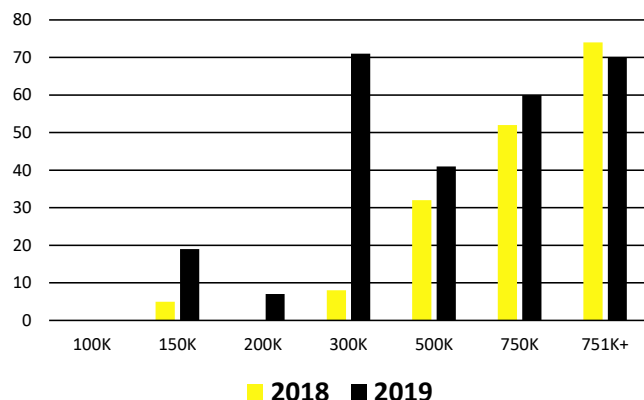
CHICAGO TITLE

# DALLAS NORTH (AREA 11)

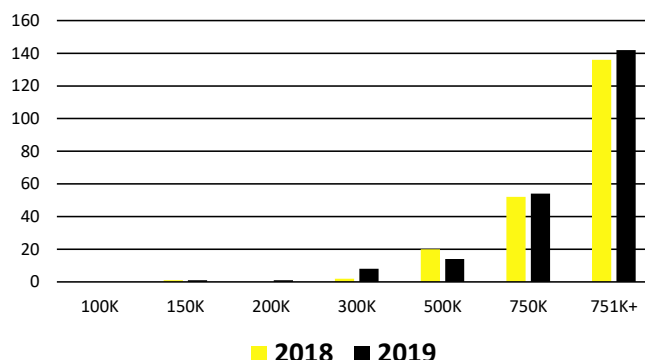
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 268,959,861	\$253,139,519
Number of Sales	211	220
Median Sales Price	\$975,000	\$902,750

DAYS ON MARKET DALLAS NORTH



DALLAS NORTH MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

\$0-\$100K	NONE
\$101K-\$150K	100.0%
\$151K-\$200K	103.9%
\$201K-\$300K	96.4%
\$301K-\$500K	95.5%
\$501K-\$750K	96.3%
\$751k+	96.4%

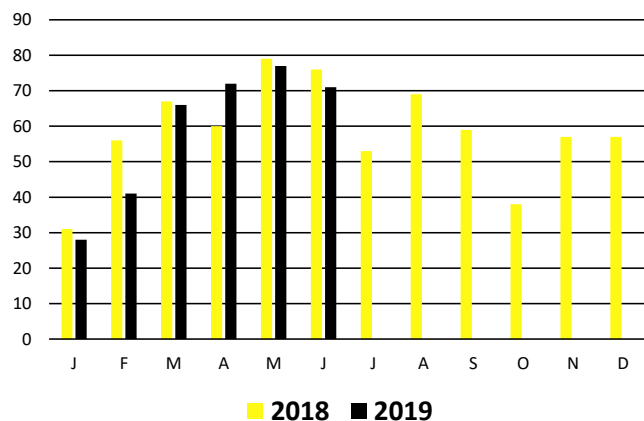
## AVERAGE OVERPRICING

Original List Price to Sale Price

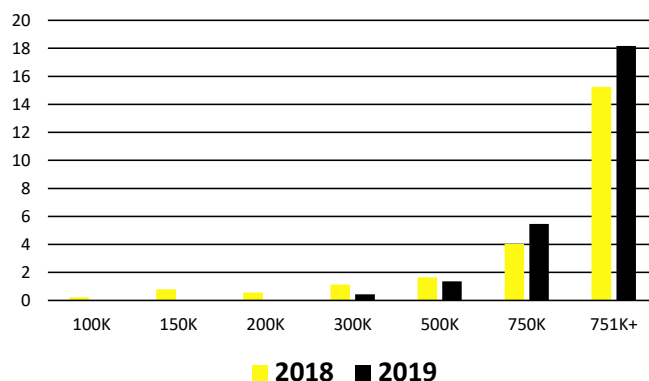
2018	1.2%
2019	1.1%

Inventory not shown where no sales

DALLAS NORTH MONTHLY SALES



DALLAS NORTH MONTHS OF INVENTORY



NTRIS Sold information as of 07/12/2019

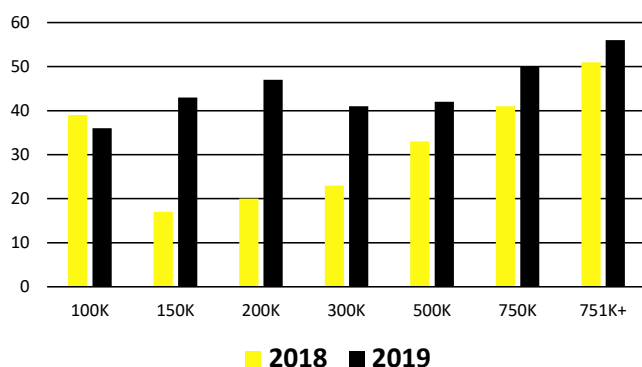
CHICAGO TITLE

# DALLAS EAST (AREA 12)

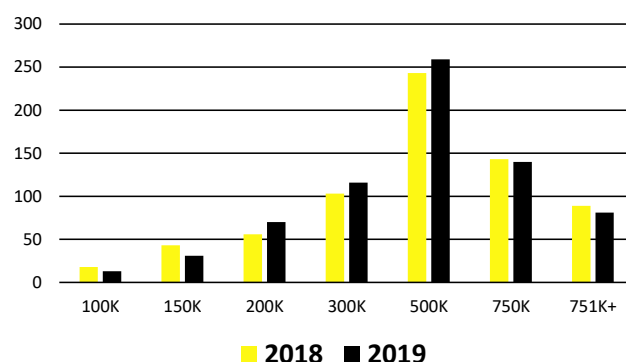
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 318,810,183	\$320,157,279
Number of Sales	695	711
Median Sales Price	\$400,000	\$403,000

**DAYS ON THE MARKET  
DALLAS EAST**



**DALLAS EAST MKT SHARE BY PRICE  
RANGE**



## SALE/LIST PRICE RATIO

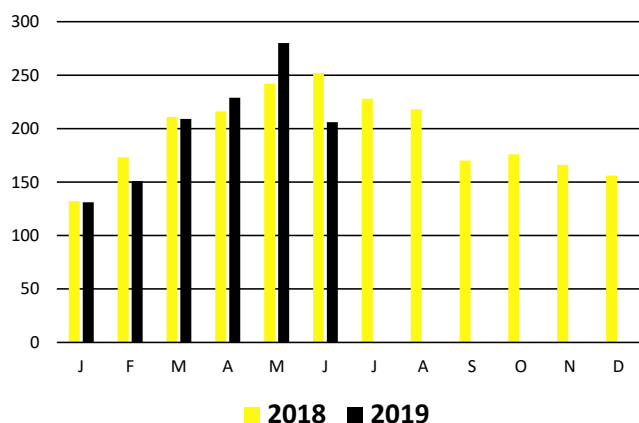
\$0-\$100K	95.8%
\$101K-\$150K	96.2%
\$151K-\$200K	97.8%
\$201K-\$300K	98.2%
\$301K-\$500K	97.9%
\$501K-\$750K	98.1%
\$751k+	97.3%

## AVERAGE OVERPRICING

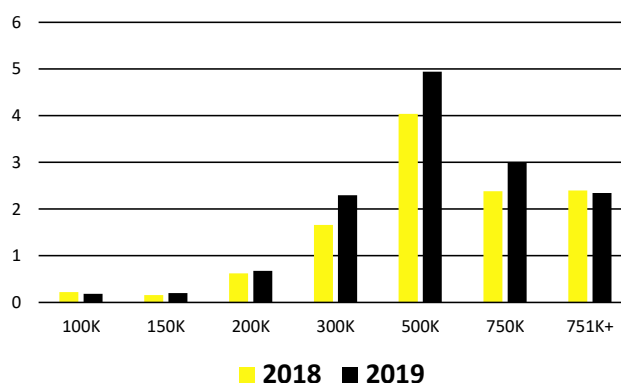
Original List Price to Sale Price

2018	1.1%
2019	1.1%

## DALLAS EAST MONTHLY SALES



## DALLAS EAST MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

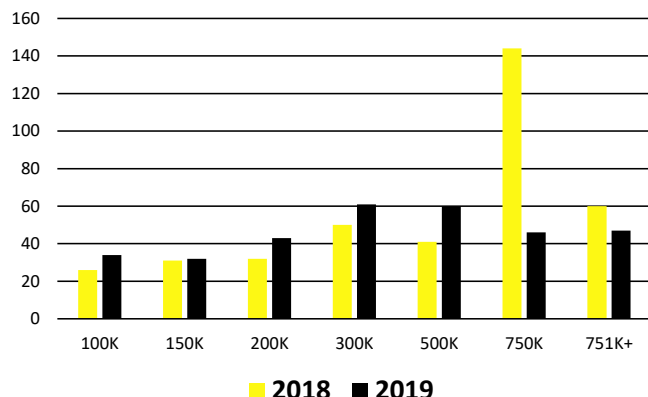
CHICAGO TITLE

# DALLAS NORTH OAK CLIFF (AREA 14)

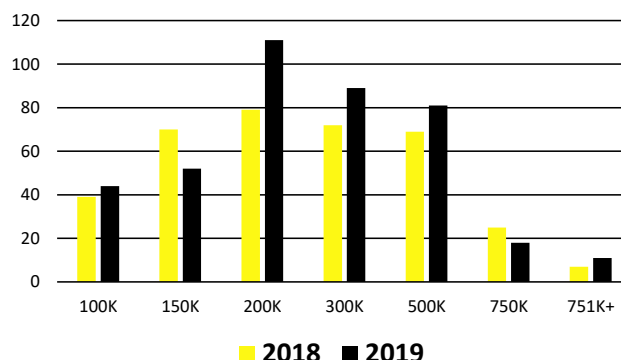
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 92,947,051	\$104,287,767
Number of Sales	361	406
Median Sales Price	\$195,000	\$199,450

DAYS ON MARKET AREA 14



AREA 14 MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

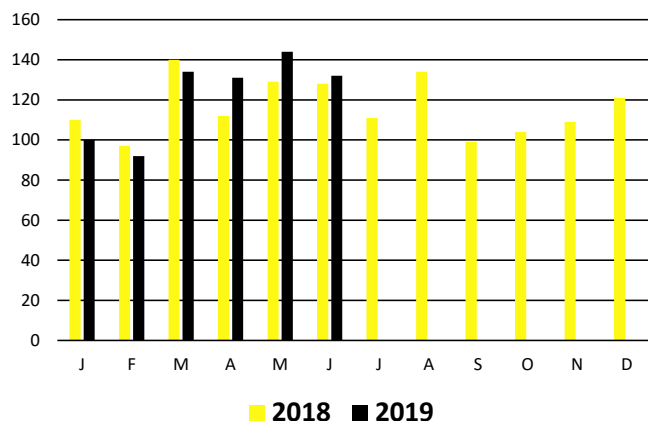
\$0-\$100K	92.6%
\$101K-\$150K	97.5%
\$151K-\$200K	98.4%
\$201K-\$300K	98.1%
\$301K-\$500K	98.1%
\$501K-\$750K	99.4%
\$751k+	95.4%

## AVERAGE OVERPRICING

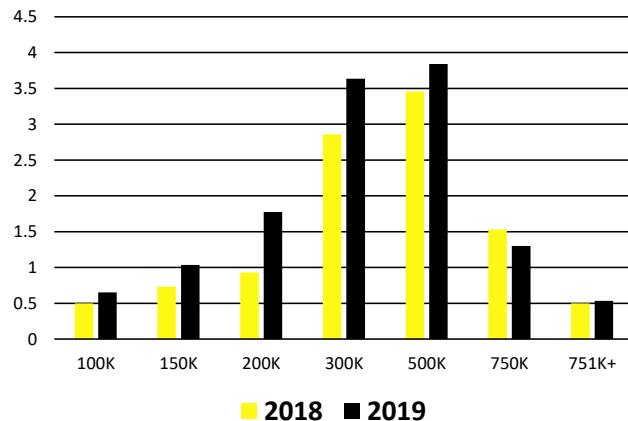
Original List Price to Sale Price

2018	1.1%
2019	1.2%

AREA 14 MONTHLY SALES



AREA 14 MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

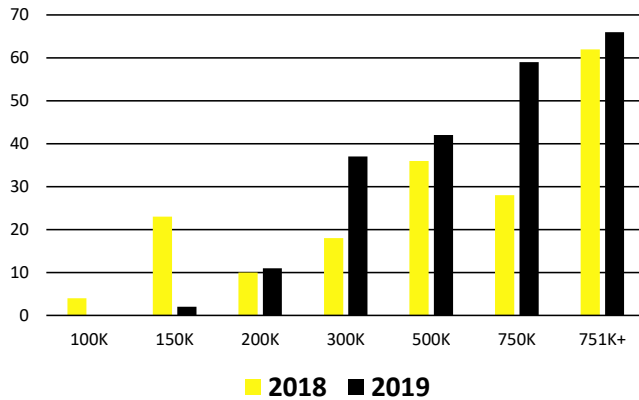
CHICAGO TITLE

# DALLAS NORTHWEST (AREA 16)

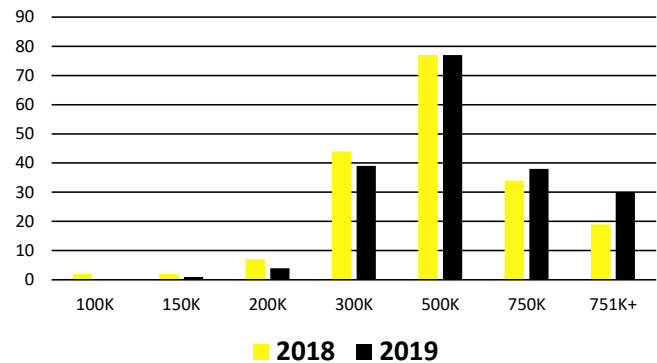
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 83,057,615	\$96,105,974
Number of Sales	185	189
Median Sales Price	\$379,000	\$402,000

**DAYS ON MARKET AREA 16**



**AREA 16 MARKET SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

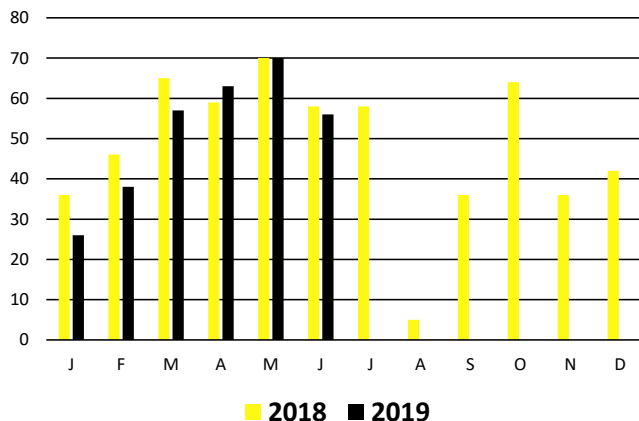
\$0-\$100K	NONE
\$101K-\$150K	92.9%
\$151K-\$200K	102.6%
\$201K-\$300K	97.8%
\$301K-\$500K	97.6%
\$501K-\$750K	96.7%
\$751k-+	96.6%

## AVERAGE OVERPRICING

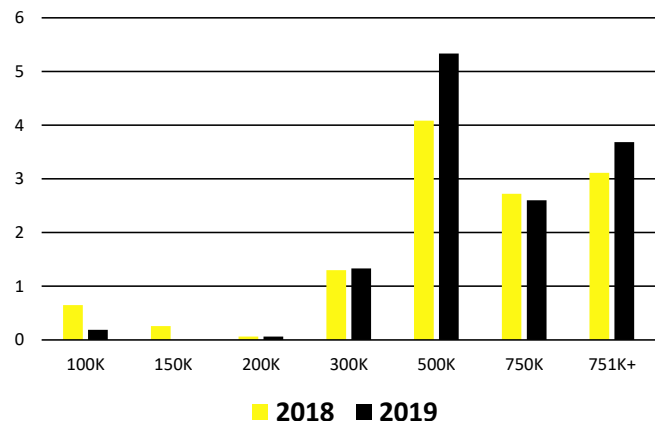
Original List Price to Sale Price

2018	1.1%
2019	1.1%

**AREA 16 MONTHLY SALES**



**AREA 16 MONTHS OF INVENTORY**



NTREIS Sold information as of 07/12/2019

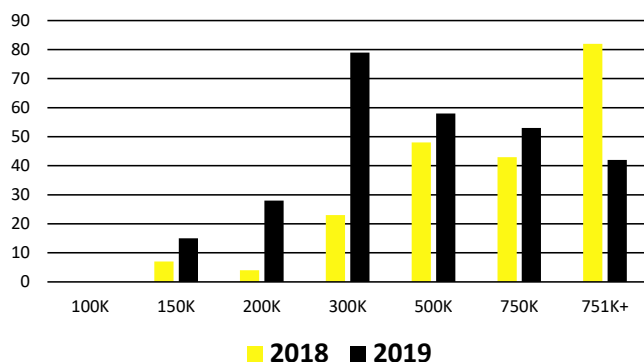
CHICAGO TITLE

# DALLAS OAK LAWN (AREA 17)

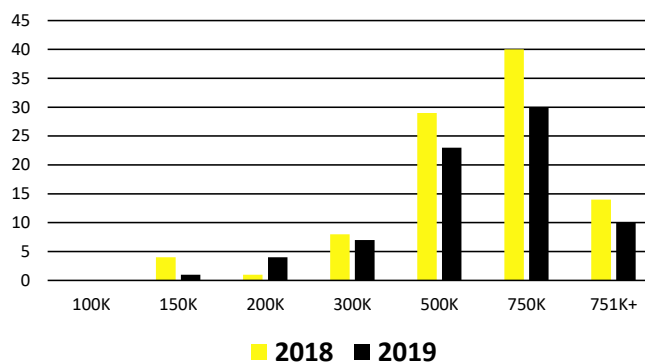
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 61,625,872	\$42,490,895
Number of Sales	96	75
Median Sales Price	\$537,950	\$515,000

**DAYS ON THE MARKET  
DALLAS OAK LAWN**



**DALLAS OAK LAWN MKT SHARE BY  
PRICE RANGE**



## SALE/LIST PRICE RATIO

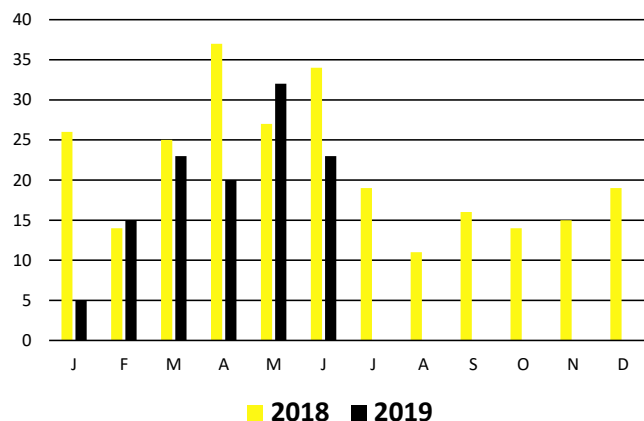
\$0-\$100K	NONE
\$101K-\$150K	91.4%
\$151K-\$200K	96.9%
\$201K-\$300K	96.0%
\$301K-\$500K	96.2%
\$501K-\$750K	96.9%
\$751k+	95.6%

## AVERAGE OVERPRICING

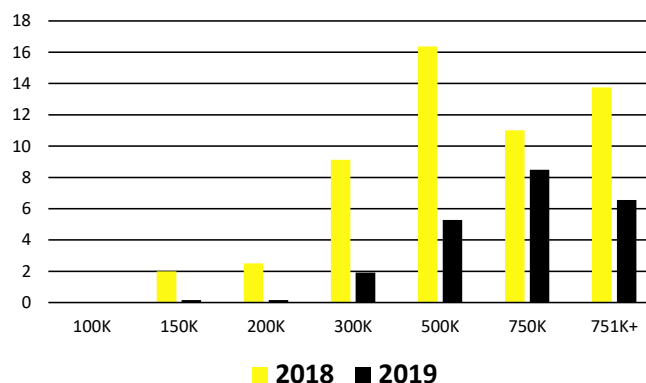
Original List Price to Sale Price

2018	1.0%
2019	1.1%

**DALLAS OAK LAWN MONTHLY SALES**



**DALLAS OAK LAWN MONTHS OF  
INVENTORY**



NTRIS Sold information as of 07/12/2019

CHICAGO TITLE

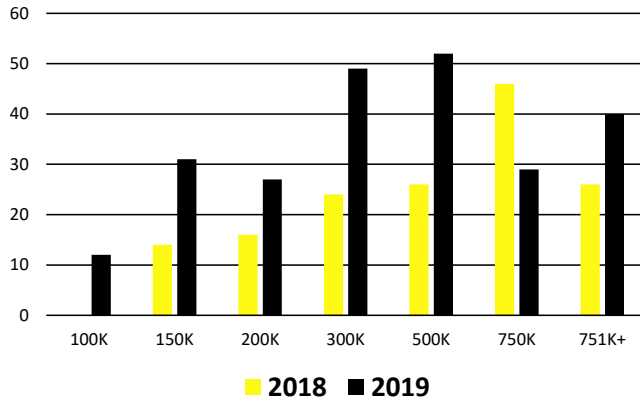


# DALLAS NORTHEAST (AREA 18)

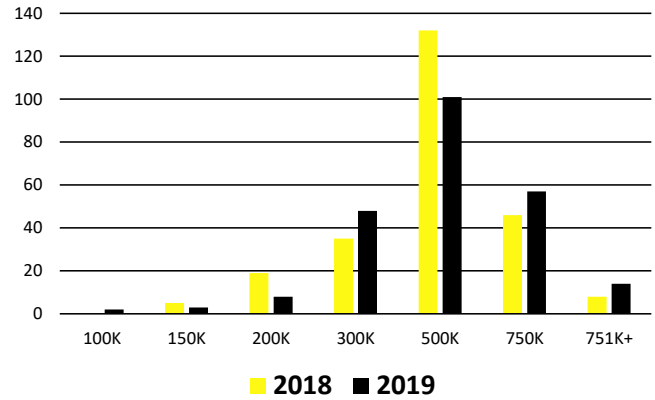
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 99,289,647	\$100,846,297
Number of Sales	245	233
Median Sales Price	\$399,000	\$415,000

DAYS ON THE MARKET AREA 18



AREA 18 MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

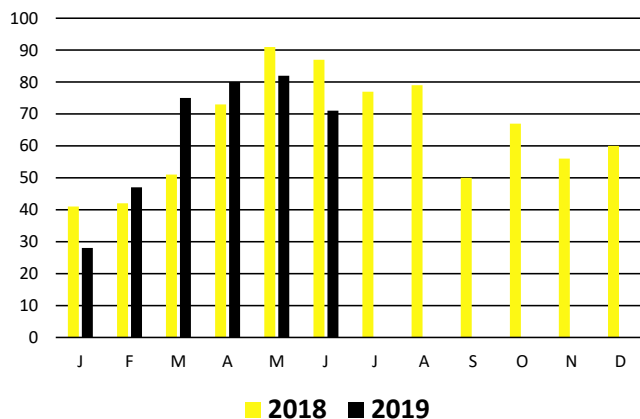
\$0-\$100K	91.6%
\$101K-\$150K	97.7%
\$151K-\$200K	97.9%
\$201K-\$300K	97.0%
\$301K-\$500K	98.5%
\$501K-\$750K	99.1%
\$751K+	97.3%

## AVERAGE OVERPRICING

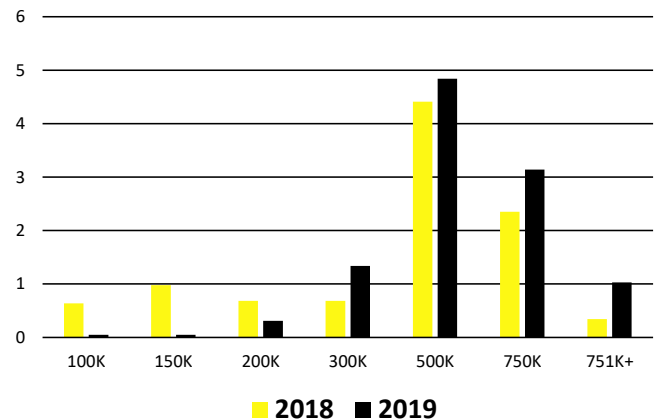
Original List Price to Sale Price

2018	1.1%
2019	1.0%

AREA 18 MONTHLY SALES



AREA 18 MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

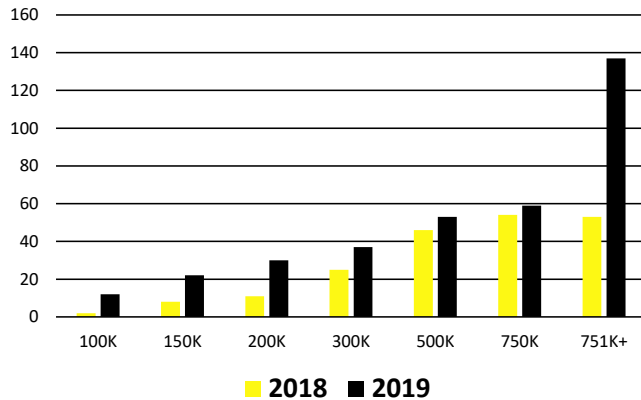
CHICAGO TITLE

# DENTON

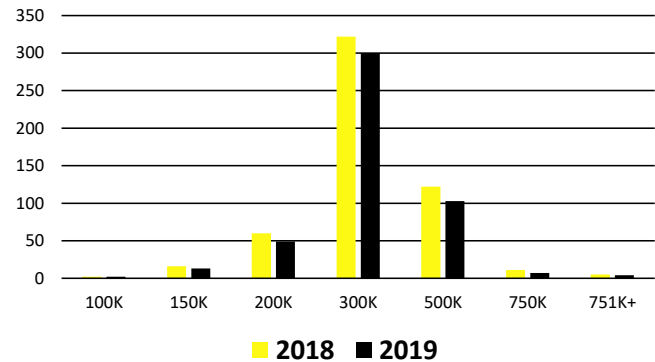
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 148,001,104	\$133,311,906
Number of Sales	538	478
Median Sales Price	\$255,500	\$260,000

DAYS ON THE MARKET DENTON



DENTON MARKET SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

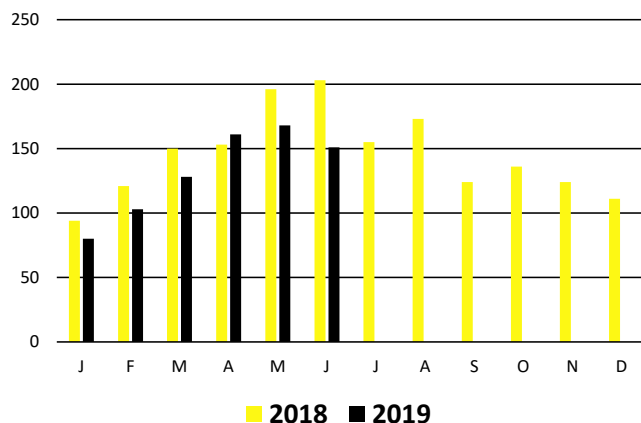
\$0-\$100K	100.1%
\$101K-\$150K	96.3%
\$151K-\$200K	99.3%
\$201K-\$300K	99.2%
\$301K-\$500K	98.3%
\$501K-\$750K	97.5%
\$751k-+	97.6%

## AVERAGE OVERPRICING

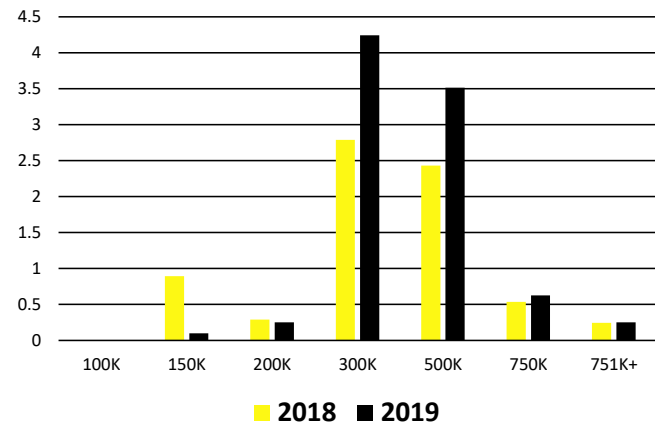
Original List Price to Sale Price

2018	1.1%
2019	1.1%

DENTON MONTHLY SALES



DENTON MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

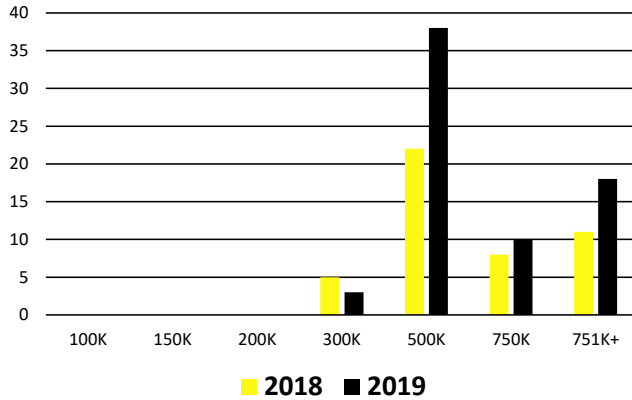
CHICAGO TITLE

# FAIRVIEW

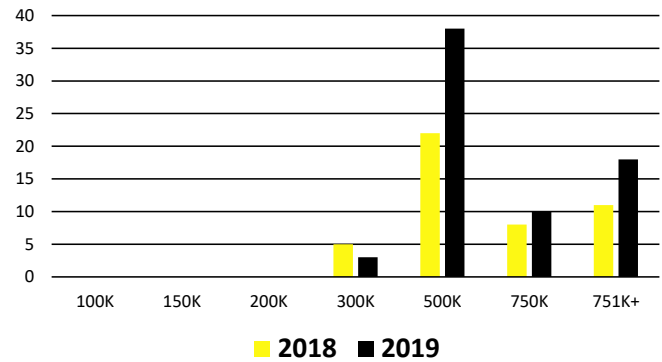
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 26,782,115	\$39,790,940
Number of Sales	46	69
Median Sales Price	\$455,000	\$425,000

DAYS ON THE MARKET FAIRVIEW



FAIRVIEW MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	98.5%
\$301K-\$500K	98.2%
\$501K-\$750K	99.5%
\$751k++	96.1%

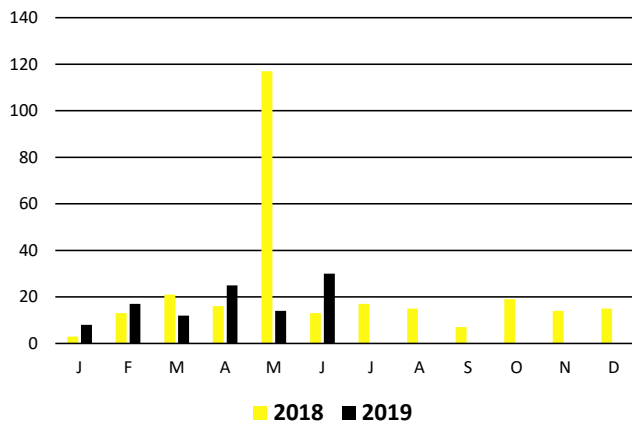
## AVERAGE OVERPRICING

Original List Price to Sale Price

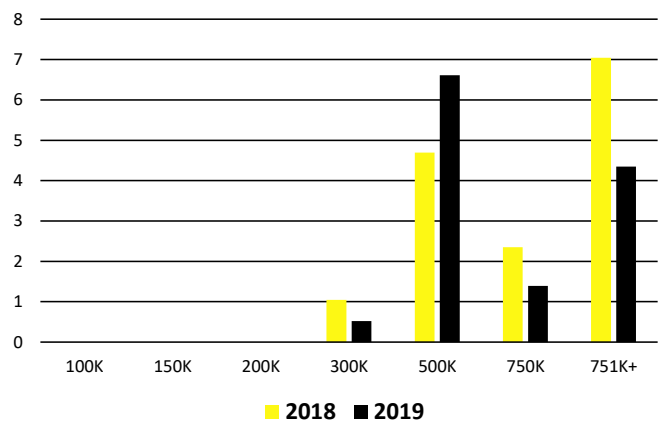
2018	1.1%
2019	1.0%

Inventory not shown where no sales

FAIRVIEW MONTHLY SALES



FAIRVIEW MONTHS OF INVENTORY



NTRIS Sold information as of 07/12/2019

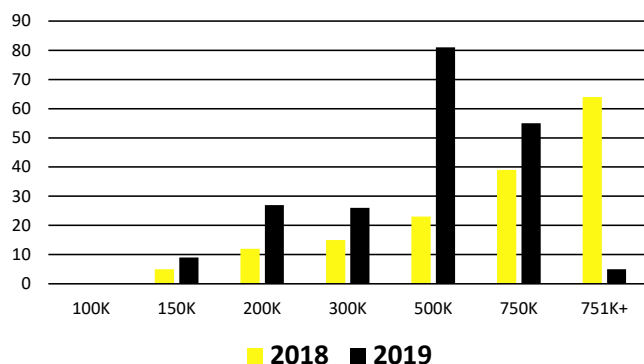
CHICAGO TITLE

# FARMERS BRANCH

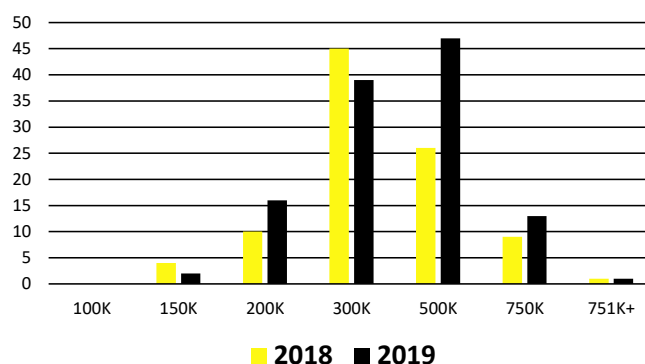
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 29,324,610	\$39,871,894
Number of Sales	95	118
Median Sales Price	\$269,900	\$320,475

**DAYS ON THE MARKET  
FARMERS BRANCH**



**FARMERS BRANCH MKT SHARE BY  
PRICE**



## SALE/LIST PRICE RATIO

\$0-\$100K	NONE
\$101K-\$150K	94.4%
\$151K-\$200K	95.8%
\$201K-\$300K	99.1%
\$301K-\$500K	98.1%
\$501K-\$750K	95.2%
\$751k-+	90.3%

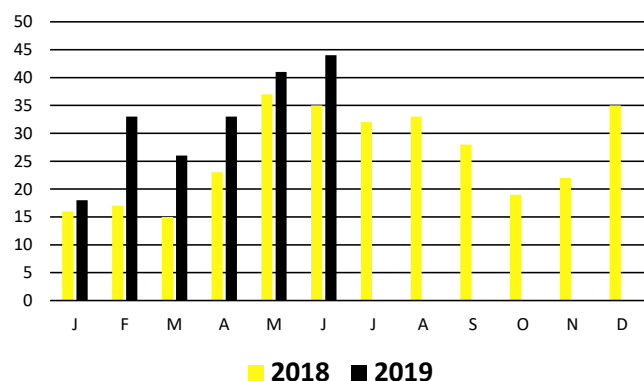
## AVERAGE OVERPRICING

Original List Price to Sale Price

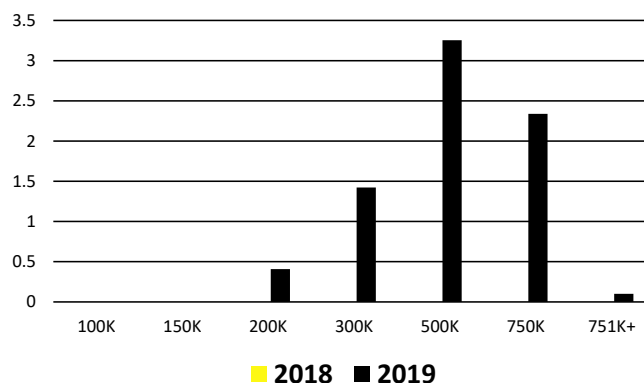
2018	1.1%
2019	1.0%

Inventory not shown where no sales

**FARMERS BRANCH  
MONTHLY SALES**



**FARMERS BRANCH MONTHS OF  
INVENTORY**



NTREIS Sold information as of 07/12/2019

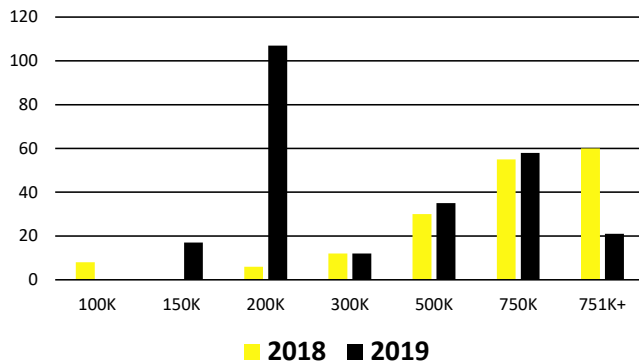
CHICAGO TITLE

# FLOWER MOUND

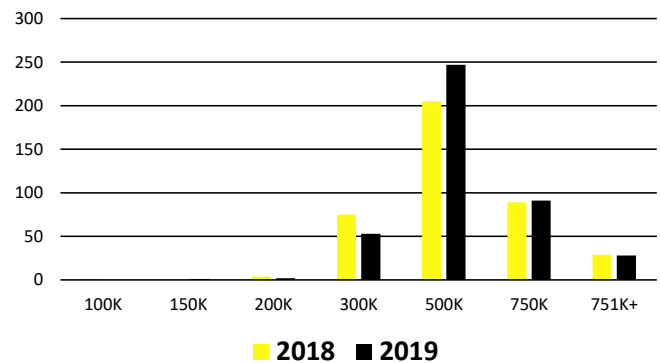
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 185,055,901	\$194,131,217
Number of Sales	403	422
Median Sales Price	\$419,000	\$420,000

**DAYS ON THE MARKET  
FLOWER MOUND**



**FLOWER MOUND MKT SHARE BY  
PRICE**



## SALE/LIST PRICE RATIO

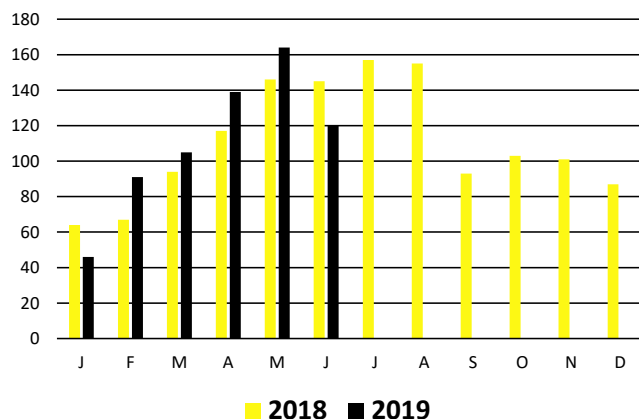
\$0-\$100K	NONE
\$101K-\$150K	85.0%
\$151K-\$200K	82.2%
\$201K-\$300K	99.3%
\$301K-\$500K	99.2%
\$501K-\$750K	98.3%
\$751k-+	97.8%

## AVERAGE OVERPRICING

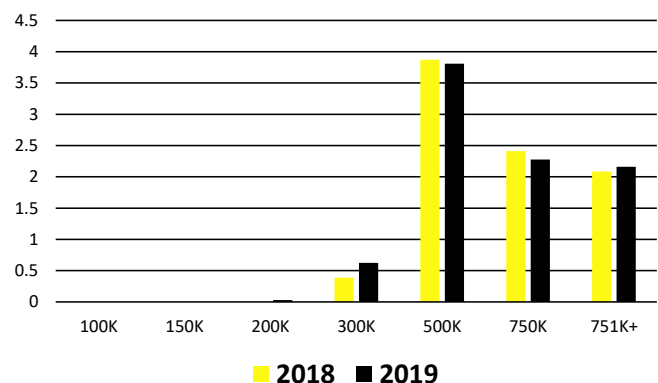
Original List Price to Sale Price

2018	1.2%
2019	1.0%

## FLOWER MOUND MONTHLY SALES



## FLOWER MOUND MONTHS OF INVENTORY



NTRIS Sold information as of 07/12/2019

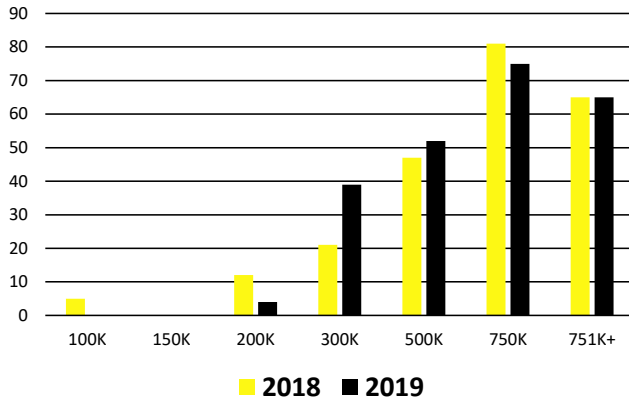
CHICAGO TITLE

# FRISCO

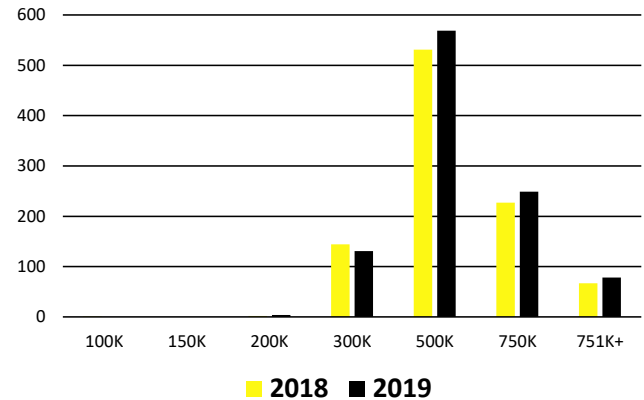
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 448,658,569	\$492,442,822
Number of Sales	972	1032
Median Sales Price	\$416,182	\$426,500

**DAYS ON THE MARKET FRISCO**



**FRISCO MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

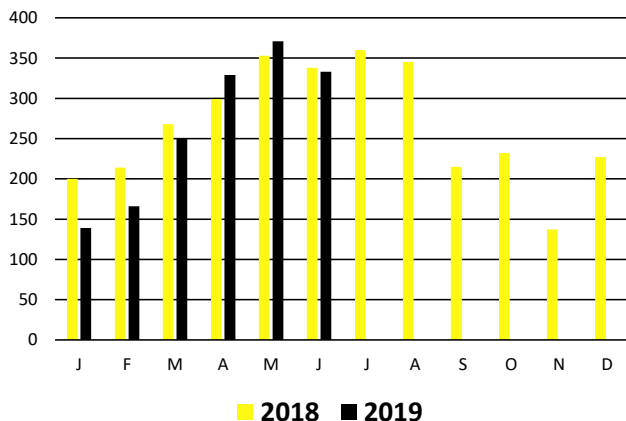
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	99.4%
\$201K-\$300K	98.4%
\$301K-\$500K	98.0%
\$501K-\$750K	97.0%
\$751k-+	95.9%

## AVERAGE OVERPRICING

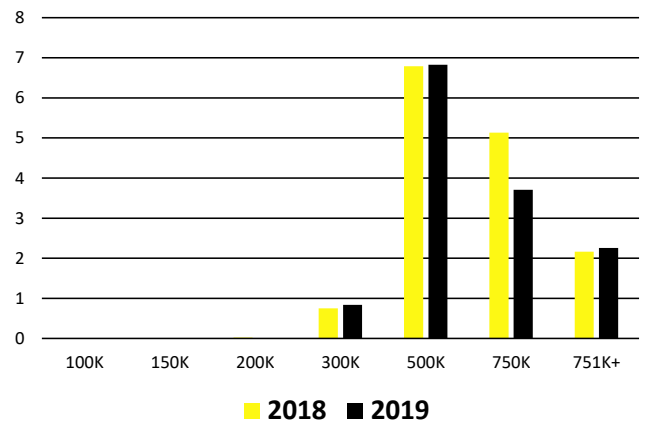
Original List Price to Sale Price

2018	1.1%
2019	1.1%

**FRISCO MONTHLY SALES**



**FRISCO MONTHS OF INVENTORY**



NTREIS Sold information as of 07/12/2019

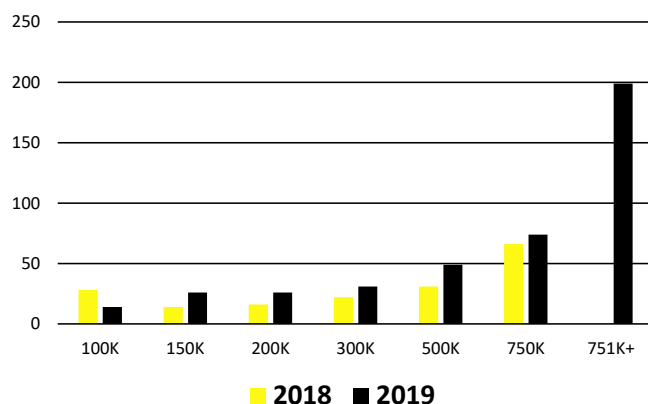
CHICAGO TITLE

# GARLAND

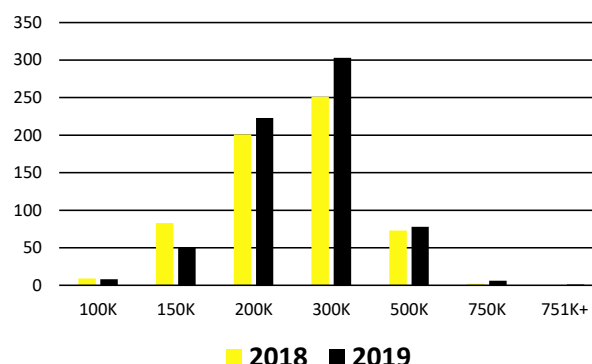
## 2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 134,797,890	\$152,613,922
Number of Sales	619	670
Median Sales Price	\$205,000	\$212,000

### DAYS ON THE MARKET GARLAND



### GARLAND MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

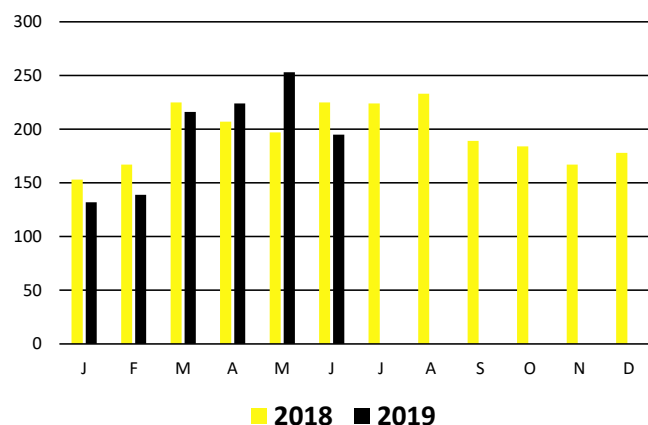
\$0-\$100K	98.6%
\$101K-\$150K	95.8%
\$151K-\$200K	98.8%
\$201K-\$300K	99.2%
\$301K-\$500K	98.7%
\$501K-\$750K	98.1%
\$751k+	99.2%

### AVERAGE OVERPRICING

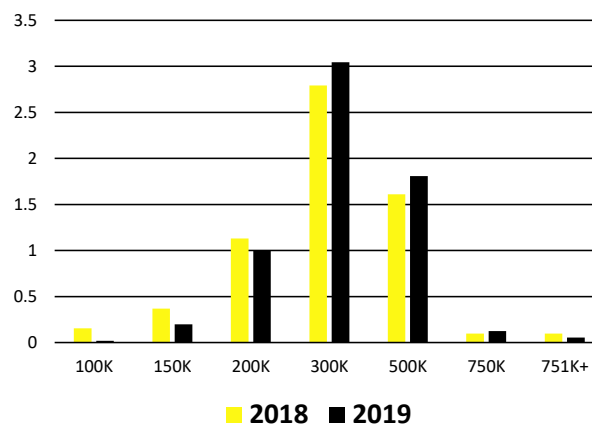
Original List Price to Sale Price

2018	1.1%
2019	1.1%

### GARLAND MONTHLY SALES



### GARLAND MONTHS OF INVENTORY



Inventory not shown where no sales

NTRIS Sold information as of 07/12/2019

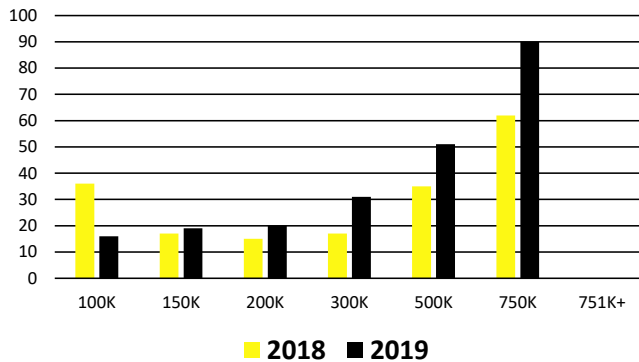
CHICAGO TITLE

# GRAND PRAIRIE

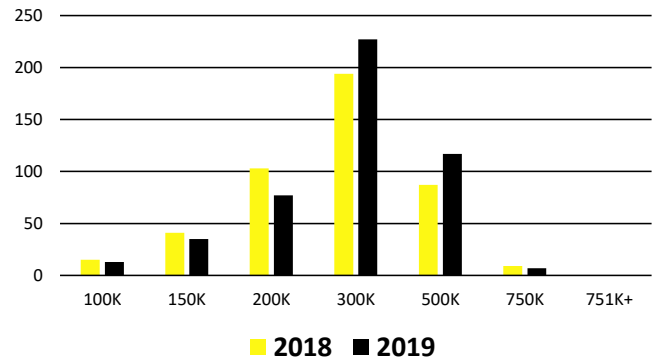
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 109,890,273	\$122,232,221
Number of Sales	449	476
Median Sales Price	\$233,500	\$245,000

**DAYS ON THE MARKET  
PRAIRIE**



**GRAND PRAIRIE MKT SHARE BY PRICE  
RANGE**



## SALE/LIST PRICE RATIO

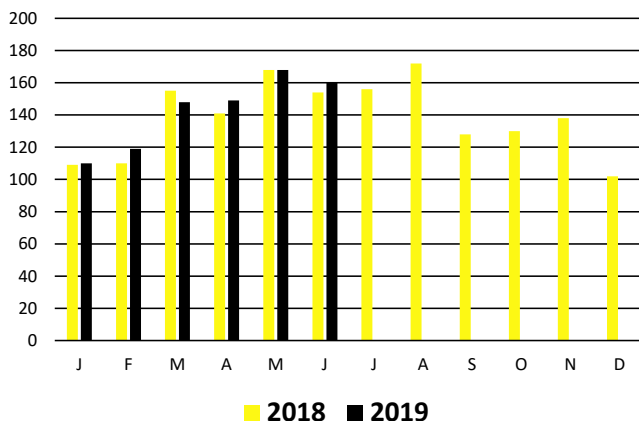
\$0-\$100K	97.1%
\$101K-\$150K	97.9%
\$151K-\$200K	99.8%
\$201K-\$300K	99.6%
\$301K-\$500K	98.3%
\$501K-\$750K	98.6%
\$751k+	NONE

## AVERAGE OVERPRICING

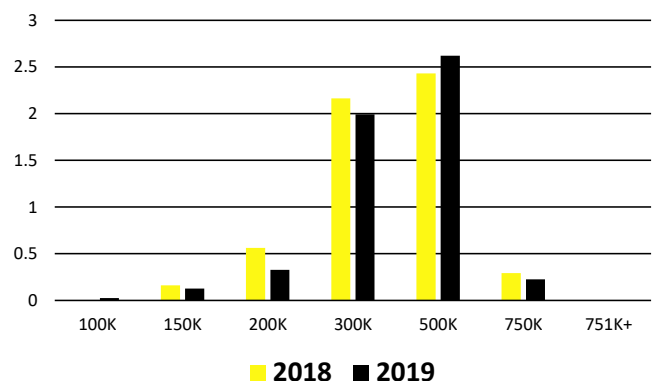
Original List Price to Sale Price

2018	1.1%
2019	1.0%

**GRAND PRAIRIE MONTHLY SALES**



**GRAND PRAIRIE MONTHS OF  
INVENTORY**



NTREIS Sold information as of 07/12/2019

CHICAGO TITLE

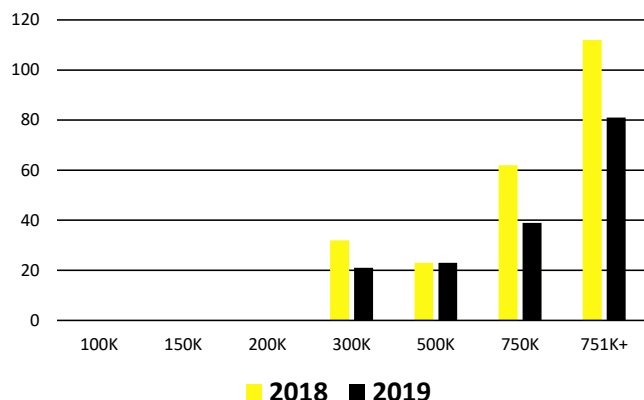


# GRAPEVINE

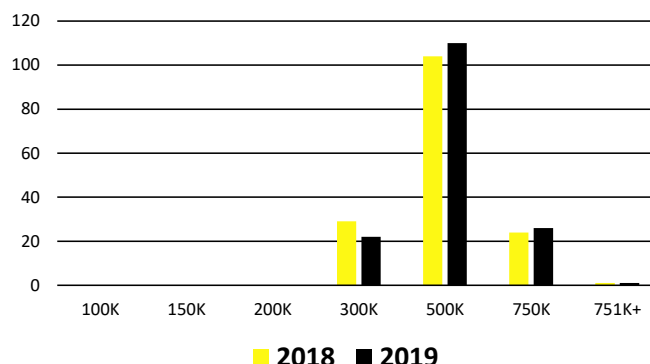
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 61,916,705	\$64,901,120
Number of Sales	158	159
Median Sales Price	\$359,000	\$385,000

DAYS ON THE MARKET GRAPEVINE



GRAPEVINE MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	100.0%
\$301K-\$500K	99.2%
\$501K-\$750K	98.9%
\$751k+	94.2%

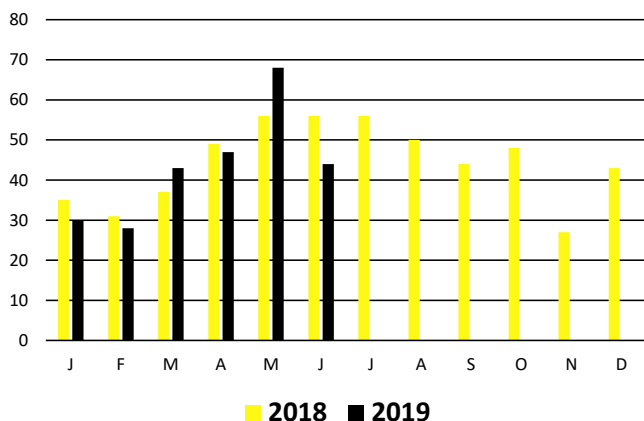
## AVERAGE OVERPRICING

Original List Price to Sale Price

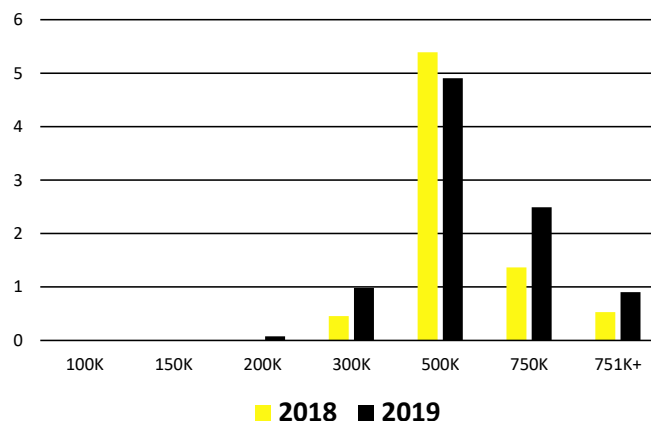
2018	1.1%
2019	1.0%

Inventory not shown where no sales

GRAPEVINE MONTHLY SALES



GRAPEVINE MONTHS OF INVENTORY



NTRIS Sold information as of 07/12/2019

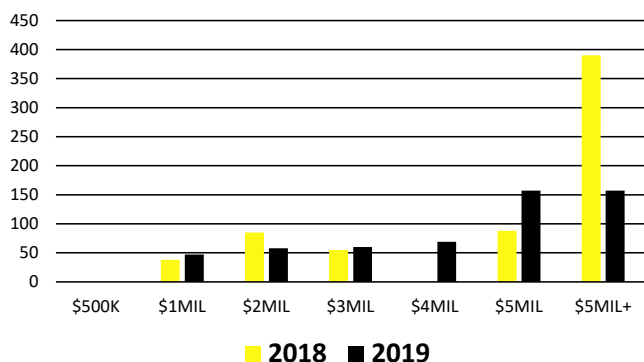
CHICAGO TITLE

# HIGHLAND PARK

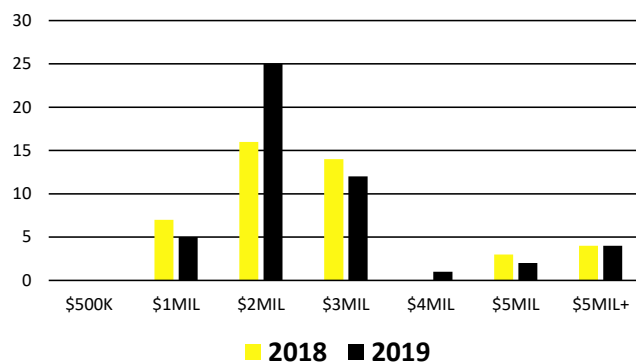
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 104,999,193	\$114,954,200
Number of Sales	44	49
Median Sales Price	\$1,795,000	\$1,880,000

**DAYS ON THE MARKET HIGHLAND PARK**



**HIGHLAND PARK MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

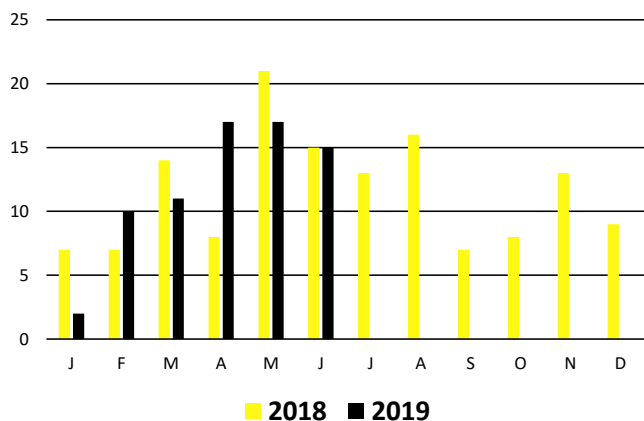
\$0-\$500K	NONE
\$501K-\$1MIL	96.4%
\$1MIL-\$2MIL	96.7%
\$2MIL-\$3MIL	96.0%
\$3MIL-\$4MIL	76.7%
\$4MIL-\$5MIL	92.9%
\$5MIL+	89.8%

## AVERAGE OVERPRICING

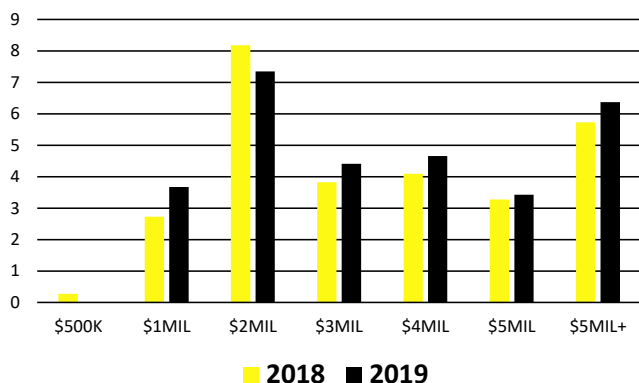
Original List Price to Sale Price

2018	1.2%
2019	1.0%

## HIGHLAND PARK MONTHLY SALES



## HIGHLAND PARK MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

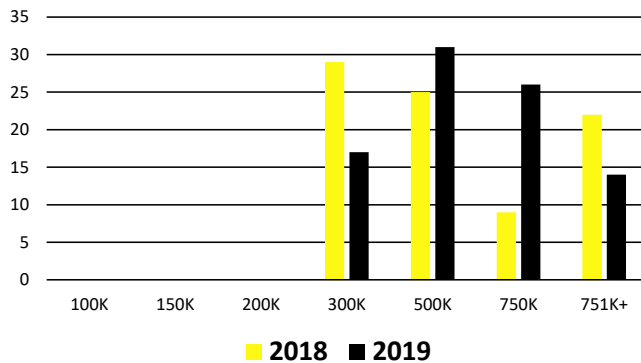
CHICAGO TITLE

# HIGHLAND VILLAGE

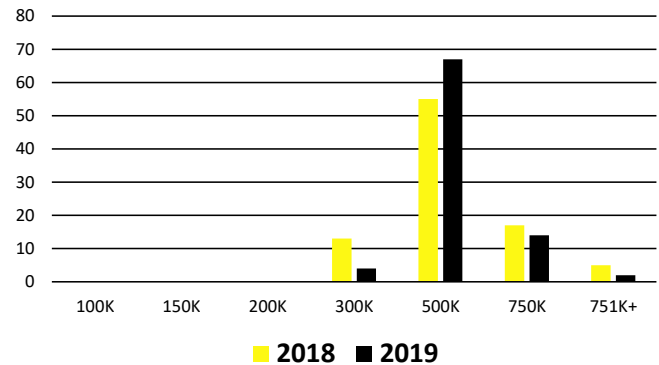
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 39,392,442	\$36,439,939
Number of Sales	90	87
Median Sales Price	\$385,000	\$385,000

**DAYS ON THE MARKET  
HIGHLAND VILLAGE**



**HIGHLAND VLLAGE MKT SHARE BY  
PRICE RANGE**



## SALE/LIST PRICE RATIO

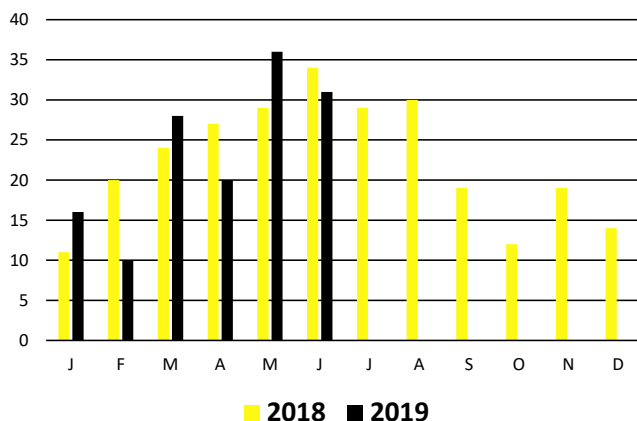
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	101.5%
\$301K-\$500K	98.7%
\$501K-\$750K	98.6%
\$751k-+	96.7%

## AVERAGE OVERPRICING

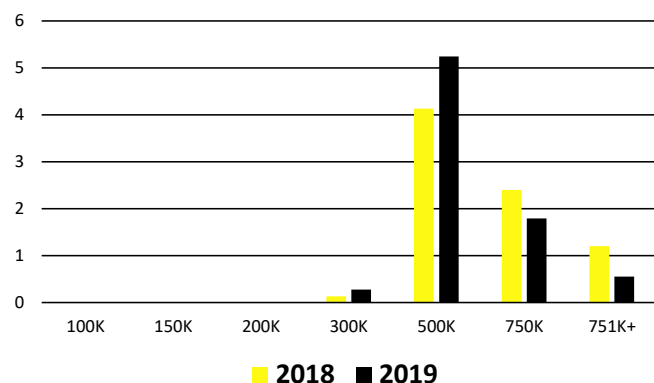
Original List Price to Sale Price

2018	1.1%
2019	1.1%

## HIGHLAND VILLAGE MONTHLY SALES



## HIGHLAND VILLAGE MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

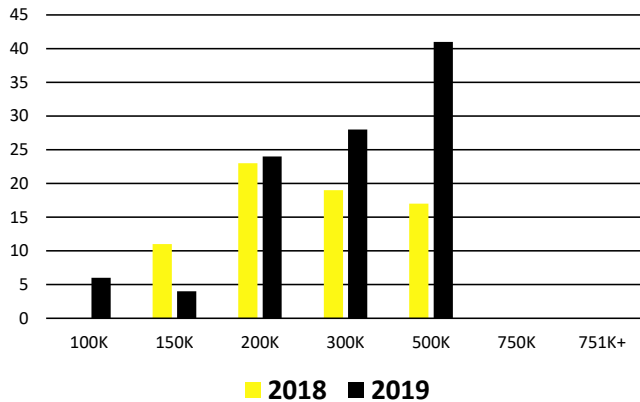
CHICAGO TITLE

# HURST

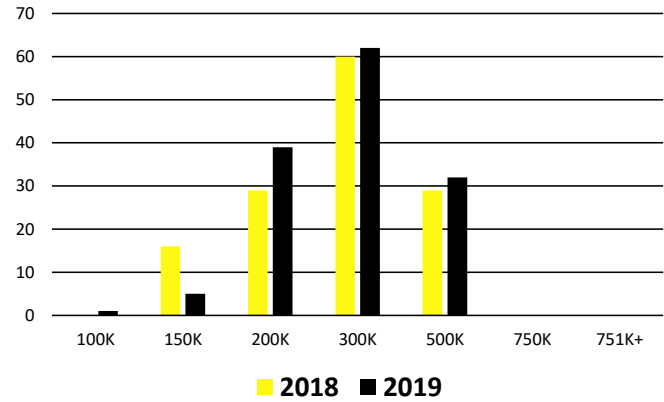
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 32,487,738	\$34,281,692
Number of Sales	134	139
Median Sales Price	\$229,950	\$230,000

**DAYS ON THE MARKET HURST**



**HURST MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

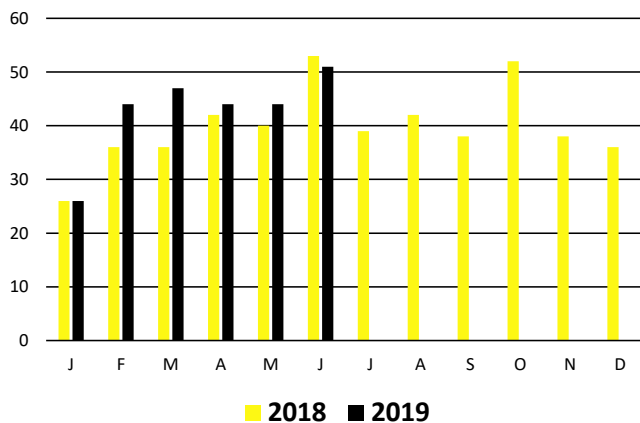
\$0-\$100K	95.0%
\$101K-\$150K	106.6%
\$151K-\$200K	100.4%
\$201K-\$300K	99.3%
\$301K-\$500K	99.6%
\$501K-\$750K	NONE
\$751k-+	NONE

## AVERAGE OVERPRICING

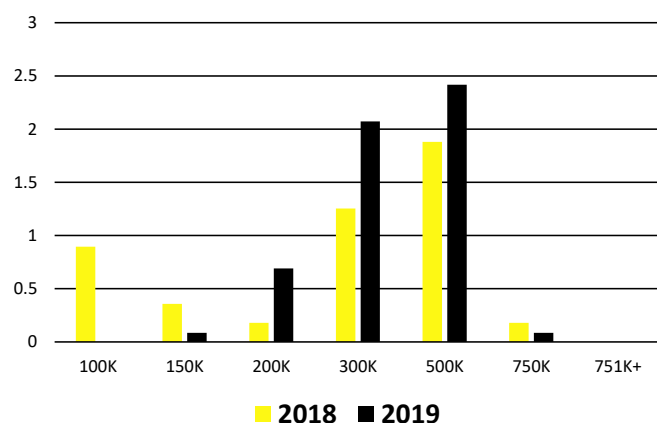
Original List Price to Sale Price

2018	1.1%
2019	1.1%

**HURST MONTHLY NUMBERS**



**HURST MONTHS OF INVENTORY**



NTREIS Sold information as of 07/12/2019

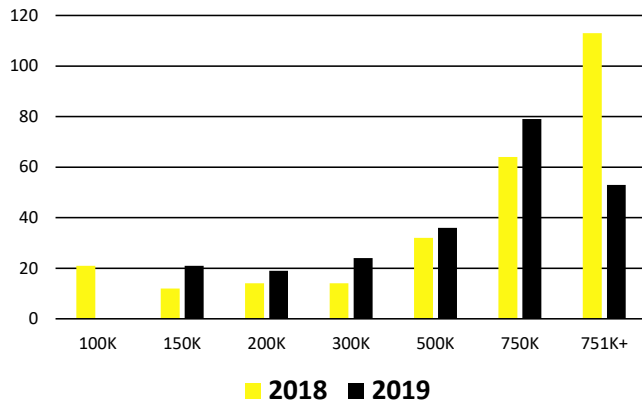
CHICAGO TITLE

# IRVING

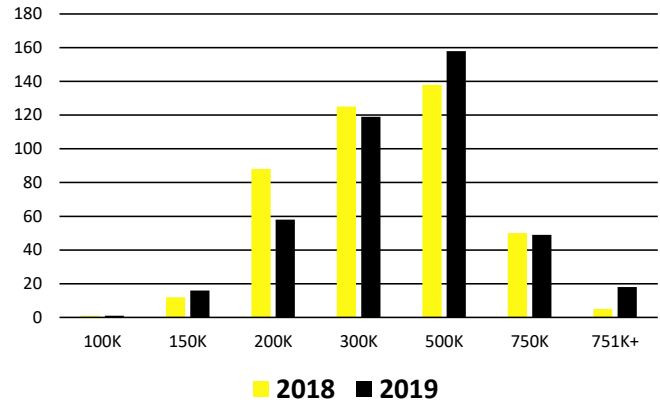
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 135,443,817	\$147,741,020
Number of Sales	419	419
Median Sales Price	\$290,000	\$313,000

**DAYS ON THE MARKET IRVING**



**IRVING MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

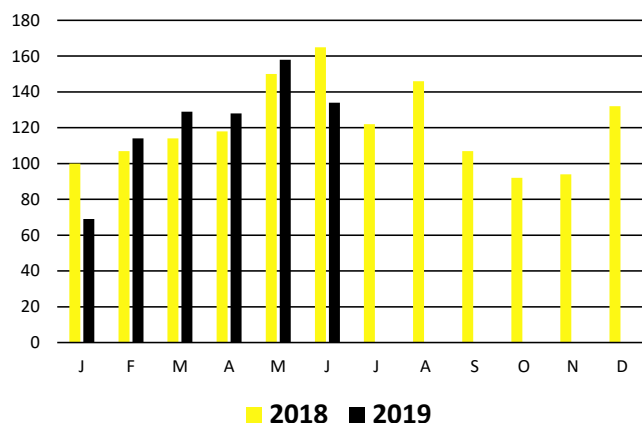
\$0-\$100K	107.7%
\$101K-\$150K	99.5%
\$151K-\$200K	98.6%
\$201K-\$300K	99.8%
\$301K-\$500K	98.7%
\$501K-\$750K	95.8%
\$751k+	96.0%

## AVERAGE OVERPRICING

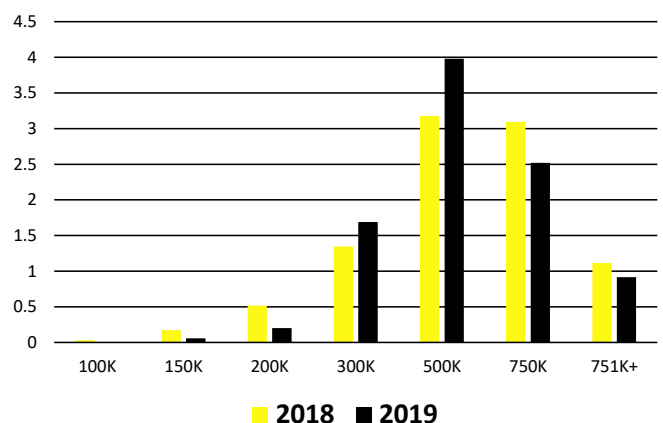
Original List Price to Sale Price

2018	1.2%
2019	1.1%

**IRVING MONTHLY SALES**



**IRVING MONTHS OF INVENTORY**

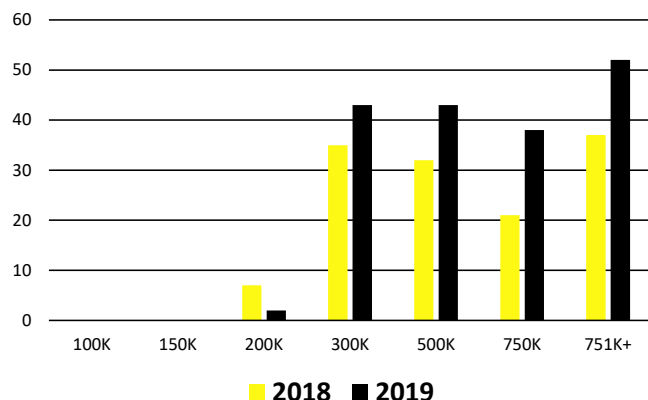


NTREIS Sold information as of 07/12/2019

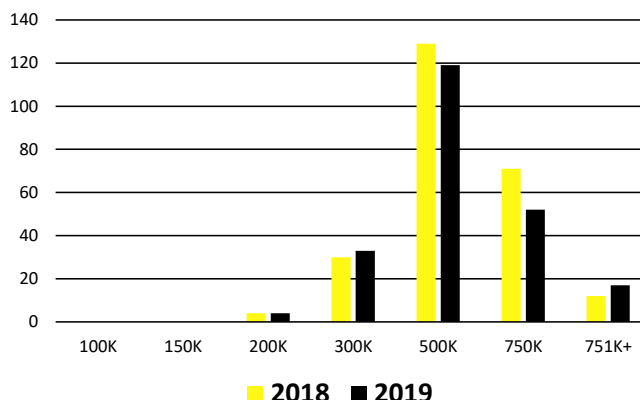
CHICAGO TITLE

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 113,800,771	\$105,270,153
Number of Sales	246	225
Median Sales Price	\$432,000	\$425,000

### DAYS ON THE MARKET KELLER



### KELLER MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

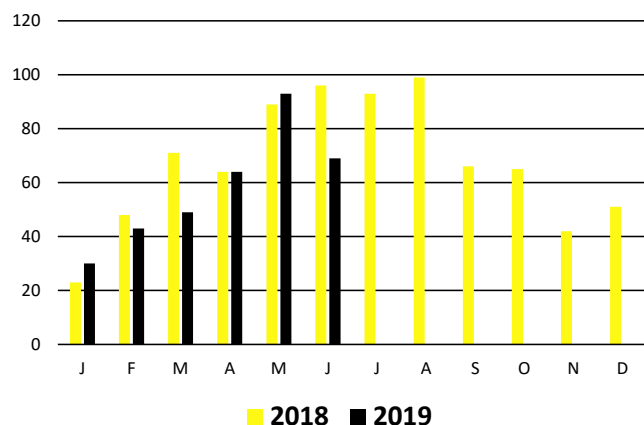
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	107.0%
\$201K-\$300K	96.2%
\$301K-\$500K	98.9%
\$501K-\$750K	98.5%
\$751k-+	98.8%

### AVERAGE OVERPRICING

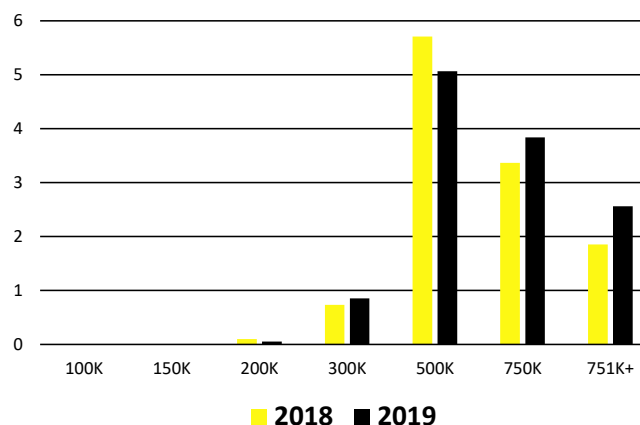
Original List Price to Sale Price

2018	1.1%
2019	1.1%

### KELLER MONTHLY SALES



### KELLER MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

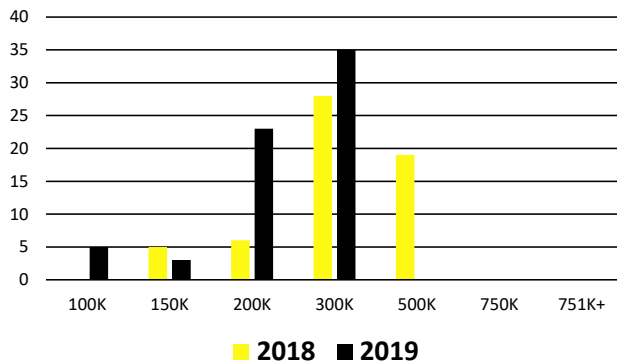
CHICAGO TITLE

# LAKE DALLAS

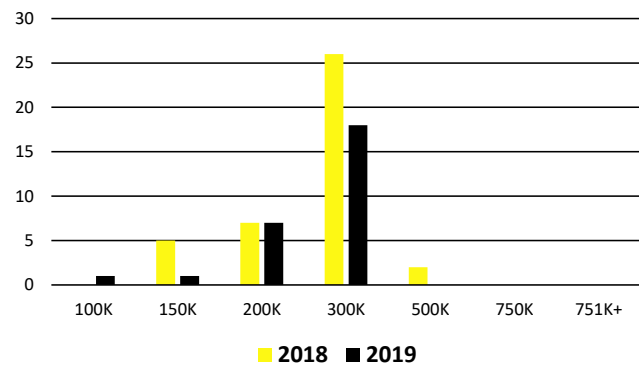
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 9,213,450	\$5,969,175
Number of Sales	40	27
Median Sales Price	\$247,500	\$235,000

**DAYS ON THE MARKET  
LAKE DALLAS**



**LAKE DALLAS MKT SHARE BY PRICE  
RANGE**



## SALE/LIST PRICE RATIO

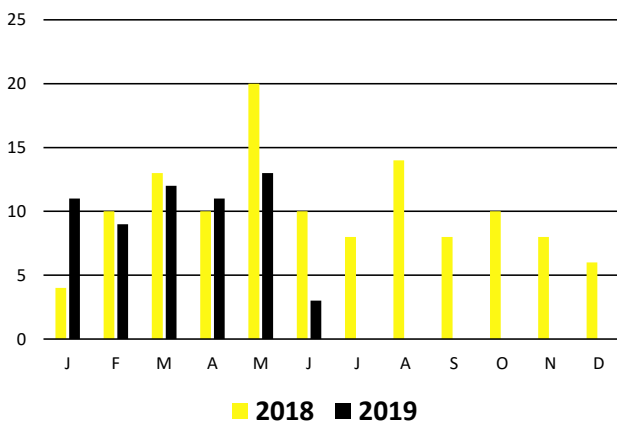
\$0-\$100K	80.0%
\$101K-\$150K	90.0%
\$151K-\$200K	98.0%
\$201K-\$300K	99.9%
\$301K-\$500K	NONE
\$501K-\$750K	NONE
\$751k+	NONE

## AVERAGE OVERPRICING

Original List Price to Sale Price

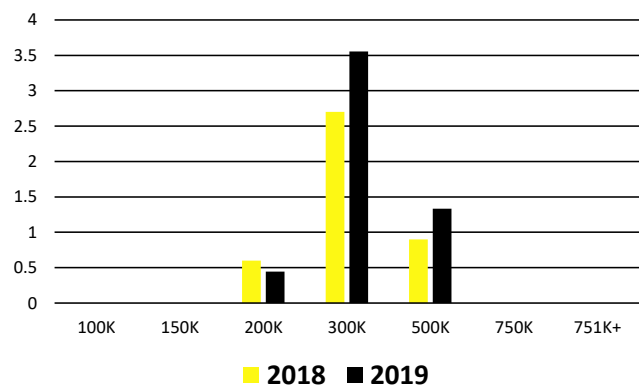
2018	1.0%
2019	1.1%

## LAKE DALLAS MONTHLY SALES



Inventory not shown where no sales

## LAKE DALLAS MONTHS OF INVENTORY



NTRIS Sold information as of 07/12/2019

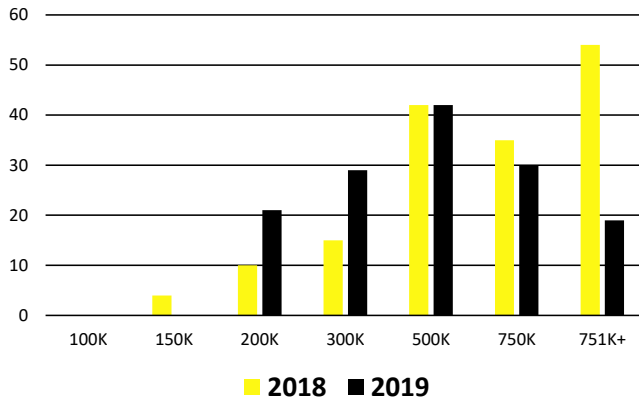
CHICAGO TITLE

# LEWISVILLE

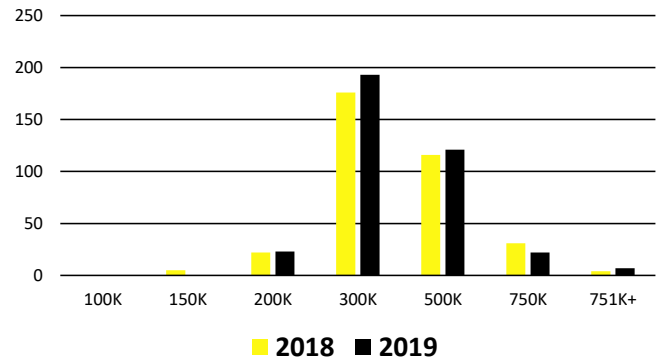
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 114,567,694	\$117,626,565
Number of Sales	354	366
Median Sales Price	\$284,950	\$284,500

**DAYS ON THE MARKET LEWISVILLE**



**LEWISVILLE MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

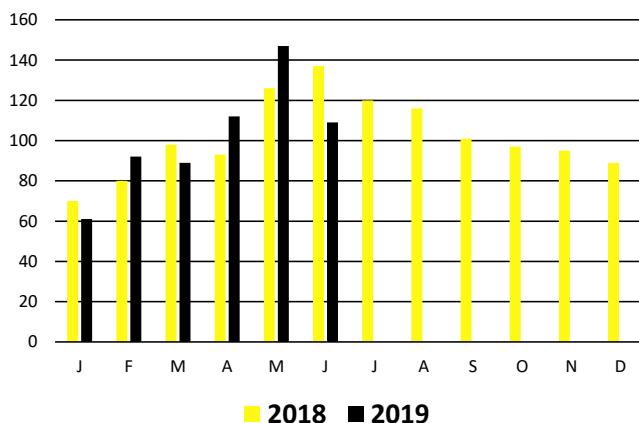
\$0-\$100K	NONE
\$101K-\$150K	0.0%
\$151K-\$200K	96.5%
\$201K-\$300K	99.3%
\$301K-\$500K	98.6%
\$501K-\$750K	99.1%
\$751k-+	97.7%

## AVERAGE OVERPRICING

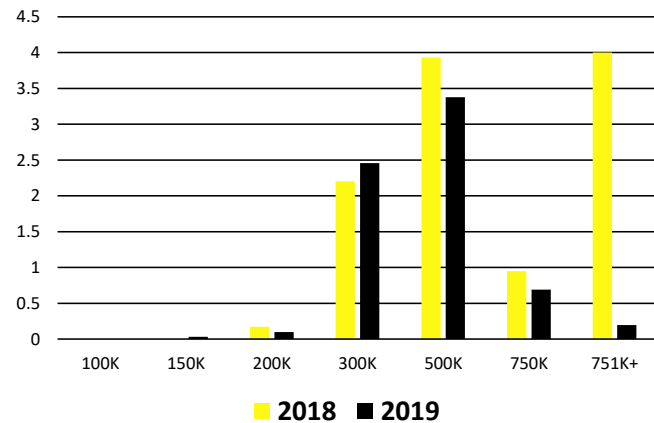
Original List Price to Sale Price

2018	1.0%
2019	1.0%

**LEWISVILLE MONTHLY SALES**



**LEWISVILLE MONTHS OF INVENTORY**



NTREIS Sold information as of 07/12/2019

CHICAGO TITLE

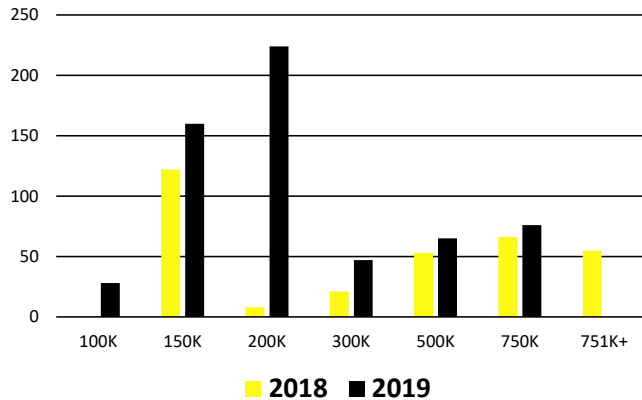


# LITTLE ELM

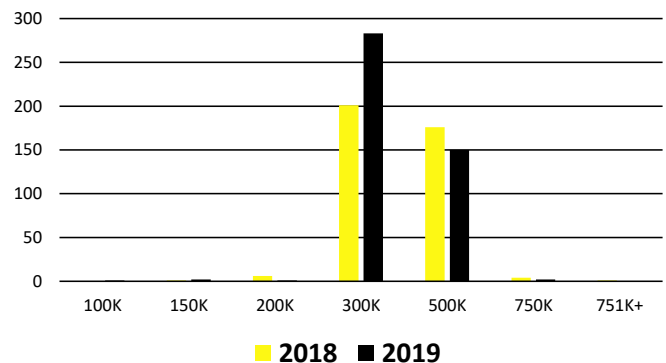
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 118,535,818	\$127,928,951
Number of Sales	389	439
Median Sales Price	\$295,000	\$275,000

**DAYS ON THE MARKET LITTLE ELM**



**LITTLE ELM MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

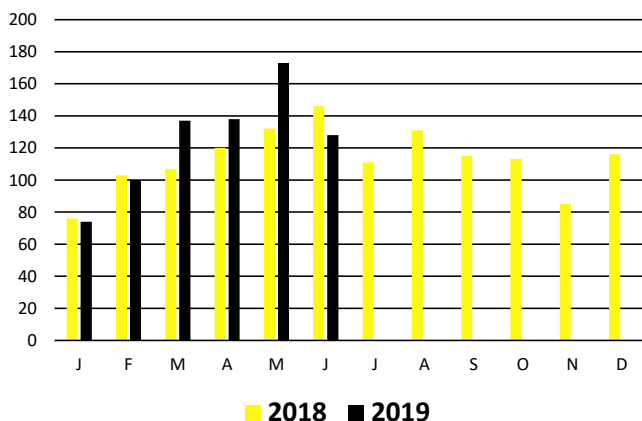
\$0-\$100K	92.6%
\$101K-\$150K	91.0%
\$151K-\$200K	84.8%
\$201K-\$300K	98.6%
\$301K-\$500K	97.6%
\$501K-\$750K	96.2%
\$751k-+	NONE

## AVERAGE OVERPRICING

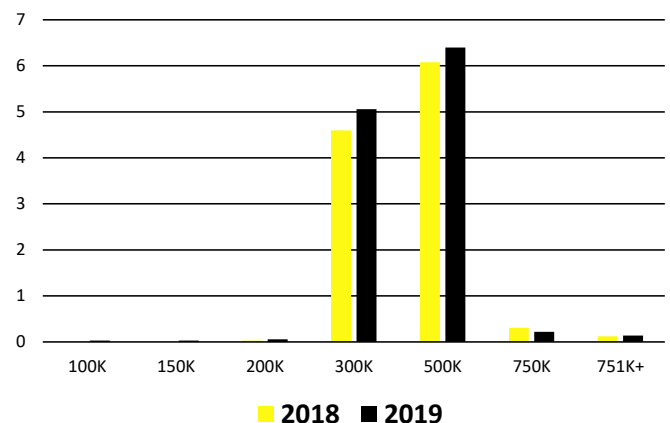
Original List Price to Sale Price

2018	1.0%
2019	1.1%

**LITTLE ELM MONTHLY SALES**



**LITTLE ELM MONTHS OF INVENTORY**



NTREIS Sold information as of 07/12/2019

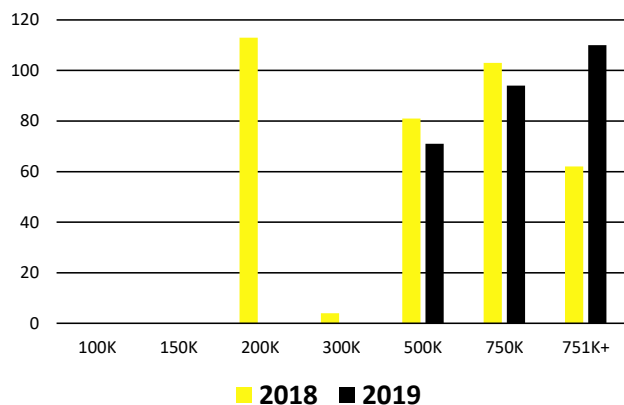
CHICAGO TITLE

# LUCAS

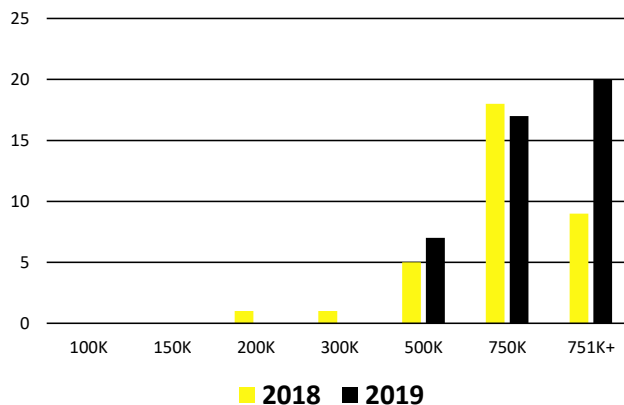
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 21,845,697	\$34,537,935
Number of Sales	34	44
Median Sales Price	\$647,500	\$715,000

**DAYS ON THE MARKET LUCAS**



**LUCAS MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	NONE
\$301K-\$500K	96.1%
\$501K-\$750K	97.9%
\$751k++	99.1%

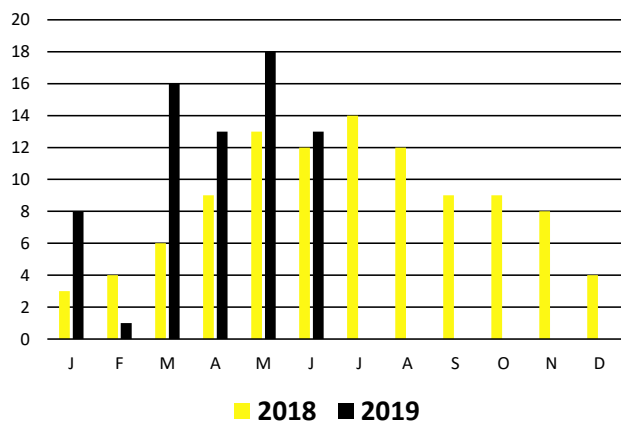
## AVERAGE OVERPRICING

Original List Price to Sale Price

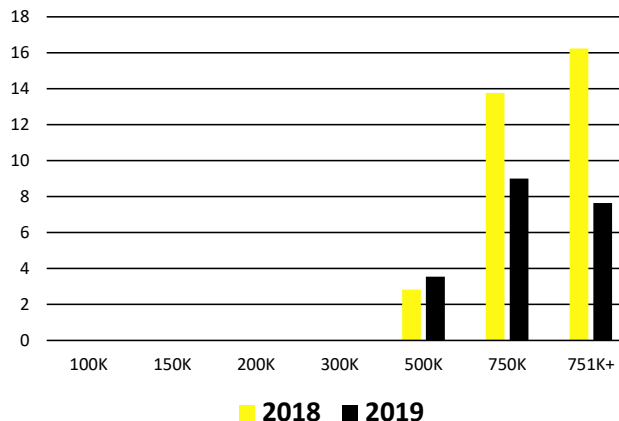
2018	1.2%
2019	1.0%

Inventory not shown where no sales

**LUCAS MONTHLY SALES**



**LUCAS MONTHS OF INVENTORY**



NTREIS Sold information as of 07/12/2019

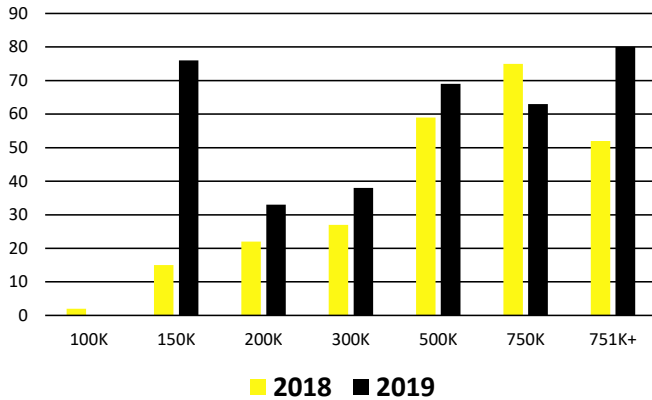
CHICAGO TITLE

# MCKINNEY

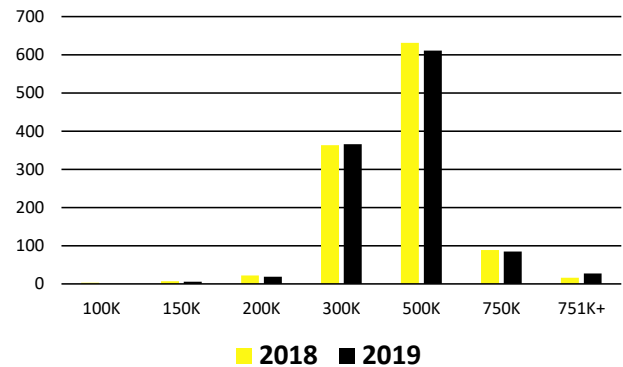
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 408,255,973	\$412,972,438
Number of Sales	1131	1114
Median Sales Price	\$338,000	\$339,000

DAYS ON THE MARKET MCKINNEY



MCKINNEY MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

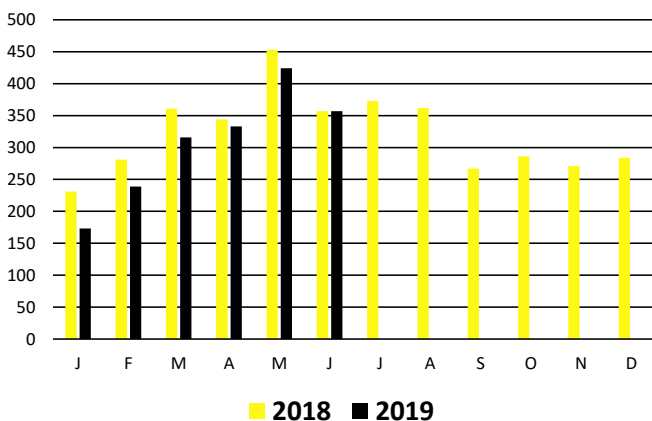
\$0-\$100K	NONE
\$101K-\$150K	92.9%
\$151K-\$200K	95.6%
\$201K-\$300K	98.4%
\$301K-\$500K	98.1%
\$501K-\$750K	97.3%
\$751k+	95.8%

## AVERAGE OVERPRICING

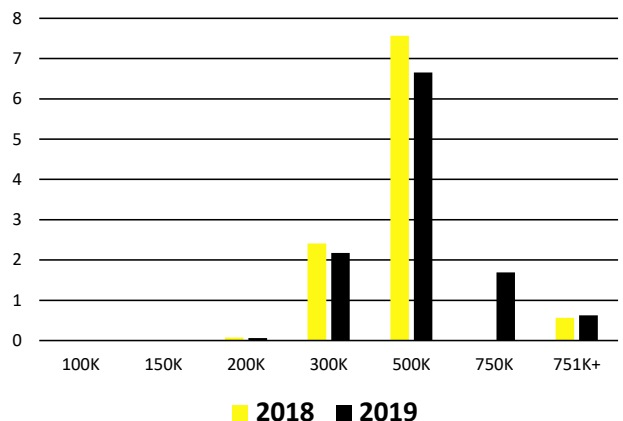
Original List Price to Sale Price

2018	1.1%
2019	1.0%

MCKINNEY MONTHLY SALES



MCKINNEY MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

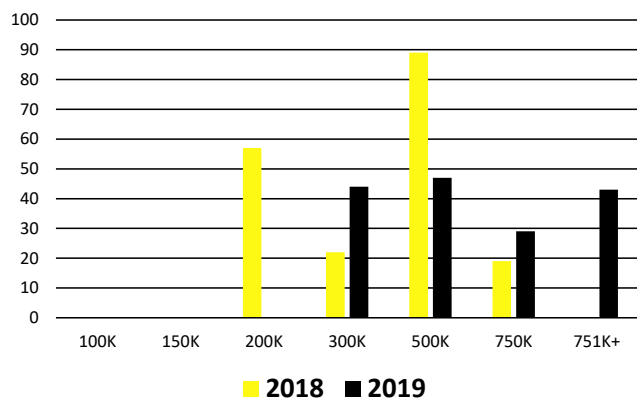
CHICAGO TITLE

# MELISSA

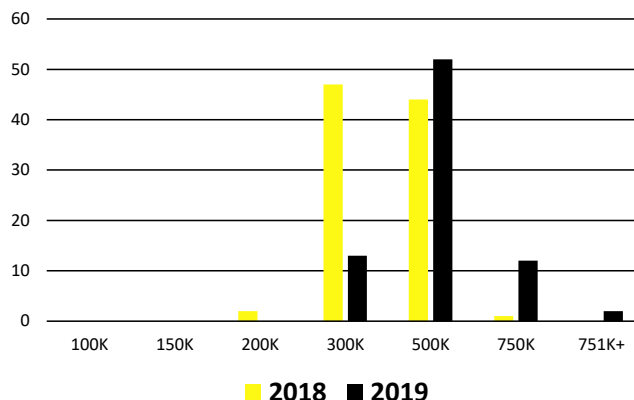
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 28,212,124	\$40,017,469
Number of Sales	94	128
Median Sales Price	\$295,000	\$302,996

DAYS ON THE MARKET MELISSA



MELISSA MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	97.9%
\$301K-\$500K	98.1%
\$501K-\$750K	98.2%
\$751K+	NONE

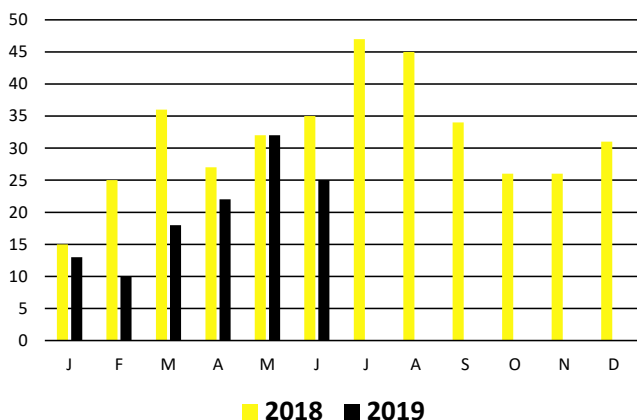
## AVERAGE OVERPRICING

Original List Price to Sale Price

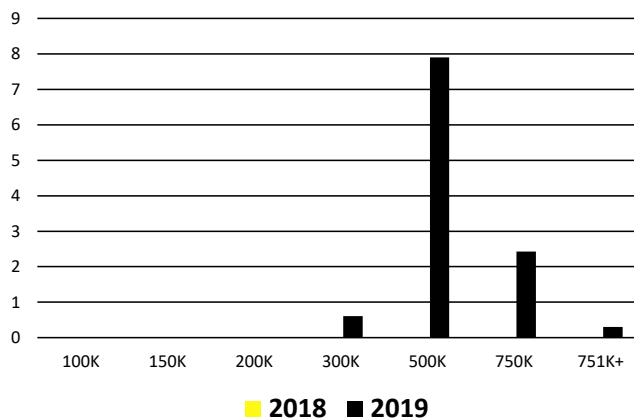
2018 1.1%

2019 1.1%

MELISSA MONTHLY SALES



MELISSA MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

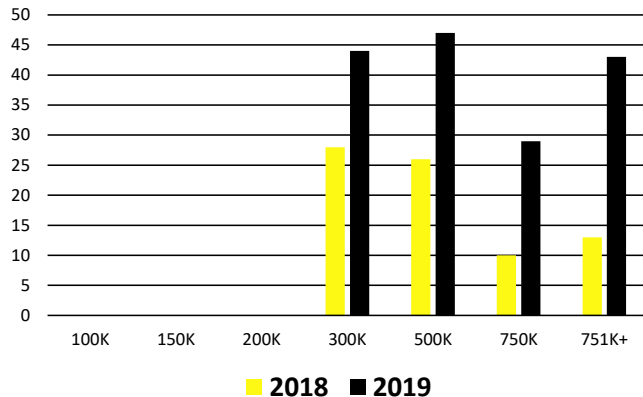
CHICAGO TITLE

# MURPHY

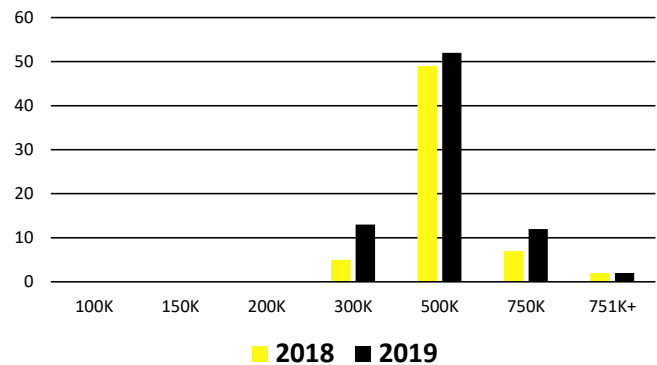
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 25,263,585	\$31,961,267
Number of Sales	63	79
Median Sales Price	\$535,000	\$375,000

**DAYS ON THE MARKET MURPHY**



**MURPHY MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	98.0%
\$301K-\$500K	98.2%
\$501K-\$750K	97.7%
\$751k-+	99.4%

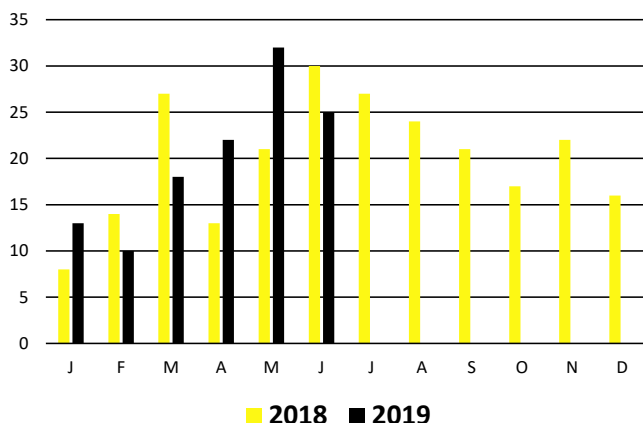
## AVERAGE OVERPRICING

Original List Price to Sale Price

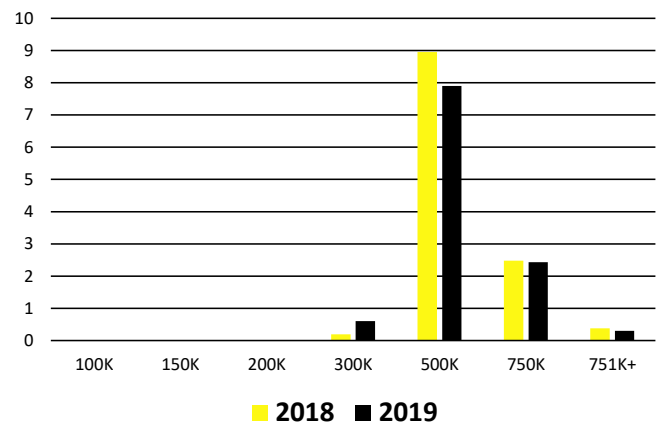
2018	1.0%
2019	1.0%

Inventory not shown where no sales

**MURPHY MONTHLY SALES**



**MURPHY MONTHS OF INVENTORY**



NTRIS Sold information as of 07/12/2019

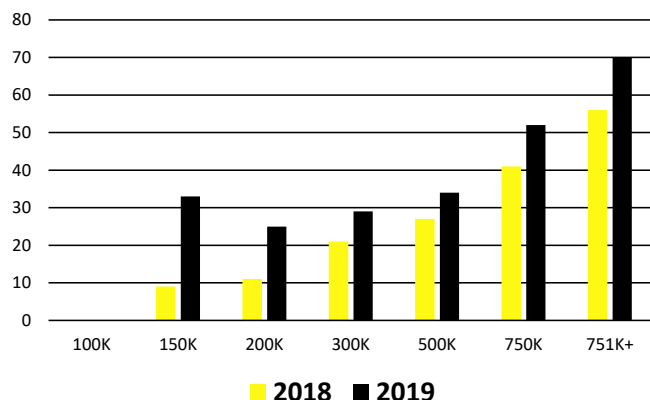
CHICAGO TITLE

# PLANO

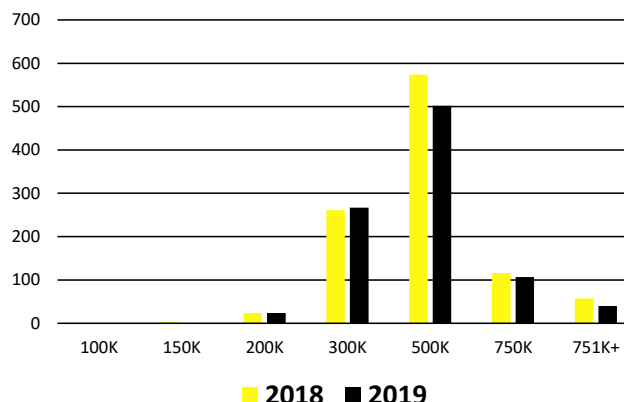
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 429,528,134	\$376,193,149
Number of Sales	1035	941
Median Sales Price	\$358,200	\$349,000

DAYS ON THE MARKET PLANO



PLANO MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

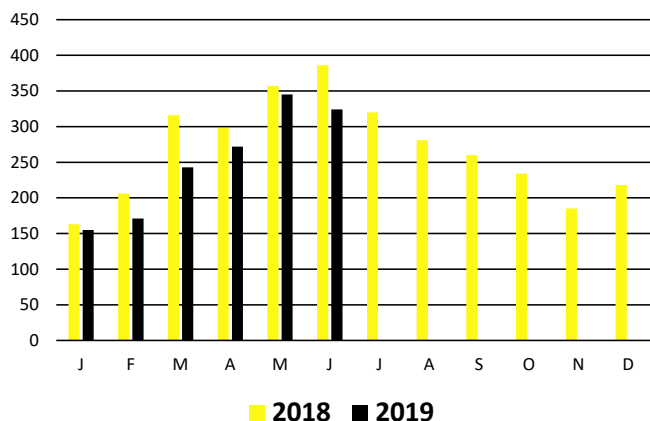
\$0-\$100K	NONE
\$101K-\$150K	100.0%
\$151K-\$200K	98.0%
\$201K-\$300K	98.6%
\$301K-\$500K	98.6%
\$501K-\$750K	98.2%
\$751k+	97.2%

## AVERAGE OVERPRICING

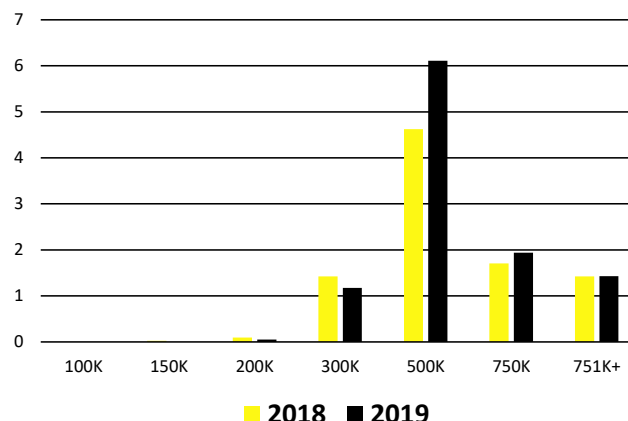
Original List Price to Sale Price

2018	1.0%
2019	0.1%

PLANO MONTHLY SALES



PLANO MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

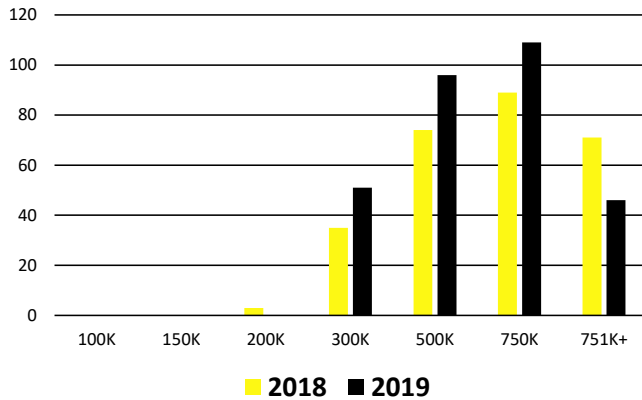
CHICAGO TITLE

# PROSPER

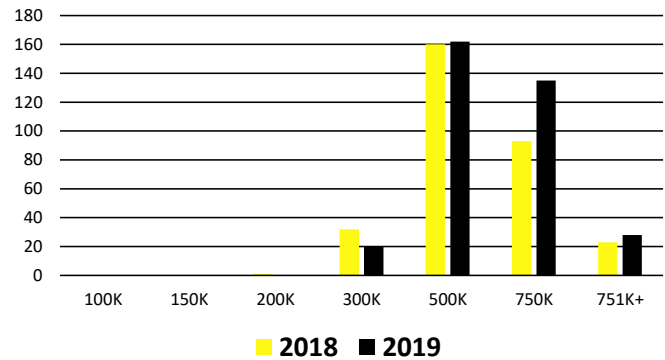
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 151,849,372	\$184,989,924
Number of Sales	309	345
Median Sales Price	\$456,900	\$495,000

**DAYS ON THE MARKET PROSPER**



**PROSPER MARKET SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

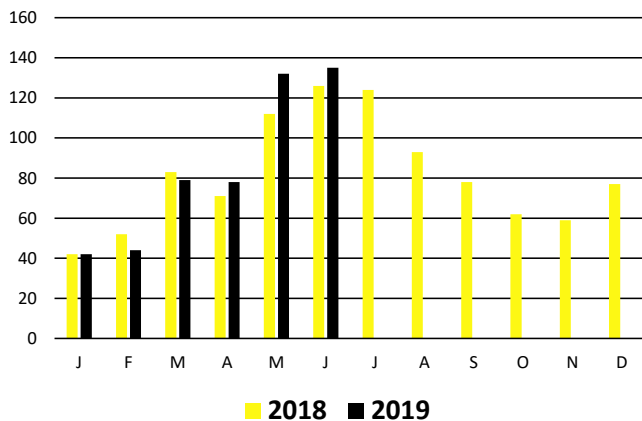
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	96.6%
\$301K-\$500K	96.5%
\$501K-\$750K	97.2%
\$751k-+	97.1%

## AVERAGE OVERPRICING

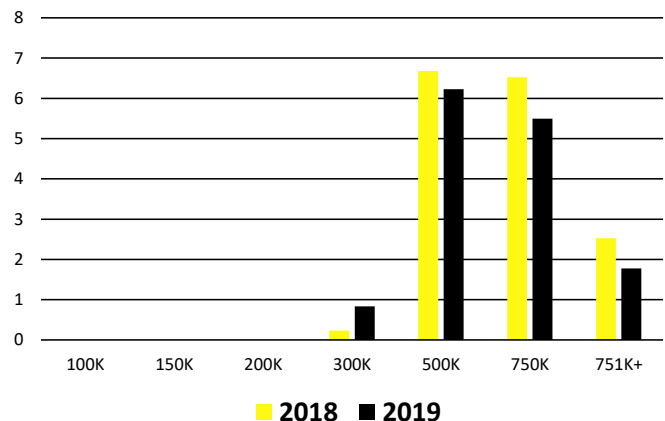
Original List Price to Sale Price

2018	1.1%
2019	1.0%

**PROSPER MONTHLY SALES**



**PROSPER MONTHS OF INVENTORY**



NTREIS Sold information as of 07/12/2019

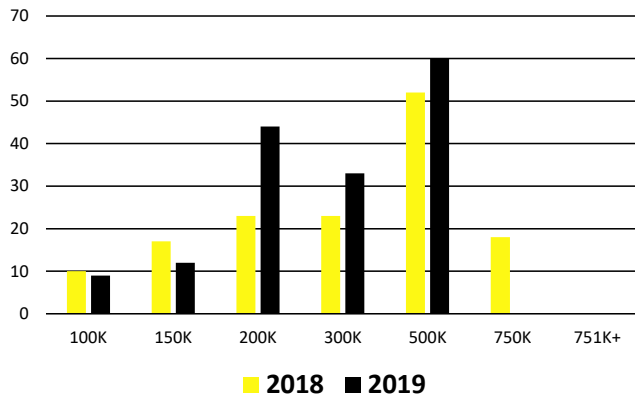
CHICAGO TITLE

# PRINCETON

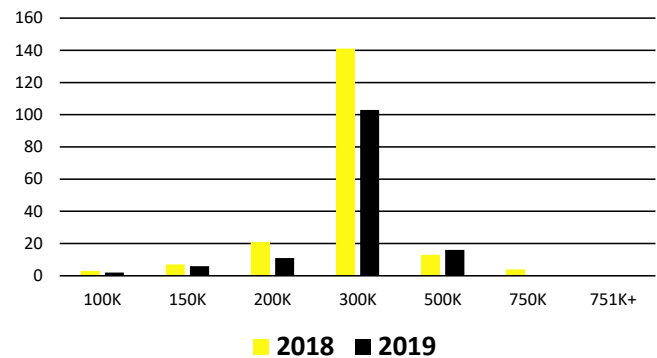
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 45,368,534	\$32,546,991
Number of Sales	189	138
Median Sales Price	\$228,900	\$224,950

DAYS ON THE MARKET PRINCETON



PRINCETON MARKET SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

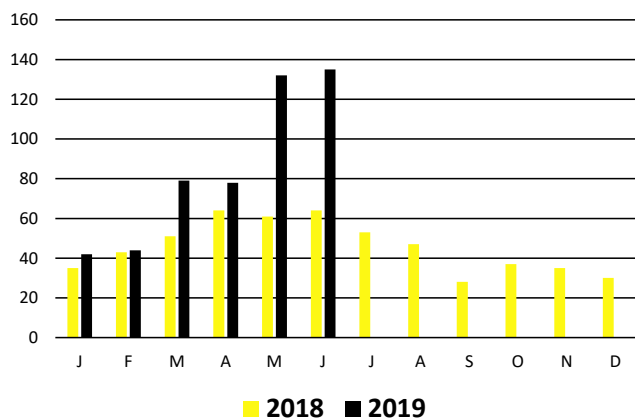
\$0-\$100K	90.0%
\$101K-\$150K	96.7%
\$151K-\$200K	95.4%
\$201K-\$300K	99.4%
\$301K-\$500K	85.9%
\$501K-\$750K	NONE
\$751k+	NONE

## AVERAGE OVERPRICING

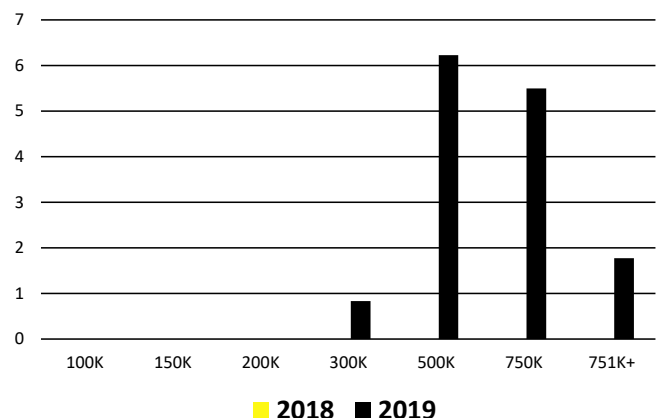
Original List Price to Sale Price

2018	1.0%
2019	1.0%

PRINCETON MONTHLY SALES



PRINCETON MONTHS OF INVENTORY



NTRIS Sold information as of 07/12/2019

CHICAGO TITLE

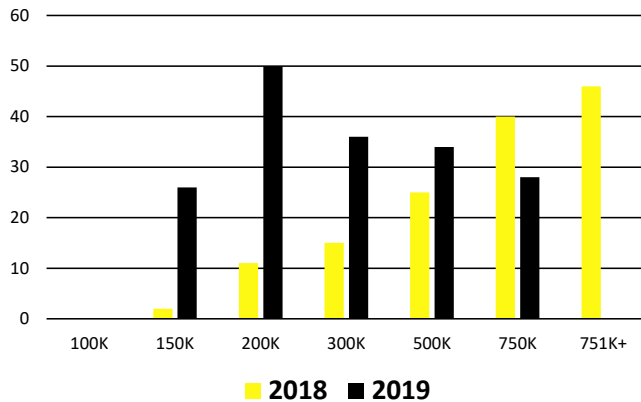


# RICHARDSON

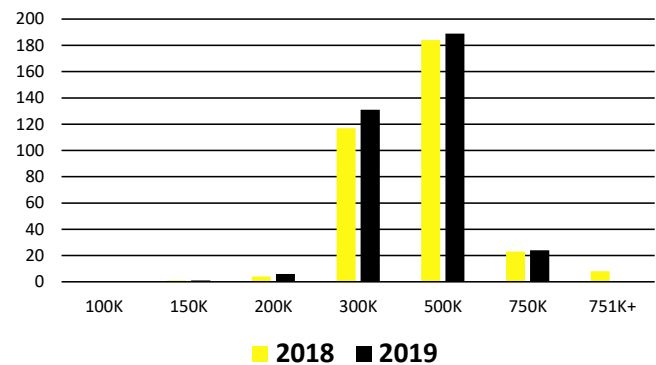
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 121,343,937	\$119,899,119
Number of Sales	337	351
Median Sales Price	\$325,000	\$321,000

DAYS ON THE MARKET RICHARDSON



RICHARDSON MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

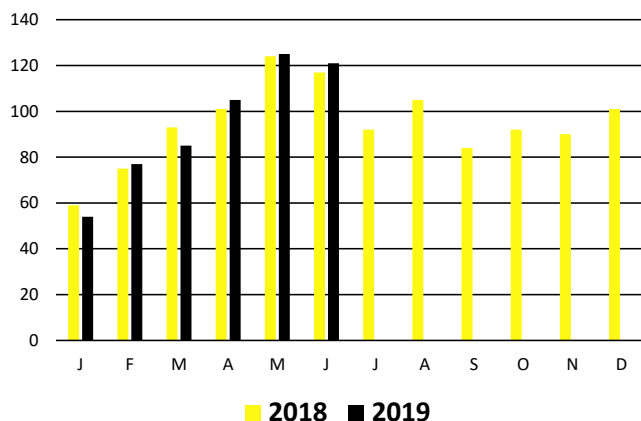
\$0-\$100K	NONE
\$101K-\$150K	90.6%
\$151K-\$200K	99.7%
\$201K-\$300K	99.0%
\$301K-\$500K	98.7%
\$501K-\$750K	99.0%
\$751k-+	NONE

## AVERAGE OVERPRICING

Original List Price to Sale Price

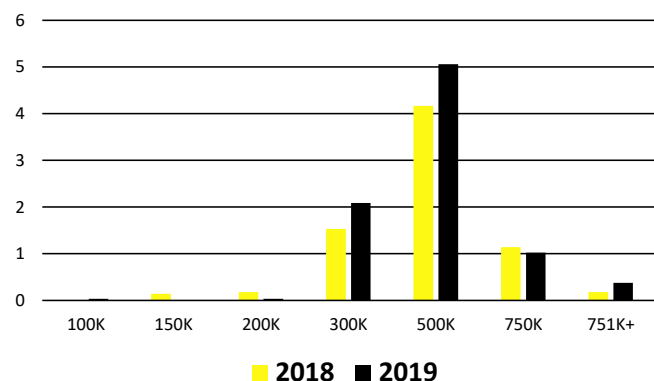
2018	1.1%
2019	1.1%

RICHARDSON MONTHLY SALES



Inventory not shown where no sales

RICHARDSON MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

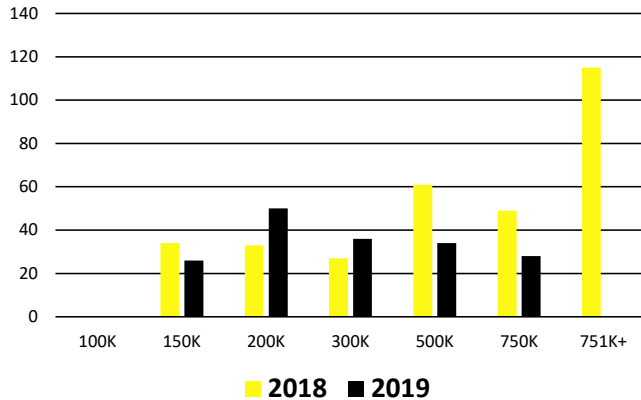
CHICAGO TITLE

# ROCKWALL

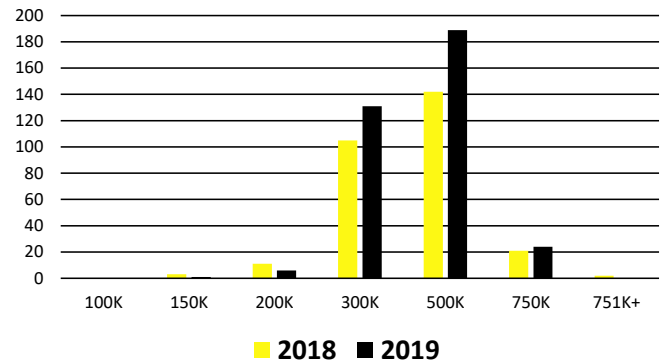
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 99,406,345	\$119,899,119
Number of Sales	284	351
Median Sales Price	\$324,750	\$321,000

**DAYS ON THE MARKET ROCKWALL**



**ROCKWALL MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

\$0-\$100K	NONE
\$101K-\$150K	90.6%
\$151K-\$200K	99.7%
\$201K-\$300K	99.0%
\$301K-\$500K	98.7%
\$501K-\$750K	99.0%
\$751k+	NONE

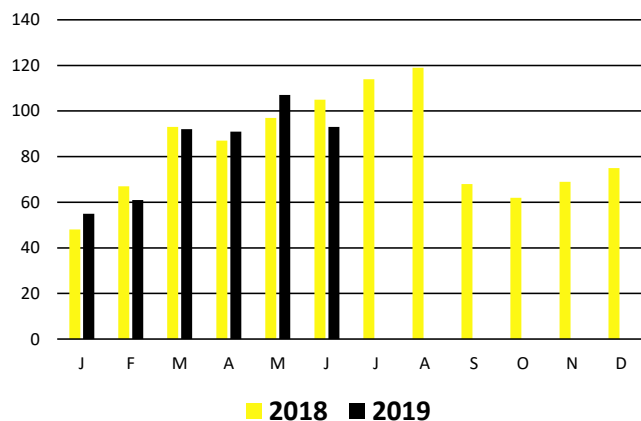
## AVERAGE OVERPRICING

Original List Price to Sale Price

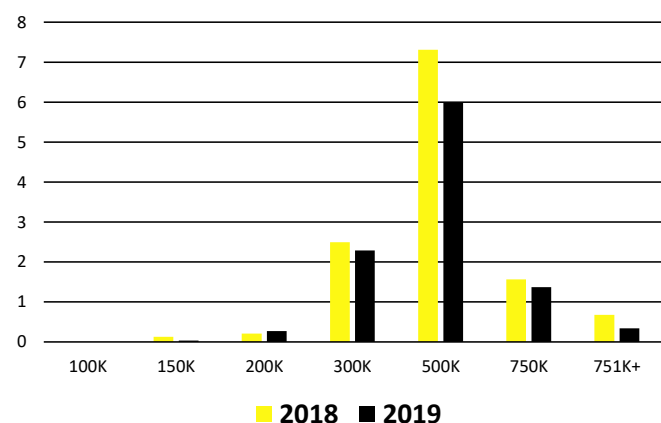
2018	1.1%
2019	1.1%

Inventory not shown where no sales

**ROCKWALL MONTHLY SALES**



**ROCKWALL MONTHS OF INVENTORY**



NTRIS Sold information as of 07/12/2019

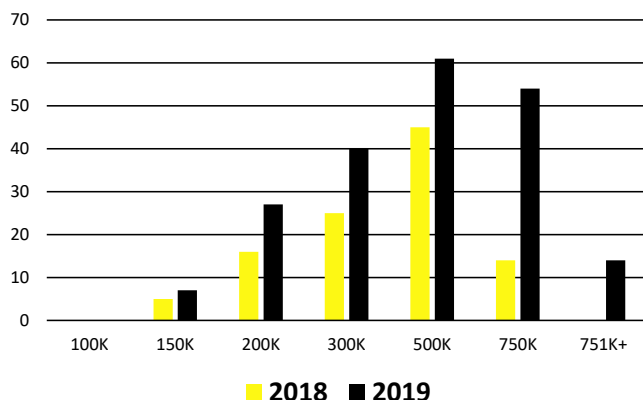
CHICAGO TITLE

# ROWLETT

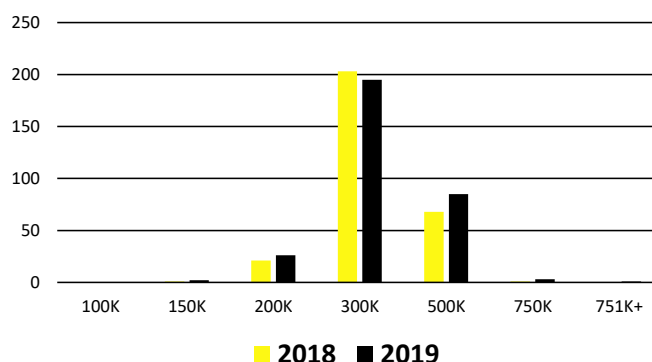
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 78,845,608	\$86,397,773
Number of Sales	294	312
Median Sales Price	\$256,000	\$264,000

DAYS ON THE MARKET ROWLETT



ROWLETT MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

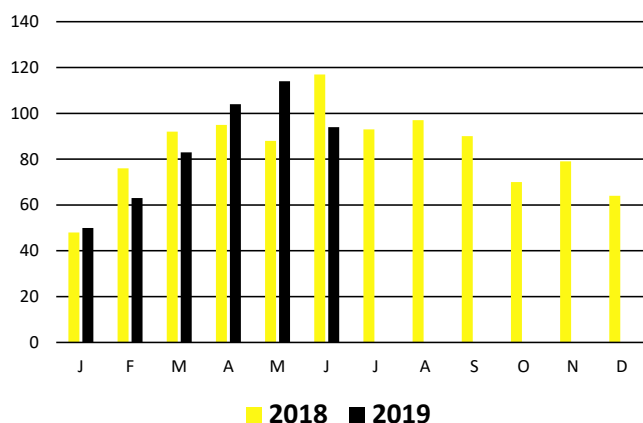
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	95.1%
\$201K-\$300K	99.0%
\$301K-\$500K	98.7%
\$501K-\$750K	96.1%
\$751k-+	98.6%

## AVERAGE OVERPRICING

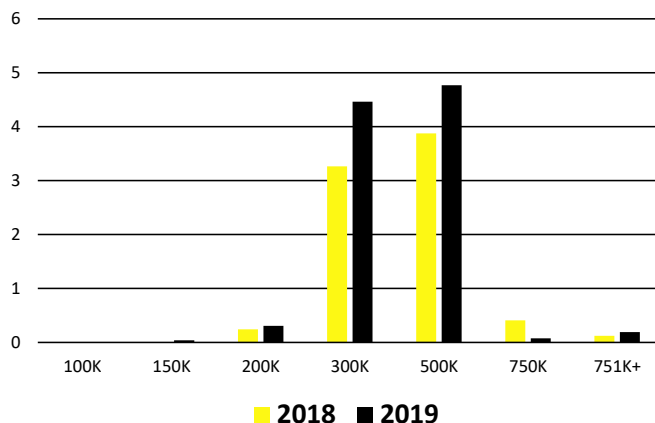
Original List Price to Sale Price

2018	1.1%
2019	1.1%

ROWLETT MONTHLY SALES



ROWLETT MONTHS OF INVENTORY



NTREIS Sold information as of 07/12/2019

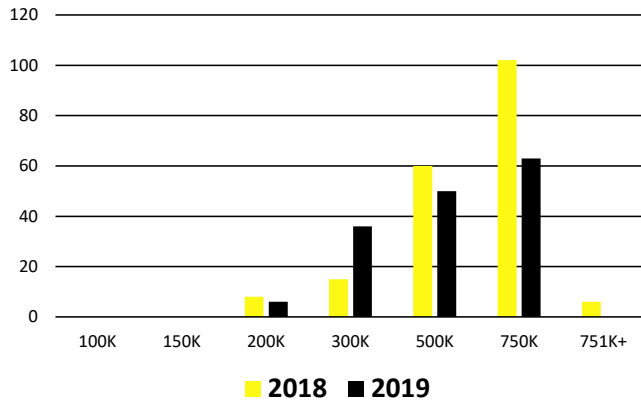
CHICAGO TITLE

# SACHSE

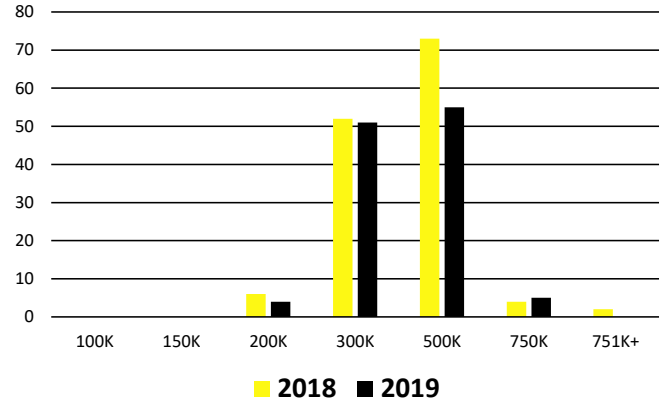
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 46,735,972	\$38,141,395
Number of Sales	137	115
Median Sales Price	\$320,000	\$320,000

**DAYS ON THE MARKET SACHSE**



**SACHSE MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

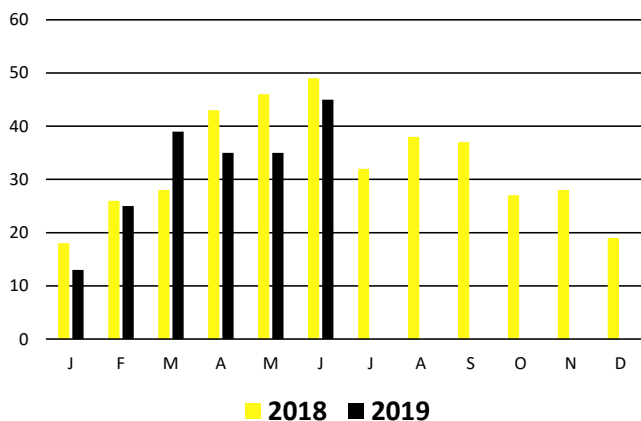
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	100.1%
\$201K-\$300K	99.0%
\$301K-\$500K	98.3%
\$501K-\$750K	96.8%
\$751k+	NONE

## AVERAGE OVERPRICING

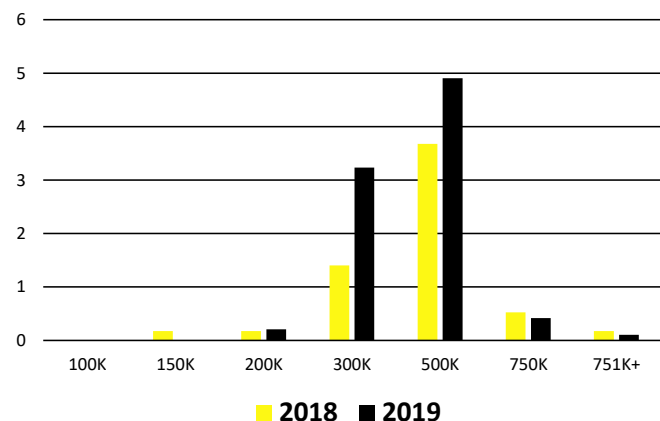
Original List Price to Sale Price

2018	1.0%
2019	1.0%

**SACHSE MONTHLY SALES**



**SACHSE MONTHS OF INVENTORY**



NTRIS Sold information as of 07/12/2019

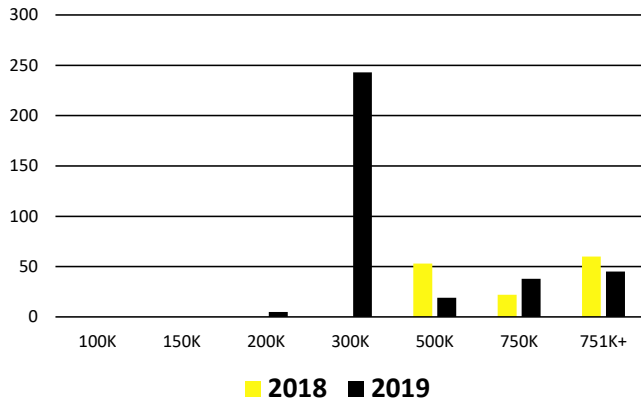
CHICAGO TITLE

# SOUTHLAKE

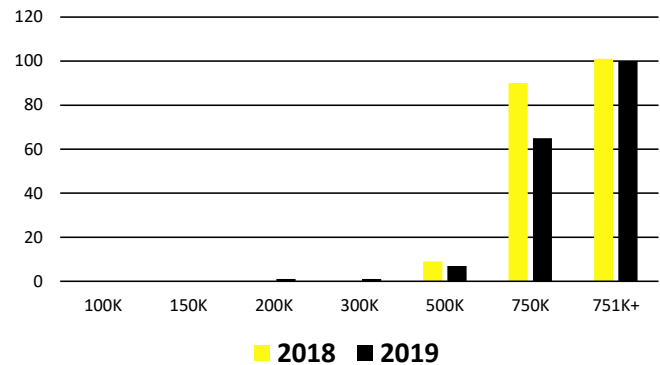
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 175,188,752	\$155,066,628
Number of Sales	200	174
Median Sales Price	\$755,000	\$797,750

**DAYS ON THE MARKET SOUTHLAKE**



**SOUTHLAKE MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	97.6%
\$201K-\$300K	94.8%
\$301K-\$500K	99.7%
\$501K-\$750K	98.1%
\$751k+	97.3%

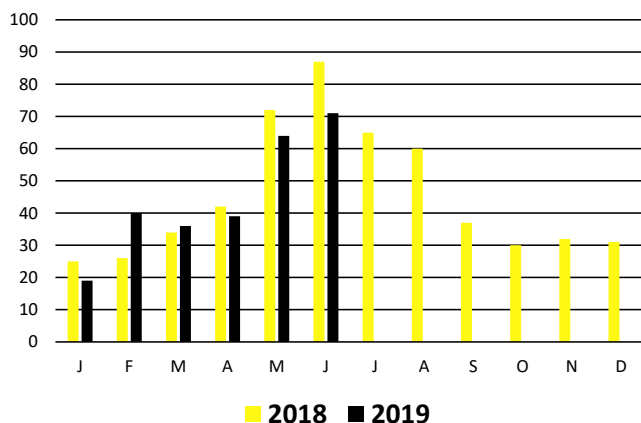
## AVERAGE OVERPRICING

Original List Price to Sale Price

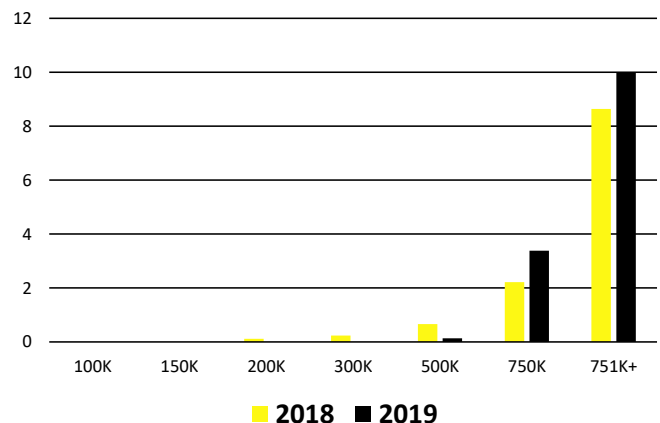
2018	1.1%
2019	1.1%

Inventory not shown where no sales

**SOUTHLAKE MONTHLY SALES**



**SOUTHLAKE MONTHS OF INVENTORY**



NTRIS Sold information as of 07/12/2019

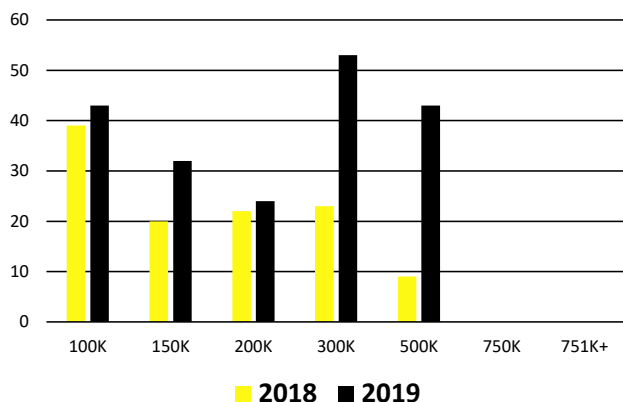
CHICAGO TITLE

# SOUTH OAK CLIFF (AREA 15)

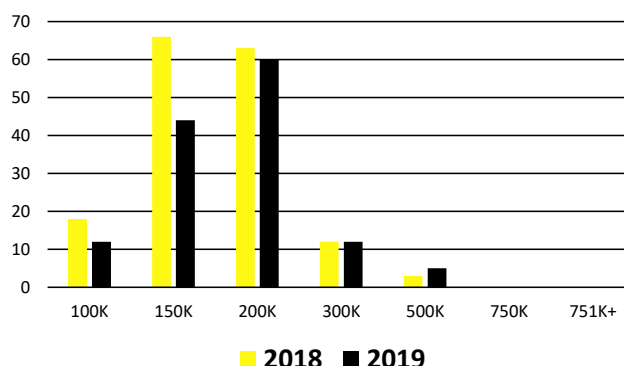
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 24,544,048	\$21,639,650
Number of Sales	162	133
Median Sales Price	\$149,450	\$160,000

DAYS ON THE MARKET S OAK CLIFF



S OAK CLIFF MKT SHARE BY PRICE RANGE



## SALE/LIST PRICE RATIO

\$0-\$100K	78.7%
\$101K-\$150K	98.0%
\$151K-\$200K	99.7%
\$201K-\$300K	98.4%
\$301K-\$500K	99.3%
\$501K-\$750K	NONE
\$751k++	NONE

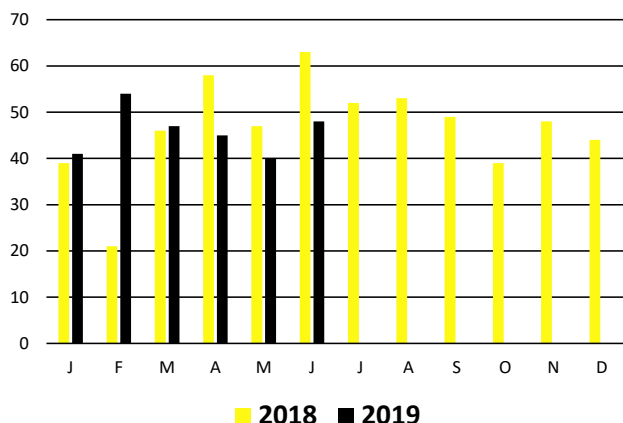
## AVERAGE OVERPRICING

Original List Price to Sale Price

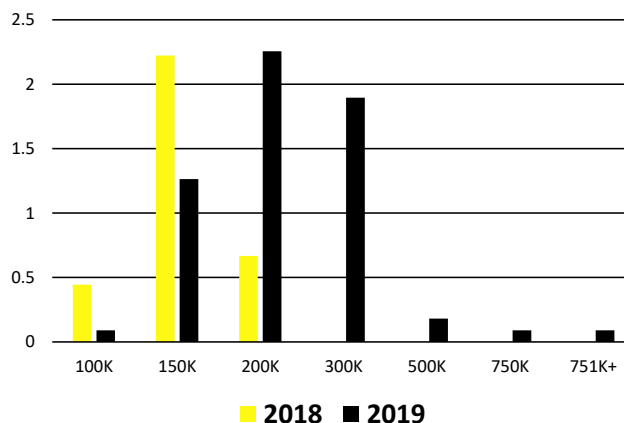
2018	1.0%
2019	1.1%

Inventory not shown where no sales

S OAK CLIFF MONTHLY SALES



S OAK CLIFF MONTHS OF INVENTORY



NTRIS Sold information as of 07/12/2019

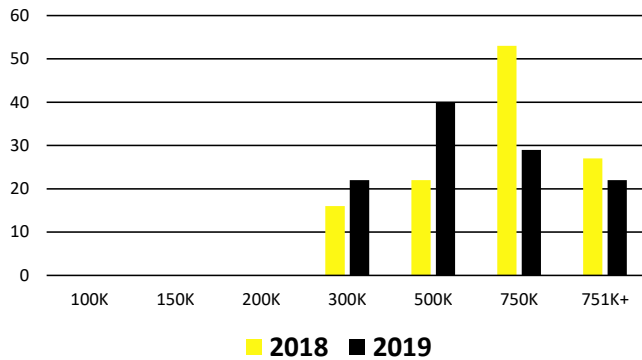
CHICAGO TITLE

# TROPHY CLUB

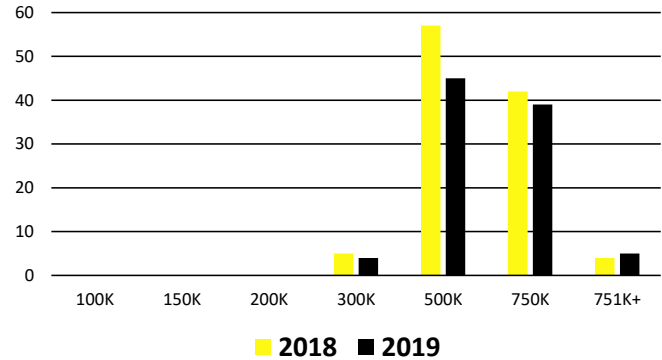
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 52,939,557	\$47,554,747
Number of Sales	108	93
Median Sales Price	\$470,000	\$487,000

**DAYS ON THE MARKET  
TROPHY CLUB**



**TROPHY CLUB MKT SHARE BY PRICE  
RANGE**



## SALE/LIST PRICE RATIO

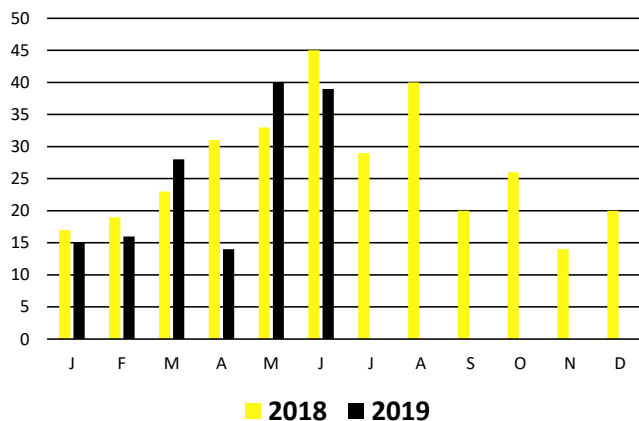
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	95.9%
\$301K-\$500K	99.1%
\$501K-\$750K	99.0%
\$751k+	99.8%

## AVERAGE OVERPRICING

Original List Price to Sale Price

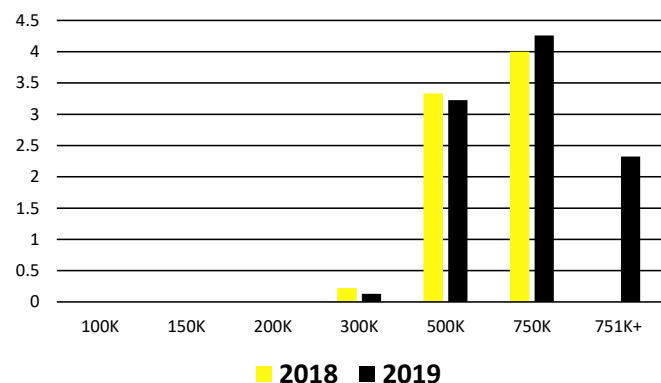
2018	1.0%
2019	1.1%

**TROPHY CLUB MONTHLY SALES**



Inventory not shown where no sales

**TROPHY CLUB MONTHS OF  
INVENTORY**



NTRIS Sold information as of 07/12/2019

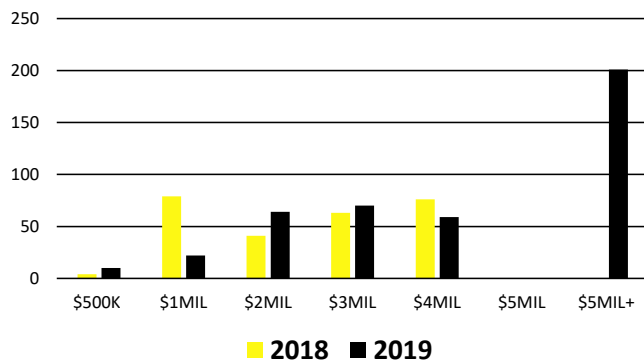
CHICAGO TITLE

# UNIVERSITY PARK

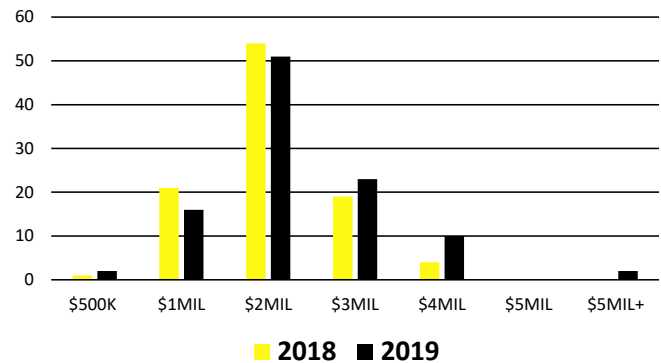
2ND QTR 2019

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 157,411,291	\$195,059,209
Number of Sales	99	104
Median Sales Price	\$1,400,000	\$1,687,000

**DAYS ON THE MARKET UNIVERSITY PARK**



**UNIVERSITY PARK MKT SHARE BY PRICE RANGE**



## SALE/LIST PRICE RATIO

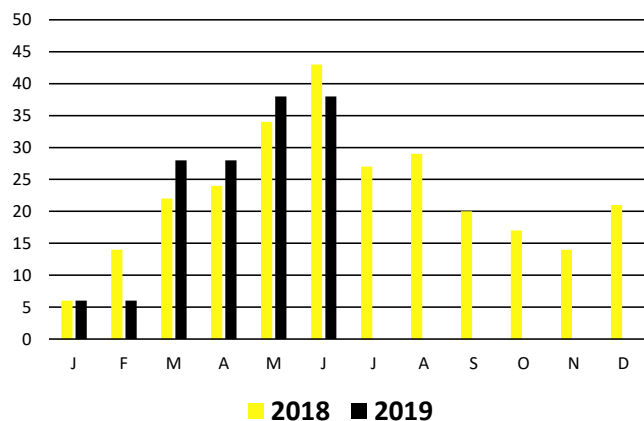
\$0-\$500K	99.4%
\$501K-\$1MIL	96.2%
\$1MIL-\$2MIL	97.2%
\$2MIL-\$3MIL	95.5%
\$3MIL-\$4MIL	96.5%
\$4MIL-\$5MIL	NONE
\$5MIL+	91.3%

## AVERAGE OVERPRICING

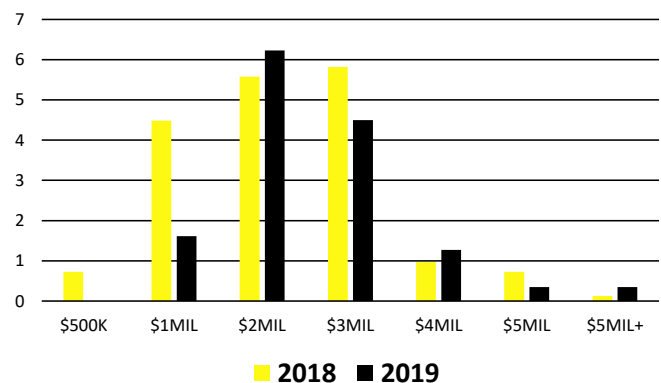
Original List Price to Sale Price

2018	1.1%
2019	1.0%

## UNIVERSITY PARK MONTHLY SALES



## UNIVERSITY PARK MONTHS OF INVENTORY



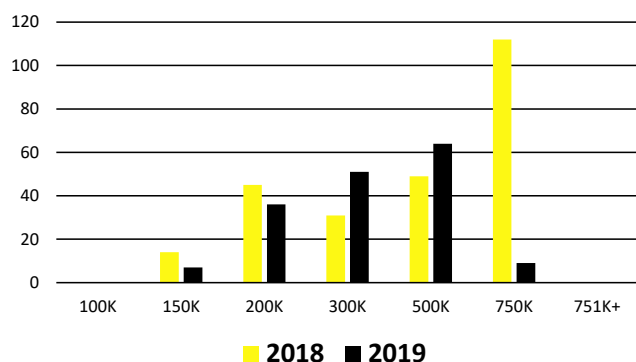
NTREIS Sold information as of 07/12/2019

CHICAGO TITLE

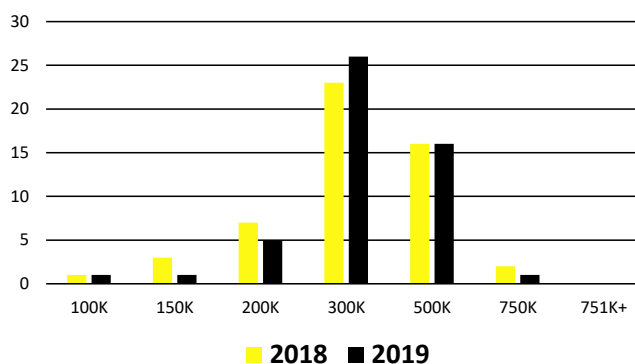


	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 14,169,294	\$13,896,247
Number of Sales	52	50
Median Sales Price	\$251,930	\$253,650

**DAYS ON THE MARKET  
VAN ALSTYNE**



**VAN ALSTYNE MKT SHARE BY PRICE  
RANGE**



## SALE/LIST PRICE RATIO

\$0-\$100K	100.0%
\$101K-\$150K	101.0%
\$151K-\$200K	101.5%
\$201K-\$300K	98.3%
\$301K-\$500K	98.5%
\$501K-\$750K	92.2%
\$751K+	NONE

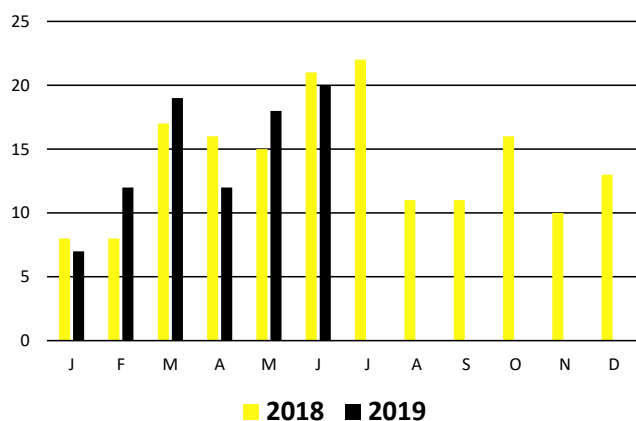
## AVERAGE OVERPRICING

Original List Price to Sale Price

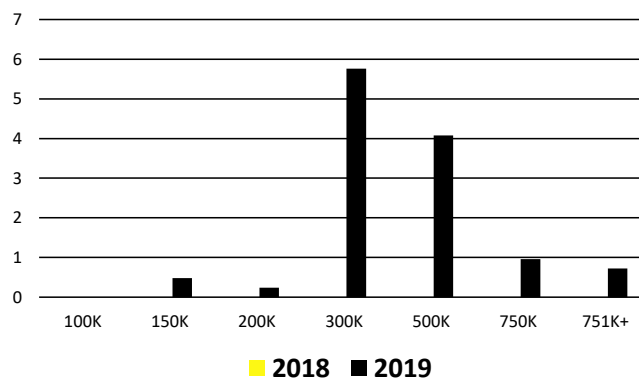
2018 0.9%

2019 1.1%

**VAN ALSTYNE MONTHLY SALES**



**VAN ALSTYNE MONTHS OF  
INVENTORY**

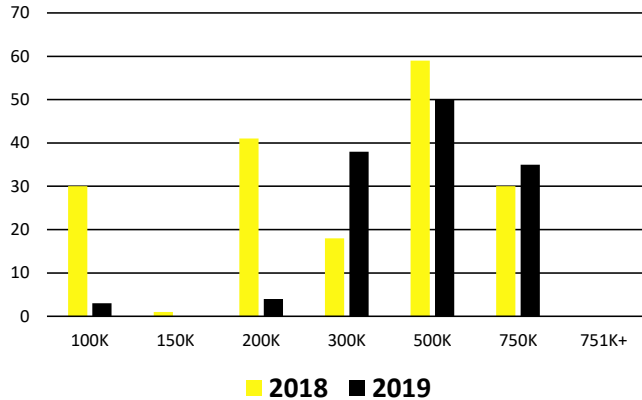


NTREIS Sold information as of 07/12/2019

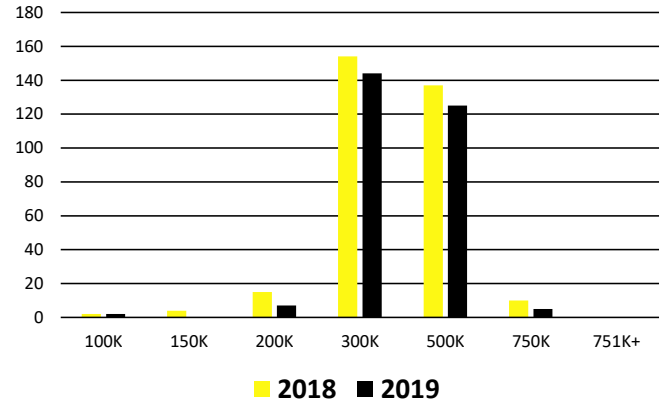
CHICAGO TITLE

	<u>2018</u>	<u>2019</u>
Total Sold Volume	\$ 97,489,459	\$85,696,864
Number of Sales	322	283
Median Sales Price	\$287,950	\$292,500

### DAYS ON THE MARKET WYLIE



### WYLIE MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

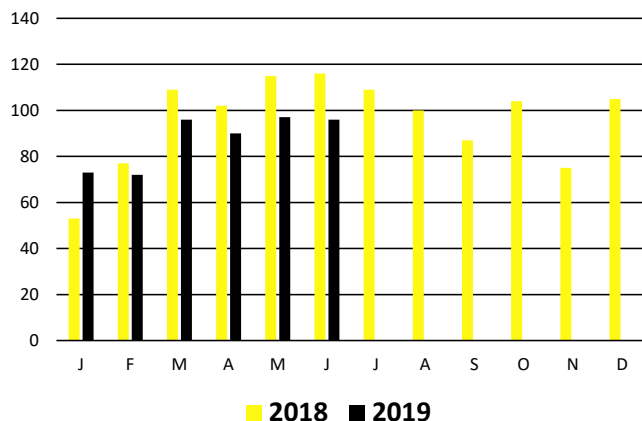
\$0-\$100K	113.7%
\$101K-\$150K	NONE
\$151K-\$200K	98.3%
\$201K-\$300K	98.8%
\$301K-\$500K	98.3%
\$501K-\$750K	100.2%
\$751k+	NONE

### AVERAGE OVERPRICING

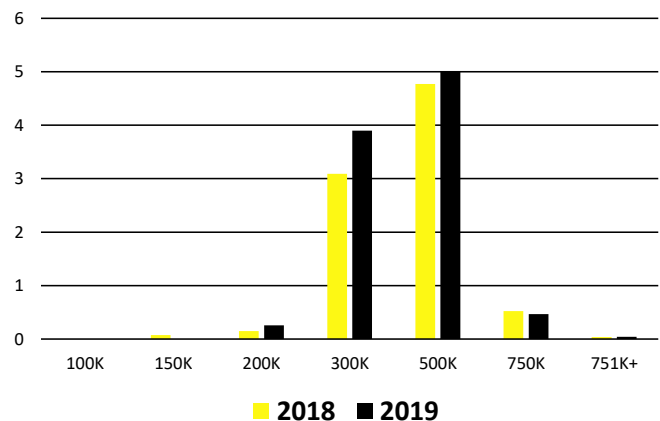
Original List Price to Sale Price

2018	1.0%
2019	1.0%

### WYLIE MONTHLY SALES



### WYLIE MONTHS OF INVENTORY



NTRIS Sold information as of 07/12/2019

CHICAGO TITLE