

"I recently had an opportunity for the first time to meet Ethel Green and work with her as a selling agent for an escrow I had. During the signoff Ethel's buyer felt that the loan documents were not for the loan that she had understood that she was getting. This situation can lead to a dangerous emotional crisis that can lead the escrow to a point where the buyer will have only sour memories long after closing, no matter what the outcome.

I am writing this letter because I was so impressed with the manner that Ethel handled the situation and her buyer. Her behavior was the height of professionalism, calmness and genuine concern for her client. She did not lash out in any direction which we often see at such a time. Ethel was cautious not to "advise" in a capacity that was not hers to do, but extended herself in every possible way for her client, always showing compassion for her client as well as keeping a steady course between the client and the loan broker.

Ethel is a tribute to the real estate profession, and in these days when we often do not take the time to share our good moments, I wanted to share this one with you."

Branch Manager of Title Company

"I would like to take this opportunity to say thank you to Ethel Green, who graciously assisted me with the sale of my Los Altos home. I can't say enough about her professionalism, kindness and dedication. Her knowledge of the area, and the business side of real estate, was an immense help.

Ethel was more than willing to answer my many questions as I had never sold a home before. She took the time to get to know me, and I feel like I got to know her. It was very comforting to have a friend and a hard working professional as a Realtor. She assisted and advised me on many issues, and she even offered me some valuable information regarding my new home.

I was referred to Ethel by a contractor and I remembered seeing her in the Los Altos Town Crier. I am very thankful that I chose her to sell my home. As a first time home seller, I had many questions and concerns about selling my property. I can truly say that Ethel made the entire process easy to understand and very manageable. Once again, I would like to thank her and would recommend her to anyone selling their home. Thank you Ethel."

Valerie

"Just a quick note to express my sincerest appreciation for your outstanding performance in assisting us to obtain our new home.

You are a real professional with a unique blend of skills including compassion, tough negotiations, patience and an extremely high level of energy. You smoothed out some of the bumps and made this transaction happen after four months of effort. Without your personal intervention, I am convinced it never would have occurred."

Jim

"Thanks for your invaluable help in the recent sale and purchase of our home. From the start to finish you gave us quality service, service, service - something rarely found now-a-days.

The transaction couldn't have unfolded more smoothly. You handled anything and everything with utter professionalism and integrity, and you earned our complete trust and confidence.

Your knowledge of the business and expertise in negotiations were truly impressive. After watching you in action with other realtors it is clear that you are among the best in your profession.

You can add us to your sizable fan club; we will not hesitate to recommend you to anyone who need to either buy or sell a home. Ethel, we couldn't have done it without you. Thanks again!

Doug and Karen

"From the beginning of our association when I first starting looking at property in the area - you have been enormously helpful. At every turn, you have provided top-notch advice and flawless service. When I deal with your associates at the office, they unfailingly know the full story in advance and are well prepared to assist in providing their help. As far as I am concerned, you are the absolute TOPS in your profession, and I would not DREAM of doing business with anyone else. I have, and will continue to, recommend you to anyone who is looking for the best.

Chris

"I wanted to take a moment to say thank you for the outstanding job you did in selling my father's home. I know that the transaction was complicated by the fact that I live in Florida and my brother lives in Vermont. This put a special burden on you, but you responded magnificently. You kept us informed; you handled numerous details on your own initiative (inspections, cleaning, removing carpets, storing items, etc.); and the final sale whet through at a fair price and without a hitch.

I have great respect for your energy, professionalism and competence. Many thanks.

Gene

"Just a note to let you know how much we appreciate your skill in selling our home You may remember how nervous I was about the whole selling process, but you made it all so easy. It wasn't the terrible ordeal we expected.

You truly deserve all the awards and highest ratings you receive. Your professionalism, combined with warmth and caring makes you one of the best.

Sean and Anna

“I want to thank you for the great job you did on selling my house. So many people said it couldn’t be done during the Holidays, but you proved them wrong. My family commends you for your efforts beyond the call of duty. I would also like to thank the team of people you have working with you, without all their efforts this would not have transpired so smoothly, This was a real professional team and it was really appreciated. It made my transition a little easier.

I promise you, all the people I told about you could not believe it and will also recommend your services. You are a kind, sincere and very giving person. And I would highly recommend you to anyone that wanted the best of the best.]

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Thanks again and I’m forever grateful.”

Margarita

“I wanted to thank you for an *outstanding* job in preparing and selling my house. When we had discussed that I wanted a “turn-key”, “minimal involvement on my part” sale, I had no idea how easy you could actually make the process. All attention to preparation, inspections, staging and marketing were thorough, complete, reasonably priced and required minimal input and actions on my part. Your research to arrive at the proper pricing was “right on the money” to facilitate much interest in a nervous market. You and your team are awesome! If any prospective client needs to talk to a reference. . . Just send them my way.”

Dave

“I anticipated the estate sale of my mother’s Los Altos home would be logistically and emotionally exhausting. I’m sure without Ethel Green as my agent it would have been . Ethel’s great attention to all details, her uncanny knowledge of the market, and her sensitivity to my situation were immediately apparent. From the initial listing agreement to the final closing papers, things could have not been easier for me. I often heard, ‘You don’t need to worry about that, I’ll take care of it.’ And she did.

I met Ethel on Sunday, she held a brokers’ open house on Friday, an open house Saturday and Sunday, and four days later presented five qualified offers, all over asking price. I made the 100 mile drive to Los Altos only once.

I was very fortunate to have found Ethel Green. She’s unbeatable for energy, knowledge, and awareness of the details that can make all the difference.

Judy

“We are just getting settled in our new home and wanted to thank you for everything you have done for us.

Your professionalism and knowledge, coupled with your agreeability and sunny disposition made a difficult time, easy. I am convinced that much of the stress that goes along with home buying was alleviated in our case due to your expert advice and actions.

We cannot thank you enough for being there for us and we will certainly suggest that our friends should work with you when purchasing a house for their sake. We also are so grateful for you help in assisting us in getting to know the community.”

Bette and David

“I want to thank you for the outstanding, professional job you did in the sale of my home. Your integrity and experience were invaluable. We couldn't have done it without you.

We certainly consider you the real estate expert and will recommend you to all our friends.”

Arthur

“My wife and I just finished moving into our new home last week. We worked exclusively with Ethel Green for almost one complete year before we found our home. Ethel was diligent, competent and professional throughout all our dealings. Cindy and I have never worked with a Realtor for such an extended period of time and Ethel exceeded our expectations most times and met our expectations every other time. Here are some of the reasons why we acknowledge Ethel:

- Ability to learn about clients wants and means and show realistic properties.
- Ability to size up a home and provide experienced opinion of home ie: “Good Bones” if house is well built and “Let's Go” if house is bad.
- Ability to negotiate offers in our best interest.
- Ability to discuss and explain legal forms during escrow.

It is the caliber of people like Ethel Green who make your organization so successful. We wanted to take this opportunity to acknowledge her many contributions and efforts in writing on a **job well done. Our thanks to Ethel Green.**”

Jules and Cindy

“Matt and I wanted to thank you so much for spending Saturday with us and helping us relocate. You are a true professional in your field - ambitious, knowledgeable and aggressive.

We look forward to working with you again.”

Nancy and Matt

"I am writing to express my deepest satisfaction with the level of commitment and service that was provided to us by Ethel and Bruce Green in all aspects of the sale of our house. When we had purchased our house in Los Altos a year ago, Ethel had represented the sellers at the time. During that transaction we were so impressed with the teamwork and dedication of Ethel and Bruce that when it came time for us to sell the same house we called them and did not consider any other real estate agents.

Ethel and Bruce are professional and extremely knowledgeable about the real estate market, policies and procedures. Their attention to detail is unsurpassed as is their organizational skills. On more than one occasion, they went beyond the call of duty to make the sale of our house easy for us. I have no hesitation in recommending Ethel and Bruce to anyone for their real estate needs."

Arun

"We would like to express our sincere appreciation for your work in helping us find a house. Our decision to move to a new area came at a very difficult time. Three small children and one on the way made the experience all the more difficult! We want you to know how much your professionalism was appreciated in taking care of the endless details in both closing the sale of our new house and helping to close on our old. We realize without your knowledge and perseverance the sale of both homes may well have slipped us by.

Working with you as our realtor was always a pleasure. We would highly recommend you to anyone looking for a home in the area and know they would be in the best hands. We feel that we not only found the best realtor but also a friend.

Thank you so very much for making our dream of owning our lovely home a reality."

Steve and Nadine

"Just wanted to say thanks for the great job you did finding me such a wonderful house. You certainly saved me a lot of time by selecting from all the many homes on the market at that time the ones that most closely fit my personality.

My final choice was something that I thought I'd never be able to afford. Not only did you find it for me, but showed me how I really could afford it after all."

Dan

"We want to thank you for showing us around when you were given such short notice. We really appreciated your effort and we enjoyed working with you. We were impressed with your knowledge of the residential markets in your areas of interest and pleased at how quickly you seemed to come to an understanding of what we are looking for."

Michelle and Jim

“We wanted you to know how delighted we were with the efficient, professional way you managed the sale of our home in Los Altos. Friends and family are amazed that in the midst of spring 2010’s challenging market environment, our home sold in just a week for more than what we considered to be a very fair asking price. Your recommendations for repairs, maintenance and minor improvements - and just as importantly, advice that helped us avoid making changes that would be a waste of money - were very practical, greatly appreciated, and clearly the right things to do. The craftspeople you recommended did excellent work and we were very pleased with the results. Everyone who saw the virtual tour was impressed with how well the house showed. Our neighbors were amazed at the number of people who walked through over the two day open house period. All of this reflects local market knowledge, years of experience, excellent judgments and superb organization.

We know that the best advertising is via work-of-mouth and we would be happy to talk about our experience with prospective clients.

Doris and Jack

“Phyllis and I wanted to thank you for your superior efforts in selling my mother’s house for us. You have certainly lived up to all of Karen’s recommendations!

Although we have been through the house selling process several times with our own homes, you brought fresh ideas on preparing the house for show at our first listing and planning sessions, as well as developing a schedule of events to get all the inspections and reports ready to give to prospective buyers.

We want to gratefully acknowledge Bruce’s invaluable contribution to our peace of mind as he arranged to meet all the people who inspected and repaired the house and checked up on their work. With both of us working full time, it could not possibly have gone as fast as it did with his help and certainly not with so little upset to us.

Your market survey and selling tactics were accurate and effective. When we accepted the offer from the buyers, it was with some trepidation, because of all the work which needed to be done and only 5 weeks to close of escrow! However, with your excellent repertoire of workmen, you and Bruce were able to schedule and accomplish the impossible - a termite repair, dry rot repair in eaves and deck, swimming pool repair, and a complete new roof. But it all came together by the appointed day!

It has been a pleasure working with you, and we will surely pass your name on to others who want the best. We wish you continued success.

Bill and Phyllis

"Now that the sale of our old house and the purchase of our new house are completed, I wanted to thank you for your assistance and professional approach during the past four months.

From the beginning, your concern was to locate a house in which we would be happy. We have certainly been successful in that respect, due in large measure to your patience and willingness to take the time to locate all the properties that might have been good for us. We appreciated your honest appraisal of the properties we examined and your comments on the suitability of the homes to our needs.

Once we selected a house, your professional approach to managing the transaction gave me confidence that the "details" would be handled correctly. Ours was a complicated transaction involving the simultaneous sale of our old house and the purchase of the new house. In the lengthy negotiations for both transactions you represented our interests responsibly and professionally. Your perceptive skills during the negotiations resulted in fair contracts to both sides, when the outcome might otherwise have been less desirable. Your knowledgeable recommendations saved us from losing many thousands of dollars.

Once the contracts were signed you worked constantly to ensure the proper coordination of the home inspections, financing, and title matters so that the close of escrow could occur on the same day for both houses.

I can unequivocally recommend you as the best residential real estate agent I know."

William

"It is with great pleasure that we direct this letter to you regarding Mrs. Ethel Green. We recently purchased a home after several months of searching. Throughout our search, Ethel's competence, persistence and integrity shone through.

We were particularly pleased with the fact that Ethel did not compromise her integrity just to get a quick sale. She truly put herself in our position to find the "right" house for us. We were also very pleased with Ethel's knowledge of the Los Altos area. We found her advice invaluable. Additionally, Ethel consistently followed through on all the details of the transaction so we had a smooth, timely closing.

We will highly recommend Ethel to our friends and family."

Eddy and Paula

"What can I say - you found our dream home. Thank you, thank you! You are the only one who could take our specifics and make it come true. Thanks for all the details we don't even know about that you have taken care of."

Vickie and Gordon

Ethel Green is a pleasure to know as a person and to work with as a realtor. She is outstanding in her field and enjoys an excellent reputation as one who is reliable, honest, and dedicated to her clients. She listens well and will make suggestions, yet will leave the final decisions to her client. Such was our confidence in her, that when we put our house up for sale with her, we left for a vacation. Ethel was in touch with us daily. Always attentive and encouraging. We trusted her to handle any and every occasion that presented itself.

Ethel deserves high marks in handling real estate matters. Without hesitation, we would recommend her as your realtor. You would benefit not only from her acumen in buying and selling real estate, you, like us, would gain a new friend.

Nancy & Ralph

“We just wanted to write to tell you how much we appreciate everything that you’ve done for us over the years. From when we first met 9 years ago you have been very attentive to my housing needs. You were willing to help me look for a home for over a year before I finally found and purchased a townhouse in Sunnyvale.

Now after our relocation back to Massachusetts you have been instrumental in marketing our unit in Sunnyvale and getting the asking price despite a difficult situation with the complex just wrapping up litigation against the developers. Your help has been essential in our absence in overseeing the sales and ultimately driving everything to a close.

We have always found your knowledge of the Real Estate Market thorough and very accurate. In our home search back here in Massachusetts we have had to adjust to a different working model without a buyers realtor such as yourself to look after our interest. We really wished that you could have been here to assist us in our home search now. We have sorely missed having you to consult on the advantages and disadvantages of a home or a location. But most of all we have missed your help on determining the fair market value of a place. Having to deal with these issues on our own have made us appreciate what you have done even more.

Thanks again for all your help. If the occasion should arise again, we would be happy to have you represent us again and we would certainly recommend you to anyone who needs assistance in a home purchase or sale in the Silicon Valley area.”

Jason and Kim

“We really want to thank you for all the good work you did helping us get our house. We have waited patiently until we found the one we wanted and it was so wonderful that you were there to get it through. We love it here so much and are so happy with it. It was nice that you were a big part of it because we were confident it was being done right. Come see us anytime!”

Helen and Tom