



Market Inventory

March 19, 2018

Active Listings	Jan-18					Feb-18				Mar-18		
	1	2	3	4	5	1	2	3	4	1	2	3
AREA	1-Jan	8-Jan	15-Jan	22-Jan	29-Jan	5-Feb	12-Feb	19-Feb	26-Feb	5-Mar	12-Mar	19-Mar
NWQtr1	97	117	150	164	160	160	180	192	200	222	219	259
NWQtr2	8	14	32	39	40	37	53	40	48	56	62	59
Total	105	131	182	203	200	197	233	232	248	278	281	318
SCC1	267	323	396	437	419	390	475	483	545	567	561	589
SCC2	21	44	73	100	97	97	132	95	115	138	145	148
Total	288	367	469	537	516	487	607	578	660	705	706	737

SALES (status 2-5) - with 7-day Sales Date (Mon-Sun)												
	1/1	1/8	1/15	1/22	1/29	2/5	2/12	2/19	2/26	3/5	3/12	3/19
NWQtr1	13	10	28	52	66	62	63	72	75	84	105	87
NWQtr2	7	1	8	27	30	28	27	37	30	29	38	39
Total	20	11	36	79	96	90	90	109	105	113	143	126
SCC1	50	54	85	147	183	181	144	202	194	238	258	262
SCC2	13	15	26	58	72	67	66	98	71	74	94	95
Total	63	69	111	205	255	248	210	300	265	312	352	357

CLOSINGS (status 5 only) - with 7-day Close of Escrow date (Mon-Sun)												
	1/1	1/8	1/15	1/22	1/29	2/5	2/12	2/19	2/26	3/5	3/12	3/19
NWQtr1	44	34	37	21	14	25	38	42	49	69	62	67
NWQtr2	24	9	15	14	14	10	14	18	18	28	26	33
Total	68	43	52	35	28	35	52	60	67	97	88	100
SCC1	123	85	108	86	73	87	102	118	135	198	156	180
SCC2	48	25	38	36	30	29	36	47	37	76	54	82
Total	171	110	146	122	103	116	138	165	172	274	210	262

INVENTORY - AVERAGE AREA TOTALS (4 or 5 week average)												
	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18
NWQtr1	285	304	361	338	307	296	279	258	216	157	138	183
NWQtr2	79	86	86	92	80	65	73	64	38	24	27	45
Total	364	390	447	430	387	361	352	322	254	181	165	228
SCC1	725	839	935	946	852	791	733	661	557	411	368	473
SCC2	232	331	279	254	261	205	165	142	96	69	67	110
Total	957	1170	1214	1200	1113	996	898	803	653	480	435	583

CLOSINGS BY MONTH 2016-2017												
	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18
NWQtr1	324	341	433	477	379	362	354	324	324	271	142	207
NWQtr2	147	144	168	182	149	171	134	171	130	113	64	80
Total	471	485	601	659	528	533	488	495	454	384	206	287
SCC1	812	864	1121	1231	1062	1028	938	897	827	741	471	568
SCC2	376	360	443	473	378	430	358	381	328	255	170	210
Total	1188	1224	1564	1704	1440	1458	1296	1278	1155	996	641	778

MEDIAN PRICES 2016-2017												
	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18
SCC1	\$1,129,000	\$1,160,000	\$1,190,000	\$1,165,000	\$1,163,000	\$1,150,000	\$1,172,579	\$1,210,000	\$1,287,000	\$1,300,000	\$1,169,000	\$1,383,500
SCC2	\$697,500	\$718,000	\$710,000	\$740,000	\$730,375	\$753,500	\$720,000	\$758,000	\$770,000	\$805,500	\$757,500	\$825,769

- Class 1 =Single Family Residence
- Class 2 =Townhomes/Condos
- SCC =Santa Clara County: **Search By County**
- NWQtr =NorthWest of 17/101 & SouthWest of Menlo Park/101: Area (8/15-19/ 200-209/ 211-214/ 221/ 230-243)

	453,100	679,650	Jumbo
30 yr Fixed	4.25	4.375	4.375
5 Yr ARM	3.625	3.625	3.625