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MARGIE BRYANT, CLHMS, CRS, GRI Matching Your Needs with the Market Margie@MargieBryant.com

SUMMER IS FINALLY HERE!

Usually I write about vacations, however our housing inventory is extremely low, so if you are thinking about selling it's still a good time!

Call me today so we can discuss just how you can achieve top dollar for your home. Visit MargieBryant.com for tips in preparing your home for showings -

http://margiebryant.com/seller-advice

Margie



- If you use your garage as storage space, you're not alone. Unfortunately, because the space isn't climate-controlled, it's best to keep these items elsewhere, according to Realtor.com:
- Family photos. Pollutants, moisture and heat can quickly destroy your photos. Digitizing all photos is the best practice or keep printed copies in a dry area inside your home.
- 2 Propane tanks. These should never be kept indoors or too close to your home because they can leak or ignite. Store them outside on a flat surface instead.
- 3 Car batteries. Batteries can be greatly affected by external moisture. Don't store them on the floor; rather, place them on a piece of wood or cardboard.
- 4 Artwork and collectibles. Dampness can cause tarnish and mold to grow. Insects can infest, and rodents can feast on certain items. Dirt and dust can cause stains and buildup on almost anything. And car fumes can penetrate textiles and canvases. Keep prized possessions indoors.
- Food. Unless you have a refrigerator or freezer in your garage, fresh food can attract vermin even in a sealed container. Canned foods are best indoors, as sweltering heat can hasten their spoilage and freezing temps aren't great either.
- **6** Paint. If not sealed correctly and exposed to extreme temperatures, paint can actually spoil. Find a space that's dark, dry and cool, like a utility closet, laundry room or mudroom.
- Carpet and rugs. Fresh air is vital for rug fibers and garage spaces aren't usually well-ventilated, which can cause mold and mildew. Store in a place with low-humidity levels. Or if the garage is your only option: Block any direct sunlight and place a dehumidifier near it.



5 DIY TIPS

As a homeowner, there's no landlord or engineer to ask for help. So Realtor.com recommends you learn to handle these five basic problems:

- 1. Change HVAC filters: Replace quarterly to keep your system running smoothly and cut energy bills.
- 2. Cutting the water supply: Find and tag the shut-off valve when you first move in. When you need to turn it off, turn the handle 90 degrees.
- 3. Unclogging drains: Chemical drainers may work, but a drain snake is also an excellent option.
- 4. Resetting a circuit breaker: Open the panel cover and find the breaker in the "off" position, then turn to "on."
- 5. Clean gutters: When gutters aren't cleared of debris, water can get trapped, seep into your house and cost thousands in damages. Clean them annually or every two years.





SMALL & big dea

What may seem like small problems in your home can be a big deal to prospective buyers who will want to discount the price. Realtor.com names six of the minuscule things that could be big hurdles to closing:

- An old electrical panel. Buyers will want it "up to code." Get bids from multiple electricians to try and get a reduced repair quote or offer that amount as a credit in lieu of repair at closing.
- Ripped window screens. Window screens will wear out over time, but tears should be taken seriously. Either replace them before listing or offer credit at closing.
- The location of the laundry room. The laundry on the 'wrong' level can be a big negative, especially in a three-level house or townhouse. Offer to move the washer and dryer to a new location if possible.
- The bathtub or shower. Some people prefer showers, others want bathtubs, especially parents with small children. A bathtub with a showerhead above is the best option.
- Kitchen walls. Many people prefer open kitchens. If you think your kitchen's walls make it feel cramped and that's stalling your sale, consider opening it up yourself.



Small closets. There isn't much you can do to ease these concerns but try to make your closets look roomier by de-cluttering. Hiring a contractor to build or extend closets where needed—or pointing out to buyers that they can do this themselves—is another

SAY YES TO CRS

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Work with Margie Bryant, REALTOR® who belongs in the top 3 percent in the nation. Contact a CRS today.





Premiere Selections

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HOME CARE myths

1 Stone countertops are indestructible

In fact, stone countertops are easy to stain and scratch. Plus, regular household cleaners and mildly acidic substances, like soda, coffee and wine, can dull stone surfaces over time.

2 Your smoke detector's test button is foolproof

The test button tells you the sound is working, not if the sensor that detects smoke is working. Use real smoke to check it. Light a match, blow it out and hold it near the detector. If the alarm goes off, it's working.

3 A lemon is a great way to clean a disposal

A lemon's acidic juice will corrode the metal parts of your disposal, and coffee grounds will accumulate in pipes and clog them. The best natural cleaner is baking soda, which will clean the blades but won't damage the metal.

