REAL ESTATE GAZETTE

Brought to you by Lee Ginsburg- Lee Sells More



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My Mother Once told me "Hate has 4 letters but so does Love. Enemies has 7 letters but so does Friends. Lying has 5 letters but so does Truth. Cry has 3 letters but so does Joy. Negatively has 10 letters but so does Positively." Life has 2 sides, please choose the better side of it.

FAKE NEWS!! DEATH AND TAXES ARE INEVITABLE How the Step-Up in Basis Loophole Works

LEE GINSBURG - Facing the certainty of death and taxes is inevitable. While our lives will eventually come to an end, there are steps you can take to avoid income/capital gains taxes from real estate if you plan effectively. (Please consult with a tax advisor for personalized advice.)

Upon the passing of a property owner, beneficiaries inherit the property at a stepped-up basis, which is the current market value. It's crucial to obtain a professional valuation from a real estate agent or appraiser at the time of the loved one's passing. When one spouse passes away, the surviving spouse now owns the property at the stepped-up basis.

stepped-up This significant tax presents savings. For instance, if a taxes is by selling a primary property was purchased for residence (lived in for two \$300,000 and is currently of the last five years) and valued at \$1,500,000, selling benefiting from tax-free gains it before passing could result up to \$250,000 or \$500,000 for in substantial tax payments. couples. Any gain exceeding gain. Conversely, inheriting utilized multiple times. the property at the steppedsaving a considerable amount. can effectively avoid taxes. purchased property.

children When transition their parents into to defer taxes, potentially senior living, keeping the until property vacant or renting it inherit the property. One consider exchanging your tailored guidance.



basis to investment properties.

Utilizing the stepped-up basis must There are additional strategies your beneficiaries management

lead to substantial savings. The investment properties to defer Delaware Statutory Trust stepped-up basis also applies taxes under IRS rule 1031. The (DST). A DST offers fractional key is to ensure "Like Kind" Another way to minimize exchanges between investment responsibilities and generally properties. An exchange entails selling and buying a new property of more, less, or equal residence to a rental for only value. You can exchange any type of investment property be eligible to take advantage of for any other type of property. both the 1031 exchange and Between State and Federal, these amounts would be For example, you can sell a tax-free gains from a primary taxes can be 35-40% of the taxable. This exemption can be single-family home and buy a residence. It is perfectly legal, warehouse. The one big point but timing is crucial. is there are restrictions for up basis can avoid such taxes, and selling a personal residence personally using the newly selling property with a focus

OUR HOME WOR

 The loophole adjusts the value of an inherited asset to its value at the time of the original owner's death, allowing recipient(s) more capital gains with fewer taxes.

- By holding on to the assets, heirs could earn returns on their entire inheritance and only pay taxes on the difference between the stepup in basis and the amount they receive when selling investments in the future.
- By selling the assets immediately, heirs could pocket their entire inheritance and avoid paying taxes.

out until the parent passes can method includes exchanges of investment property for a interests without management projects a 10% annual return.

If you convert your primary two years and then sell, you will

If you are considering on reducing tax burdens, you If you would like to are welcome to reach out to me get out of the property for general recommendations business, or consult your tax advisor for







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MAYO CLINIC-MELATONIN **USE IN CHILDREN:** IS A SLEEP AID SUPPLEMENT **SAFE?**



produced in the brain that's linked of its long-term use and safety. It's routine evaluation and follow-up by to your body's sleep and wake cycle. also unclear whether melatonin their healthcare team. The natural release of melatonin supplements are safe for children. is stimulated by darkness and suppressed by daylight. It's also available as a supplement that you can take as a pill or chewable gummy.

As a supplement, a small dose can trigger your body to produce melatonin that makes you feel sleepy and helps you fall asleep.

More people are asking their health care team about melatonin and report using it, including parents giving it to children. Here's what you need to know about melatonin use in children and how to improve sleep hygiene without a sleep aid.

RESEARCH ON MELATONIN

In the U.S., melatonin is available over the counter as a dietary supplement. This differs from where melatonin is regulated as a disturbances. prescription medication.

MELATONIN USE AND SIDE EFFECTS

While melatonin can help children fall asleep, it doesn't keep them asleep. Difficulty falling or staying asleep can be a sign of an issue in the body, including:

- Iron deficiency can cause
 - restlessness during sleep.
- Enlarged tonsils or adenoids can lead to snoring or obstructive sleep apnea.
- For children who have nightmares, melatonin may make dreams more vivid, which can worsen sleep.

That's why it's crucial to consult other countries, such as the United with your child's healthcare team to Kingdom, Japan and Australia, find and treat issues causing sleep

Melatonin may be recommended for Research has shown that melatonin children with neurological conditions is generally safe for short-term use in like autism spectrum disorder or

MAYO CLINIC NEWS NETWORK adults and adolescents. Fewer studies attention-deficit/hyperactivity - Melatonin is a hormone naturally have been done to evaluate the effects disorder (ADHD) and managed with

> In gummy form, melatonin supplements can be enticing for children, leading to a risk of overconsumption. Taking a large dose of melatonin can cause gastrointestinal issues or irritability. A large dose also can keep your child's body from naturally producing melatonin to make them sleepy.

EVALUATE SLEEP HYGIENE

Melatonin use is intended as a shortterm aid. When sleep issues are a longterm problem for children, evaluating sleep habits and the environment can identify the causes of those issues. Many sleep-related disturbances in children can be addressed with a consistent nighttime and sleep routine.

Here are some things to consider when striving for good sleep hygiene:

Screen use. Looking at a backlight screen tells the brain it's time to be awake and engaged. Watching TV, using a phone or

tablet or playing a video game before bed does not allow your child's brain to relax and prepare for sleep. Stop any screen use 30 minutes to an hour before bedtime.

- Have a routine. A consistent nighttime routine with an age-appropriate bedtime can help with the natural release of melatonin. Taking a bath or shower, reading and quietly relaxing can help set the tone for sleep.
- Create a sleep-friendly space. A dark, quiet room is ideal for sleep. Lights should be kept low or dim. Place phones or devices that could make noise and disrupt sleep in another room.
- Aim for 8-10 hours of sleep. Busy schedules and commitments can easily affect sleep schedules for children. Try to keep your child's sleep schedule consistent throughout the week for a regular wake/sleep rhythm.

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STUDY-VAPING LINKED TO INCREASED LEAD AND URANIUM EXPOSURE

HUNTER BOYCE - A new study has brought the public health concern of vaping back to the forefront. Electronic cigarettes have already been branded unsafe for kids, teens and young adults



cautioned that its results needed to be seen in context. Simply put, more research is needed.

"This study therefore cannot tell us anything about absolute increase in exposure to heavy

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by the Atlanta-based Centers for Disease Control and Prevention, and new evidence has linked the vapes to possible increased exposure of harmful heavy metals.

Most vapes contain nicotine, which is highly addictive and damaging to adolescent brain development. Some vape aerosol flavorings also may be unsafe to inhale, according to the CDC. Some contain diacetyl, a chemical had urine levels 40% higher in findings call for further research, causing chemicals.

analyzed urine samples from uranium. 200 U.S. adolescent e-cigarette

linked to lung disease, or cancer- lead than occasional users, as vaping regulation, and targeted reported by CNN. E-cigarette public health interventions to The recent study, published users who preferred sweet flavors mitigate the potential harms in the journal Tobacco Control, also had urine levels higher in of e-cigarette use, particularly among adolescents."

Dr. Lion Shahab, professor of "E-cigarette during use users to determine how vaping adolescence may increase the health psychology at University frequency and vape flavor types likelihood of metal exposure, College London and co-director affected their heavy metal levels. which could adversely affect of the UCL Tobacco and Alcohol The researchers discovered brain and organ development," Research Group, praised the study teens who vaped intermittently according to the study. "These for being well-conducted but

metals from e-cigarette use in this population, only about relative exposure among less and more frequent e-cigarette users," Shahab, who was not affiliated with the study, said in a news release.

"Given that heavy metal exposure is mostly driven by the type of device used, future studies should investigate whether there are any meaningful differences between different e-cigarette types to inform regulators, e.g., to curtail use of devices that expose users to more heavy metals. The relatively small sample size in this study meant that this issue could not be investigated."

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TENANT PROTECTION AND RENT CAP ACT

LEE GINSBURG - The Tenant Protection and Rent Cap Act, also known as AB 1484, was signed in 2019 by Governor Newsom and affects all residential properties in California. This legislation limits annual rental increases to 5% plus the cost-of-living adjustment, with a maximum increase of 10% per year and no more than two increases within this limit. It is scheduled to expire in 2030, there may be attempts to extend it further.

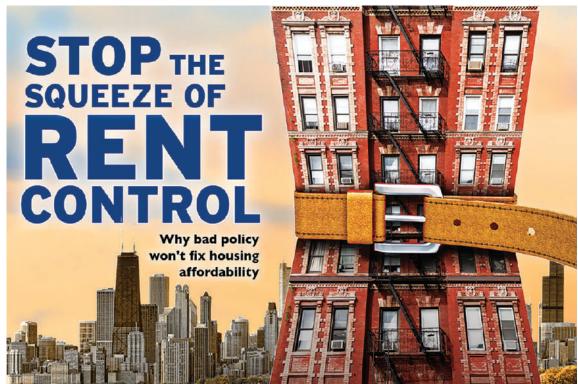
The Costa-Hawkins Rental Housing Act, enacted in 1995, supersedes other rent control laws and restricts rent control on specific types of residential units, such as single-family homes, condos, and certain apartments. In communities with preexisting rent control regulations, apartments built after 1995 are exempt, while communities without rent control follow the guidelines of AB 1484, exempting apartments built in the last 15 years. Property owners must inform tenants if their property is exempt under these laws.

Costa-Hawkins is the savior to owners of rental properties. It permits landlords to set rental prices for vacant units without limitations, providing flexibility for property owners. However, a measure in a forthcoming election is trying to repeal Costa-Hawkins. I urge you to Vote "No" on the repeal measure.

AB 1484 also exempts two-unit buildings or single-family homes with accessory dwelling units (ADUs) where the **owner resides in one of the units**. However, exemptions do not apply if the property owner is a Real Estate Investment Trust (REIT), corporation, or an LLC with a corporate partner.

The Tenant Protection and Rent Cap Act mandates that landlords **provide a just cause for** evicting tenants who have resided in the property for a year or more. Just causes include nonpayment of rent, nuisances, criminal activities, refusal subletting.

In cases of termination without cause,



must provide equivalent relocation assistance.

Repealing Costa-Hawkins will restrain the housing provider's ability to adjust rents to market rates therefore will have negative repercussions on property values, impacting the tax revenues collected by State, Federal, and Local Governments. Despite the constraints of the current laws, investors can still pursue their strategies effectively with meticulous planning and a profound understanding of market dynamics and regulations. However, repealing Costa-Hawkins will diminish the returns on investments in rental housing, potentially leading to a decrease in property maintenance and the quantity of housing of inspection, lease breaches, or unauthorized stock. Maintenance and repair efforts will suffer as owners grapple with tighter profit margins.

In the second quarter of 2019, a study conducted regulations." landlords are obligated to offer one month's rent by Stanford economist Rebecca Diamond and as relocation assistance. Investors wishing to her team revealed the consequences of San convert properties to condominiums or undertake Francisco's rent control laws. While these laws extensive renovations may evict tenants, but they benefited tenants in rent-controlled units, they

prompted landlords to withdraw 30% of rental units from the market by converting them into condos or TICs. This led to a 15% decline in the total number of rental units citywide and a 7% increase in citywide rents, highlighting basic economic principles of supply and demand. Instead of fixing prices, policymakers could focus on easing building regulations and bolstering housing development to address housing challenges.

The authors of the study also pointed out that compelling landlords to safeguard against rent hikes could result in significant losses for tenants. The societal push to shield individuals from rent increases requires alternative approaches, such as governmental subsidies or tax credits, to mitigate the unintended consequences of rent control

For additional information on Costa Hawkins please go to: https://en.wikipedia.org/wiki/ Costa%E2%80%93Hawkins_Rental_Housing_Act.

THINGS YOU **CAN'T JUST** TOSS IN T RECYCLING

KATHRYN WEBER - Recycling the Natural Resources Defense isn't just throwing any and all Council. These items can't go in plastic and glass items into a bin and your recycling bin, but you can sending them off. Some recycling still get rid of them responsibly. centers can handle many different recyclable materials. responsibly (and effectively) means learning the mysterious recycle symbol system. It can also include adopting a zero waste lifestyle or researching other zero waste disposal options, but at minimum, recycling everything the proper way is key to protecting the environment as much as recyclable through curbside possible. recycle Trying to the unrecyclable through conventional recycling methods can gum up the whole process. "It's a waste of time, money, and other resources when recycling centers have to deal with things they don't accept," explains Darby Hoover, a recycling expert with shopping bags, zip-top bags, bread

Before tackling new and types of plastics and glass, even different disposal methods, without pre-sorting, but few can though, do some research on recycle everything – especially the your recycling provider. Different odds and ends that end up tossed in services and recycling companies a home recycling system because have varying requirements and they are ostensibly made from handling capabilities, so doublecheck that they can't, in fact, Learning how to recycle accept your item before looking into alternative responsible disposal options. If they can't, read on to learn how to recycle (or responsibly get rid of) these common items.



COFFEE PODS

pickup. Consider checking with your local municipality. If they don't accept pods, you can search or upcycle the rest. regionally at Earth911.com.

PLASTIC BAGS, WRAP, OR PACKAGING FILM

Some grocery stores will let you return plastic bags (including

bags, and dry cleaning bags) to be recycled by a special handler, notes Sarah Womer, founder of Zero to Go.

GLASS KITCHENWARE

Most of the glass cookware Most coffee pods are not in your kitchen either has been treated or is too thick for the recycling plant to handle. Donate anything in decent shape and toss

MIRRORS

Because the glass has been treated, old mirrors should be donated to charity. Broken ones will have to be put in your regular trash or upcycled.

PACKING MATERIALS

Take foam peanuts and other packing materials to a local shipping store or small business that ships items often and can reuse them.

SHREDDED PAPER

Once paper has been shredded, it's too small for most recyclers to handle. Check with your municipality about how to package it for pickup or ask if there is a local drop-off location that will accept it.

TAKEOUT FOOD CONTAINERS

If you can tear a cardboard container, it is typically safe to

put in your curbside compost bin. Otherwise it goes in the trash. Wash and reuse plastic ones they aren't safe for long-term food storage but can be put to good use organizing odds and ends in your junk drawer or basement.

WATER FILTERS

These are made from composite materials that municipal recycling centers aren't able to handle. Check with your filter manufacturer for a takeback program.

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UPGRADING YOUR HOME THIS SUMMER? MAKE SURE YOUR INVESTMENT PAYS OFF!

LEE GINSBURG - Summer is well underway in the Bay Area and it's a great time of year to upgrade your kitchen, bath, or finally add that deck you've been dreaming about! But will these improvements improve your home value? What renovations provide the best ROI?

Some renovations will not immediately increase your home's dollar-for-dollar. value Most homeowners are okay with this. They plan to live in their home for a long time and expect to get enjoyment out of their investment, even if it doesn't turn a profit. Therefore, most people who make major renovations do so because of this, and the more time that passes, the more likely the improvement will be needed again. A new kitchen today will be an old kitchen in twenty years.

Having said all that, it's important to understand how any home project could impact your home sale in the future. Even if you're willing to make improvements that may not come back in full, there are steps you can take to get more value out of your investment when it comes time to sell.

BEWARE OF TRENDS

Home improvement fads are a dime a dozen, and they fall out of fashion as quickly as they debut. Dark accent walls were trendy fifteen years ago, then disappeared, only to return recently. The all-grey or all-beige palette lasted a while but is no longer hip. Wallpaper was so unpopular for so long that it nearly became extinct, but now younger homeowners think it's cool. Shiplap and subway tile are out, concrete and marble are in. Barn doors and copper sinks are out, plain doors and term bang for your renovation buck, vessel sinks are in. It's impossible (or you should do so thoughtfully. That prohibitively expensive) to keep up, so means assuming that all your bold great moves if you want to recover I don't recommend trying if you may choices will reduce your home's most or all of your investment.



Instead, choose universally appealing finishes guaranteed to stand the test of time -hardwood, granite, travertine, porcelain - and your home will not look "dated" when you sell it. If you hope to recoup your costs or more I urge you not to go overboard.

Add all the high-tech gadgets and technology you want if you plan to stay ten years or more. But if not, a smart doorbell or thermostat will be perceived as "Cool"!

INCORPORATE BOLD CHOICES INTELLIGENTLY

Bold elements add a lot of character to a home, but they can also make rooms appear busy. And because individual tastes vary, your preferences may not appeal to your future buyers. You can and should still add your own personal pizazz, but if you want to get the best long-

be selling in less than seven years. appeal (and value), so they should be limited to things that are easy and inexpensive to re-do down the road, such as wall colors.

> Let's say you're remodeling your bathroom. You want a fresh, timeless look, but you found a green tile that you love. Instead, paint the walls green and go with white tile. This gives you the bold look you want that can be easily reversed in the future.

CHOOSE HIGH-ROI RENOVATIONS

Some renovations are almost guaranteed to pay back - and even more - to your sale price. Traditionally, kitchen, master bath, and exterior landscaping renovations can bring ROIs of 75% to 100% or more. Hardwood or good quality luxury vinyl flooring will add 100% or more to your investment. Recessed lighting will also. When done carefully, these projects are

Sometimes a full-scale remodel is not completely appropriate, and you may not get your money back if you pursue one. A modern kitchen does not need to be redone. Often just a fresh paint job, modern appliances, new countertops, or adding new hardware to your cabinets are all you need to achieve that "new kitchen" look. A high-end kitchen or bath remodel will recoup only 65% of your investment whereas a moderate remodel will return about 125%. We have not yet seen a great return for solar panels or an electric charging station. I think the appeal and long-term financial savings will be recognized soon.

Update a functional but dated 200-square-foot kitchen. Leave the 30 linear feet of cabinet boxes in place but replace fronts with new shaker-style wood panels and drawer fronts, including new hardware. Replace the combination cooktop/ oven range and slide-in refrigerator with new energy-efficient models and install a double-tub stainlesssteel sink with a single-lever faucet. Replace 30 linear feet of laminate countertop and repaint trim. Add wall covering. Remove and replace resilient flooring.

GET IN TOUCH!

Home improvement ROI can be impacted by many factors, including market trends, the layout of your home, and your location. Having many years of residential experience, I can help you plot the best course and may be able to recommend reputable contractors as well.

If you're considering a home improvement project, give me a call at 650-888-5662 even if you aren't planning on selling. I love talking about real estate, and my advice is always free!

BUY AND WAIT

In 1971, the interest rate for a mortgage was 7.33%. If you waited for interest rates to go down, you wouldn't have purchased a home until 1993. You would have rented for 22 years waiting for rates to go down, meanwhile the value of real estate quadrupled. Don't wait to but real estate. Buy real estate and wait.

	2024	2020	2015	2010	2005	2000	1990
*Median Home Price San Mateo County	\$1,647,500	\$1,380,000	\$985,000	\$621,500	\$740,000	\$488,500	\$328,000
Mortgage Rate	6.97	2.77	3.72	5	5.77	8.26	10.13
**Average Monthly Mortgage Payment	\$8,740	\$4,518	\$3,635	\$2,670	\$3,460	\$2,940	\$2,328
Median Income San Mateo County	\$145,000	\$130,000	\$101,000	\$82,000	\$75,000	\$70,000	\$43,000
Average Rent San Mateo County	\$3,250	\$2,497	\$2,020	\$1,617	\$1,593	\$1,074	\$820

*Single Family and Condos - ** Based on a 20% Downpayment

1990, Rent increased 4 times, but income only 3.5 times and the mortgage payment 3.75 times while interest rates have decreased by almost a third. In 2010 we had the recession, and the home prices show that. But in 2015, look what 5 short years can do: Interest rates decreased, and prices took a home prices were 7.7 times greater than income discuss the options.

LEE GINSBURG - I found this quite interesting. and this year prices are over 11 times the median Home prices have increased almost 5 times since annual income in San Mateo County. We have limited space to build on so we will forever have a shortage of homes driving prices even higher over time.

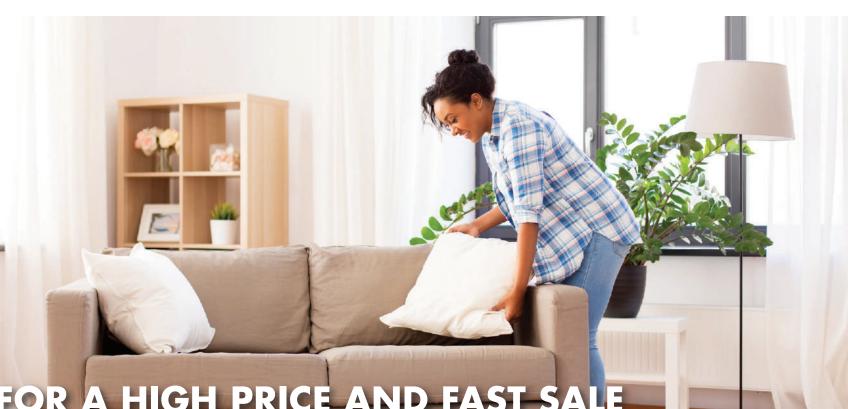
> You know my slogan, "It Is Better to Own Real Estate and Wait, Than Wait to Own Real Estate".

Today is not the time to wait for rates to drop huge jump. Overall prices increased consistently. I before you buy. Rates are temporary. Buy today believe that will continue due to the lack of land to with less competition to get the lower price, and add new homes and our continued demand. In 1990 refinance at a lower rate when they drop. Call me to

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FOR A HIGH PRICE AND FAST SALE HOW SHOULD I STAGE MY HO

Dear Lee,

I recently accepted a job offer and need to move soon, but I haven't even begun preparing my home for sale. My close friend recently sold his home quickly and for way more than he expected, and he said it was because he and his agent focused on staging. Could that really be true? If so, how is it done? - Lynn P.

Dear Lynn, Congratulations on the new job! And friend, too; the market is still and pathways. If your garage tend to generate big returns in replace it with a dainty 2-seater competitive, but selling for door is unattractive, you might "way more than expected" isn't get double or triple your money the norm anymore. He and his back upgrading it. agent likely did many things right, including staging.

STAGING WILL IMPROVE YOUR PRICE

These days, buyers are willing to pay more, but not storage unit such as PODS and for less home. To get a fast sale and high price, your home needs to appear modern and move-in ready. To this end, staging absolutely can improve your sale price.

give you property-specific including your furniture, trim, advice without seeing your home, but I can offer some guidance:

1. BEGIN OUTSIDE

curb Improving your appeal can up your final price substantially. Your exterior and front yard are the first things replacing carpet, painting, reyour buyers see, both online grouting, refinishing wood, and in person. If yours needs re-facing or painting cabinets, a lift, invest in professional upgrading appliances and **function**. Remove the TV and on your big adventure!

paint on your doors, shutters, countertops. With the right and trim. Consider power- contractors, you can complete - congrats to your washing your siding, driveway, these jobs quickly and they

2. CLEAN AND DECLUTTER

No matter how beautifully you stage your home, if it isn't cleared out and super clean it won't show well. Rent a mobile start packing. Take everything out except the bare essentials and items that enhance your staging. Sadly, there should be no trace of your personality when you're done. Then, hire a As far as how to stage, I can't crew to deep clean everything, doors, and light fixtures.

3. DO "HIGH ROI" FIXUPS

If your home has some wear and tear (as most homes do), I strongly suggest doing "high ROI" improvements before you stage. These could include:

landscaping and a fresh coat of light fixtures, or replacing any dark, bulky pieces. In your today's market.

4. FOCUS ON THE **"BIG THREE"**

Research has shown that the main living area, main bedroom, and kitchen (in this order) are the three most impactful areas for staging. The living area is usually the first room a buyer walks through when touring a home; it needs to make a great impression, like with curb appeal. The kitchen and master suite are the spaces buyers care the most about. Make sure each room has neutral wall colors, modern fixtures, airy (or no) window treatments, and excellent lighting.

5. OPEN IT UP

spaces, and you can improve result should feel welcoming this feel with your furniture and draw buyers' attention to arrangement. Avoid placing seating directly against walls,

living room, float your couch and chairs. In the breakfast nook, remove your big table and or pub table. Go for open and airy, even if its impractical.

6. ADD TASTEFUL TOUCHES

Finally, go room by room and add a few tasteful touches, such as floor plants, throw pillows, wall art, and a few vases, trays, or lamps. In the kids' rooms, replace Disney-themed bedspreads with solid-color comforters. Like with furniture, less is more; for example, two candlesticks on your fireplace, a large book on your coffee table, and a bamboo fruit bowl on the kitchen counter. And pay close attention to the scent, lighting, and airflow of each room; the smell of freshly baked cookies or breeze from an open window can powerfully influence People love open, flowing buyers' emotions. The final the home itself.

I hope these tips are helpful. and remember that less is always For more specific guidance, give more. Focus on form over me a call anytime. Best of luck

LEE GINSBURG

Lee Ginsburg is a Licensed Realtor. You can reach him at: 650-888-5662.

"It is Better To Own Real state and Wait, Than Wait To Own Real Estate."





A REALTOR'S SENSE OF HUMOR

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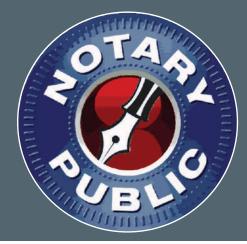
There has been a recall on these highly ineffective signs



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AMERICAN DEBT STINGS LIKE NEVER BEFORE IN NEW ERA FOR HOUSEHOLDS

CLAIRE BALLENTINE & ELIZA **RONALDS-HANNON** - After years of managing household budgets through the stress of the worst inflation in a generation, U.S. families are increasingly pressured by a different kind of financial squeeze: The cost of carrying debt.

Two years after the Federal Reserve began hiking interest rates to tame prices, delinquency rates on credit cards and auto loans are the highest in more than a decade. For the first time on record, interest payments on those and other non-mortgage debts are as big a financial burden for U.S. households as mortgage interest payments.

The figures suggest a difficult reality for the millions of consumers who are the engine of the U.S. economy: The era of high borrowing costs - however necessary to slow price increases - has a sting of its own that many families may feel for years to come, especially the ones that haven't locked in cheap home loans. And the Fed, which meets next week for a policy decision, doesn't borrowings in 2021, when interest appear poised to cut rates until later rates were still near zero. Before that, in 2024.

potential economic contractions.

perception of their own prosperity: A

Since the pandemic, families have taken on debt at a comparatively fast rate. According to calculations by Wells Fargo economists, it took only four years for households to set a new record debt level after paying down borrowings in 2021, when interest rates were still near zero.

RELYING ON CREDIT

make it more expensive for consumers to borrow.

Since the pandemic, families have taken on debt at a comparatively fast rate. According to calculations by Wells Fargo economists, it took only four years for households to set a new record debt level after paying down the time from one debt peak to the As monthly debt payments take up next was three times longer. And that more of workers' paychecks, those increased debt load often comes with consumers are more exposed to a higher price. The typical charge on a credit card has climbed to a record And the cost of money affects people's above 22%, according to the Fed.

hilt – maxed out on debt and barely The Fed's rate hikes, by design, keeping their heads above water," said Allan Schweitzer, a portfolio manager at credit-focused investment firm Beach Point Capital Management. "They can dog paddle, if you will, but any uptick in unemployment or worsening of the economy could drive a pretty significant spike in defaults."

> For Denise and Paul Nierzwicki, credit cards are the only way to make ends meet. The couple, ages 69 and 72, respectively, have about \$20,000 in debt spread across multiple cards, all with interest rates above 20%.

The trouble started during the pandemic, when Denise lost her job and a business deal for a bar that It helps that many families are they owned in their hometown of stretch in 2022. She's been living

They applied for Social Security,

50 hours a week at a restaurant. Still,

minimum payments for their credit

The Nierzwickis are not alone in

credit card payments, more than a

quarter say they've been "behind" at

to exclusive data from the Harris

Poll for Bloomberg News. New York

card balances turning delinquent -

The high borrowing costs - and

"As rates rose in 2023, we avoided

a slowdown due to spending that

rate of 8.5% last quarter.

card debt.

to credit," said Shannon Grein, an economist at Wells Fargo. "Now, credit has become harder to come by and more expensive," she said, calling the change "a significant headwind to consumption."

Mohsin Meghji, managing partner of M3 Partners, a firm that consults for troubled companies, is girding for the reverberations of that kind of pullback by consumers.

"Any tightening there immediately hits the top line of companies," said Meghji. For those companies heavily indebted themselves after years of easy borrowing – "there's no easy fix," he added.

Of course, consumers can try to refinance their debt after the Fed lowers rates. But the timeline and magnitude of cuts is uncertain, and refinancing fees can sometimes outweigh the benefit.

STUDENT DEBT BURDEN

The return of student loan payments is adding to many borrowers' financial stress. Brittany Walling, a 29-year-old in Columbus, Ohio, has about \$80,000 in federal student loans and \$20,000 in private debt from her undergraduate and graduate degrees. That's alongside \$6,000 in credit card debt, which she accumulated when she was unemployed for a six-month

6

University researchers posits that the that debt: Broad wage gains mean recent high cost of borrowing – which workers are pulling in larger which helped, and Denise now works isn't captured in inflation figures – is paychecks, and higher home prices key to understanding why consumer have bolstered many households' net sentiment remains lackluster even worth. While the share of income as inflation has moderated and going to debt service is higher than it businesses are hiring at a healthy pace. was three years ago - when stimulus

recruiter living in Denver, said she people to throw money at their credit Among middle-class adults with finally saved up enough to buy a card bills – it is still low by historical condo last year, but missed out on the standards. ultra-low interest rates that had made homeownership more affordable Americans were able to take on a in the early days of the pandemic. substantial load of non-mortgage Her 5.25% interest rate pushed her debt is because they'd locked in home Federal Reserve data shows creditmonthly payments to \$1,650. After loans at ultra-low rates, leaving room a divorce in 2020, she's shouldering on their balance sheets for other more than 30 days late – at an annual leaves her better off than many \$4,000 in credit card debt.

I've ever made, and I'm still living just 3.8% at the end of last year. paycheck to paycheck," she said. "There's this wild disconnect between what people are experiencing and what economists are experiencing."

recent paper from IMF and Harvard relatively well-positioned to service Lexington, Kentucky, went bad.

And part of the reason some types of borrowing. The effective rate "I'm making the most money of interest on U.S. mortgage debt was

> Yet the loans and interest payments some risk to the broader economy. can be a significant strain that shapes families' spending choices.

"Many consumers are levered to the was very much tied to easy access

paycheck to paycheck, she said, on her \$50,000-a-year salary working for the public health department.

"I can't even save, I don't have a they're barely scraping together the savings account," she said. "I just know that a lot of people are struggling, and things need to change."

"Maybe the Fed is done hiking, Nikki Cimino, a 40-year-old checks were making it easier for struggling to stay on top of debt. but as long as rates stay on hold, you still have a passive tightening effect flowing down to the consumer and being exerted on the economy," said some point in the last year, according Grein, the Wells Fargo economist.

Cimino, the Denver condo buyer, says despite her debt load, she feels lucky that she makes \$65,000 a year and owns a home - a situation that others.

"Being middle-class these days," how households manage them - pose Cimino said, "is just carrying around a lot of guilt.".

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DINOSAUR FOOTPRINTS, FOSSILS DISCOVERED 'IN OUR OWN BACKYARD'

ELIZABETH HERNANDEZ - Past fields of yellow wildflowers, tall grass and prairie dog burrows, an Adams County geology teacher, four of his students and the Broomfield mayor huddled around the fossilized footprint of a horned dinosaur that roamed this land some 70 million years ago.

"To have this in our own backyard," Mayor Guyleen Castriotta said. "You can't beat it."

The Friday afternoon field trip was the result of Northglenn High School geology teacher Kent Hups stumbling across dinosaur fossils about three years ago while out scouting.

Hups is a researcher with the Denver Museum of Nature and Science who has excavated fossils throughout the West for decades. During the height of the pandemic, he stayed closer to home and took his high school geology students on virtual walks around his community hunting for natural treasures he could share with them over Zoom.

That's when he first found dinosaur fossils on Broomfield open space, adjacent to a suburban neighborhood. To help preserve the area, Hups doesn't want to disclose the exact location.

"I'm excited as hell," Hups said. "You do a lot of whooping and hollering by yourself when you find these things. When you find footprints, you're looking at something that was left by a living animal. To be able to touch that - it's like 70 million years ago, this thing was alive and stepped right here. I'm stepping in the same place. It's an amazing feeling."

Traversing through thick grasses and shimmying up and down steep hills, Hups led the class to three dinosaur footprints, but said there were surely more in the area. The fossilized footprints looked like garden stepping stones jutting up from the grass, a little larger than a basketball with ridges and indentations that Hups explained were the dinosaurs' toes.

Based on the toe patterns, Hups said it was a horned dinosaur – possibly a Triceratops.

It took a while working with the city of Broomfield to get the proper permits, but on Friday, Hups was finally able to take some students to investigate the area. He handed out plastic bags to the teens some who had trekked out in Doc Marten boots and Converse sneakers — and showed them how to crouch low to inspect the dirt for bones.

Alanna Santa Cruz, 15, whipped a magnifying glass out of her back pocket as she squatted on the ground, her knees touching the earth through the ripped holes in her jeans.

Alanna is in Hups' school paleontology club. "When I was a kid, I was obsessed with dinosaurs," declaring it a fossil and popping it into her bag.



she said. "I knew all about them and had a bunch of the toys and watched all the movies. I wanted to see their finds so they can bring them back later in what it would be like to be a paleontologist."

The area they visited Friday was ripe with small fossils and bones sticking out of the ground among rocks, cacti and dirt. Some were more obvious to the untrained eye - shaped like vertebrae, for bag filled with tiny bones belonging to prehistoric example - while others could be confused for creatures. Hups said he was sure Rotert had found stones and debris. The pieces of creatures were a crocodile bone. small enough to fit in the palm of a hand and scattered everywhere, broken into bits after years first person to touch these in millions of years." of exposure.

Students approached Hups with cupped palms full of objects. Sometimes Hups told them they had just found a mineral, but other times, his eyes lit up as he announced they had found bone.

"If you're not sure, lick it," Hups said, bringing an object from the ground to his lips and grazing it with his tongue. "If it sticks to it like ice, that's a fossil."

Hups' students looked at their teacher with disgusted grimaces.

"Try it!" he said with delight.

"No, thanks, mister," Alanna said.

at an object in her hand, turning it over and over the story they tell." trying to determine its value. She brought it to her mouth and snuck a quick lick.

The class wrote down the GPS coordinates of the year after they're done investigating them, so as not to disturb the natural resources, Hups said.

Jonah Rotert, 17, was quiet and reserved at the start of the trek, but he couldn't help but grin as his

"It's a really cool feeling," Rotert said. "I'm the

Millions of years ago, these massive creatures walked where the class stood, Hups said, pointing toward cars speeding down U.S. 287 in the distance.

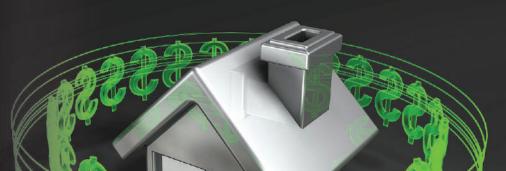
"I love seeing the modern on top of ancient life," Hups said.

Next school year, the students will present their findings to the city of Broomfield and come up with ideas on how to educate the public about the land, the fossils and how important it is to report findings, Hups said.

"What did this environment look like all these years ago?" Hups said. "Until we find fossils, we When Hups turned his back, Alanna marveled don't know. What's most important about them is

©2024 MediaNews Group, Inc. "You've got to do what you've got to do," she said, Visit at denverpost.com. Distributed by Tribune Content Agency, LLC.

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WHITE: THE HOT, COOL COLOR OF INTERIOR DESIGN

BY KATHRYN WEBER - In the context of interior decorating, few colors provoke the extremes of reaction that white does. Some regard white as unimaginative, boring or sterile. Others love the open palette it creates and all the design flexibility it affordsATo the casual observer, white might seem like a single color, but that's far from the case. White can have a variety of tones and hues, each conveying a different feeling in an interior. White that tends toward ivory, for example, has a more casual feel. Stark white seems just right for contemporary designs.

MAKING COLOR POP

One of white's best qualities is the way colors play against it as a backdrop. Using white as the major color scheme creates a blank design canvas that makes any color put against it more dramatic and important. White furnishings against a dark wood floor look crisp and current. White walls as a backdrop make colored furnishings pop. But white doesn't need to be restricted to upholstery or walls.

WHITE AS AN ACCESSORY

Accessories in white are cropping up in catalogs and design centers.

side. Perfect for any season, white is especially at home in summer. Make Far from being colorless, white adds a fresh decorative statement by punch of drama that falls on the light filling a white porcelain bowl with



sunny lemons or bright green apples trends right now is white painted for an easy summer accent. Swap out furniture. Flea market finds are accessories and add a heavy dose of transformed with white paint. A beatwhite in the room. Even a collection up sideboard gets new life with a coat of simple white plates arranged on of white paint and some black glass a wall has a clean, simple aesthetic pulls. Give an old chair a shot of white that looks great.

PAIRING WHITE WITH OTHER COLORS

decorating color, decide first if white will be the primary color in the background, with color added in, or if another color will be the dominant hue with white as the accent color. bold, contemporary light fixture or Whatever you decide, white is perfect chandelier to finish out the look. for pairing. What is more classic than a blue and white motif -- or more decorative palette, why not start with trendy than white and black? White no color at all? White could just be the combined with almost any color is non-color you've been looking foralways appealing.

WHITE HOT SPOTS One of the hottest decorating

for a snap of brightness in the corner of a room or at a dressing table. Try some throw pillows with a full white print for a fresh look. Feeling extra When using white as a major daring? Go with white and use black as the accent color. It's graphic and bold and looks especially imaginative with an accent color thrown in. Be sure to add some white above with a

> If need a fresh start on your and it's white hot right now.

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yelp 🚼



"Knowledge, experience, candor, and advocacy were important characteristics in a real estate broker for me. If they are for you, look no further than Lee Ginsburg. Five stars is insufficient to describe our experience working with Lee. His immense expertise and honesty was invaluable in helping us to sell our property. Lee communicated regularly and was always reliably available for questions. He kindly offered his insights to help us get the best price for the property and guided us through every step of the process. He actively promoted the property and held successful open houses. We would highly recommend using Lee's services and would gladly use him again."

— Andrew S.

"We have been working with Lee for over 7 years. He did an amazing job guiding my wife and me through our starter home purchase. More recently, Lee helped us to sell my late father's primary residence, to buy our new primary residence, and to sell our previous home. Throughout the process, Lee was very diligent and hardworking, making sure that everything went smoothly both on our side and with the other party. Lee always went above and beyond to make the home buying and selling processes easy and straightforward, while maintaining a positive and friendly attitude. Having worked with agents in other areas to sell some properties, I can appreciate the high quality service and value that Lee provides. Lee can rest assured that we will always go back to him for our real estate needs!" — Roberto R.

 $\star \star \star \star \star$

"So patient and personable. Always remembers us and is available for questions and advice long after we purchased our home. Couldn't ask for anything more!" — Mark 0.



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5 WAYS TO REMOVE PET HAIR FROM A SOFA

when it's all over everything we own, including (and especially) the sofa.

Keeping pet hair from overtaking the couch can seem like an insurmountable task, and indeed, it does require regular work. Fortunately, there are plenty of inexpensive tools and clever techniques to help keep Fluffy's fluff at bay, with no plastic coverings required!

UNDERSTANDING YOUR SOFA TYPE

Couch manufacturers developed a cleaning code or legend that's important to seek out before you clean your couch in any way. The code, which appears on the care tag that is sewn onto an inconspicuous area of the sofa (usually the underside of the seat) will appear as one of four letter symbols. Here's what they are and what they mean:

- W = Wet/water cleaning only
- S = Dry solvent cleaning only SW = Dry solvent and/
- or wet cleaning
- X = Professional cleaning or vacuuming only

Special instructions will be enumerated on the care tag. The techniques described in this article for removing hair from a couch are safe for most furniture and fabric types, but consulting the care tag before undertaking any cleaning effort is always advised.

1. VACUUM FOR THE DEEPEST CLEAN

a couch is also the most straightforward. Vacuuming the sofa will give you the places, like curtains). biggest bang for your cleaning buck: A

JOLIE KERR - As pet parents, we love vacuum will pick up loose pet hair and our furry friends — but oh, that fur! The remove dander and other animal body fur itself is harder to love, especially soils that trigger allergies and leave behind odors.

> Vacuum your sofa regularly using the upholstery brush attachment. If your vacuum didn't come with one or if you've misplaced it, inexpensive universal attachment sets can be purchased online or at home improvement or hardware stores. Look for a set that includes an detail work like vacuuming along a sofa's seams, where hair can become stubbornly embedded.

> If using a full-size vacuum isn't ideal, a handheld vacuum is a worthwhile investment. Tucking a small handheld vacuum in the room you most often use can also help to make this chore a cinch.

2. USE HAIR REMOVAL TOOLS FOR UPKEEP

sticky rollers and furniture brushes are another important weapon in your fur-fighting arsenal. These tools can be used in between vacuuming to keep hair at bay.

Traditional sticky fabric rollers are one option for pet hair management. But for furniture, bypass the standard sticky roller and opt for a specialty roller to make the job faster and easier. Oversized or jumbo sticky rollers are ideal for use on furniture because they can cover more area with each pass. Another style to look for is an oversized sticky roller with an extendable handle, which can help to mitigate some of the awkwardness of rolling large pieces The best way to remove pet hair from of furniture (they're also fantastic for removing hair from hard-to-reach

upholstery brush attachment as well rollers are used the same way as sticky the fabric a once-over before tossing as a crevice tool, which can help with rollers – pass them over the sofa for quick and easy pet hair pickup -Reusable fur removers are a more costand they create less waste.

3. REMOVE PET HAIR WITH COMMON HOUSEHOLD ITEMS

Purchasing specialty tools for pet hair removal isn't necessary, as some Small hair-removing tools like common household items will do the same job as sticky rollers and furniture brushes. One of the most inexpensive simply run your hand over the surface. Getting the glove slightly damp can help, but be sure to consult the cleaning legend on your sofa to be sure the fabric can be safely exposed to water. Similarly, a slightly damp dish sponge can be used in the same way as a rubber glove to pick up pet hair from a sofa.

4. REMOVE HAIR FROM SLIPCOVERS, THROW PILLOWS, AND BLANKETS BEFORE WASHING

Before laundering slipcovers, throw pillows, blankets, and other removable textiles, address pet hair buildup. Use Reusable furniture brushes and a roller, brush, glove, or sponge to give

furry items in the washing machine.

In-wash products can also help but instead of sticky paper, they use to remove pet hair. Hair catchers microfibers to attract and capture hair. for washing machines attract and grab onto fur as it loosens from effective solution than sticky rollers, fabric, and can be used over and over again, making them a budget- and environmentally-friendly choice. The use of laundry boosters like white vinegar or fabric softener can also help to loosen fur from fabrics in the wash.

5. GET SOME GROOMING TOOLS

One of the best things you can do to keep your sofa (relatively) furand easiest ways to remove pet hair from free is to groom your pet regularly. couches and other upholstered furniture Consult with your vet or groomer is to don a rubber household glove and for recommendations for how often your pet's particular coat should be brushed, washed, and groomed at home and professionally. All three are an important part of keeping your pet's coat healthy – and keeping it off your furniture!

Grooming gloves, which help to reduce shedding by removing the dead coat and straightening hair follicles to help them hold onto the hair longer, can be used the same way as rubber gloves to remove pet hair from a couch.

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JESSICA BENNETT AND EMERSON LATHAM - Home maintenance is the last thing you want to worry about in the summertime. To prevent heat, humidity, dust, grime and pests from taking a toll on your home, employ these summer cleaning tips indoors and out.

DUST AND REVERSE CEILING FANS

Remove dust and debris using an old pillowcase. Spray the interior of the pillowcase with an all-purpose cleaner and slip it over one of the blades. As you wipe, grime gets trapped inside the pillowcase instead of falling on furniture or floors. After cleaning, reverse the direction of the blades, so the fan brings cold air downward instead of pushing warm air around the room.

SCRUB OUTDOOR CUSHIONS AND PILLOWS

Using the upholstery attachment, vacuum over the surface of the cushion to remove loose dirt, dust, and debris. Mix 1 tablespoon of dish detergent with 1/4 of cup Borax in a bucket of water. Use a brush dipped in the cleaning solution to scrub the entire surface. Use a garden hose on medium-high pressure to rinse off the cushions. Squeeze out any excess water with your hands, then blot the fabric with a clean towel to soak up as much moisture as possible. Prop the cushions up vertically and allow them to



air-dry completely.

CLEAN WICKER FURNITURE

For wicker made of bamboo, rattan, or willow, brush off or vacuum as much of the surface dirt as you can. Then wash the wicker with a soft brush and soapy water mixed with 1 or 2 teaspoons of ammonia. Rinse well and let the piece dry outside in the sun. For wicker made of twisted paper or grasses, simply wipe them down with a damp cloth. For synthetic wicker, clean with soap and water.

FRESHEN WINDOW TREATMENTS

Cleaning expert and author Mary Findley says summer is the perfect time for taking drapes and curtains outside for airing. Give window treatments a good shake to remove dust, and let them bask in the sun to expel stale odors. Alternatively, throw draperies and curtains into the dryer for 10 minutes to remove dust and kill mites; avoid having to iron them by promptly removing and rehanging them.

TIDY THE GARAGE

Throw out or donate unwanted tools, building materials, and other nolonger-used items. Wash windows and give the floor, walls, and ceiling a good sweep. Put up racks and shelves to stow practical and recreational trappings.

SUMMER CLEANING TIPS FOR A SPARKLING HOME

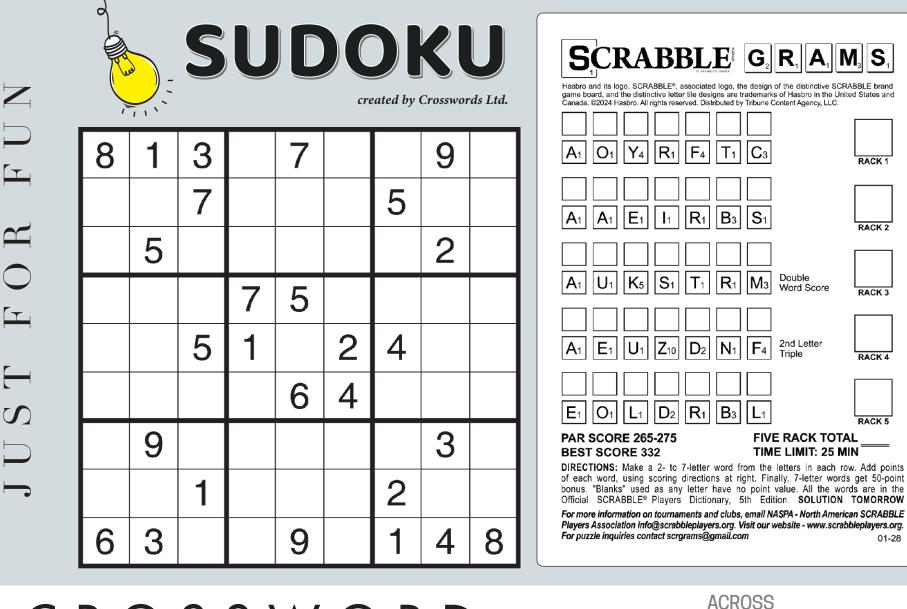
PERK UP PATIO FURNITURE

Rinse furniture with a garden hose fitted with a spray nozzle. Gently scrub using a soft cloth and a cleaning product designed for the material or a solution of mild dishwashing liquid and water. (Avoid using bleach, which can damage patio furniture and nearby plantings). Rinse and let air dry.

CLEAN CONCRETE PATIOS

Use a push broom or a leaf blower to remove all debris from your patio. Donna Smallin Kuper, a certified cleaning technician, recommends renting or borrowing a pressure washer to give concrete a thorough cleaning. For hard-to-remove stains, pour straight white vinegar on stains and scrub with a stiff brush. An alternative stain remover? Reichert suggests using a stiff push broom and lemon juice; the acid in the lemon juice partners with sunshine to bleach out stains.

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FAMILY TRAVEL 5: **SUMMER** VACATION SPOTS FOR BOTH PLAYING AND LEARNING

LYNN O'ROURKE HAYES - It's the for large and multigenerational season for family vacations. Here are clans. Butler and nanny services are five ideas to consider.

BEACHES RESORTS

Ocho Rios or Negril, Jamaica Access your slice of sun-filled fun during a family vacation at one of two Beaches Resorts in Jamaica. Both allinclusive options provide an endless list of activities and adventures to keep every member of your family happily engaged. Relax on the private white-sand beach, dip into your choice of five swimming pools and a Pirates Island water park or learn for scuba practice.

want to hang with on-site Sesame Street characters, the older crew will be busy sailing, kayaking,

also a possibility. Ask about special air and land promotions. For more: www.beaches.com.

DORADO BEACH, **A RITZ-CARLTON RESERVE** Puerto Rico

Guests are drawn to this luxurious, sun-drenched resort for its pristine coastline, dining venues that pay homage to the local culture, a topnotch spa and two well-regarded golf courses. Young people are invited to join in community garden sessions something new in a pool dedicated to learn about nurturing the earth and come nightfall to join experts to While the younger kids will observe the night sky and learn how the island's night creatures move about. The whole family can explore an 11-mile trail that winds past windsurfing, paddle boarding or the two golf courses, beaches and perfecting their swing within the through tree-shaded forests. Named golf program for kids. Lodging after the resort's original developer, options include spacious guest Laurance S. Rockefeller, the trail can rooms and family suites designed be explored on foot, by bike or with a

Beaches Resorts



MAYO CLINIC MINUTE: DENIEEITS OF ANI **CTIVE WORKSTATION**



golf cart. For more: www.ritzcarlton. Klub.) Expect youngsters to access a com/en/hotels/sjudo-doradobeach-a-ritz-carlton-reserve/.

TERRAMOR

Bar Harbor, Maine

Located on Mount Desert Island and the gateway to Acadia National Park, Bar Harbor provides opportunities to and seals during the warmer months. Sample tasty ice cream, stroll through more: www.cbayresort.com. quaint shops to discover locally created watercolors, sweetgrass baskets and gemstone jewelry, and crack open a lobster during your stay. Spend the nights at Terramor, an outdoor resort, where you'll sleep in a luxurious platform tent, stroll and have the option to consult your onsite outfitter for hiking tips, trail options and even grilling basics. For more: www.nps.gov/acad/index.htm; https://terramoroutdoorresort.com.

COCONUT BAY BEACH RESORT & SPA St. Lucia

program-Seeing,Crafting,Observing, within the 50,000-square-foot golf. For more: www.snowking.com. Cocoland Kidz Klub. (Parents receive a complimentary local cell phone to stay in touch when kids are in the

mini zipline and rock wall, a petting zoo and plenty of water play. Three of five resort pools cater to kids and include a lazy river and a zero-depth splash pool. Savvy youngsters can order colorful slushies and fruity drinks at their own swim-up bar. When parents opt for time at the observe humpback, finback and pilot spa or a night on their own, kids whales along with puffins, dolphins can enjoy their own Pirates Night or Movie Night on the Splash Lawn. For

SNOW KING RESORT Jackson Hole, Wyoming

Located at the base of Snow King Mountain and just blocks from the historic Jackson Hole Town Square, Snow King Resort offers through the trees on boardwalks both guest rooms and luxury condominium vacation rentals in the heart of one of the West's most dramatic destinations, the gateway to Grand Teton National Park and Yellowstone National Park. Onsite amenities include a fitness center, an outdoor heated pool, a hot tub, and a game room. During the summer months expect snow cones At this all-inclusive Caribbean and s'mores around the fire pits, resort, set within 85 acres, children croquet, multiple lawn games and will learn about their destination scavenger hunts. Book adventure through activities designed for each and educational tours that will age group. The St. Lucia SCOUTS depart from the resort lobby or visit adjacent Snow King Mountain for its Understanding, Tasting, — is infused Treetop Adventure, an alpine slide, in the fun you'll find headquartered scenic gondola rides and miniature

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DEB BALZER— For the millions of people who sit at a desk for long hours at a time, day after day, you may want to stand up for this

Mayo Clinic research shows that using an active and walk, or biking or pedaling, or using a stepper," workstation can help you move more and think better he says. at work — without affecting your job. Sitting too much at work or home can increase your risk of certain sitting. Whether answering emails, video calls or diseases, says Dr. Francisco Lopez-Jimenez, a Mayo working on projects, keep moving. Clinic cardiologist and senior author of a study on the topic.

bad as smoking a pack of cigarettes a day in terms of benefits. "As long as you don't sit for more than three cardiovascular health or risk," says Dr. Lopez-Jimenez. or four hours throughout the day, I think that will be

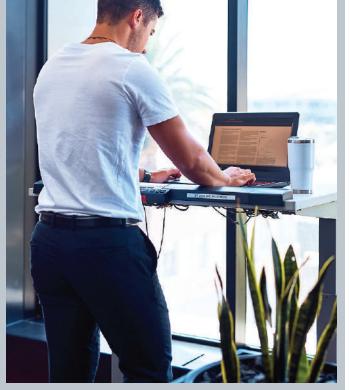
an active workstation can be a solution.

"An active workstation could be a desk where you can just stand or stand and move around, or stand

You can do this intermittently, alternating with

"It allows the user to work to be productive, and, at the same time, burn some calories," Dr. Lopez-Jimenez "Sitting for eight hours or more a day is almost as says. And you don't have to be active all day to see the He says not everyone can break for exercise. Having a good goal," says Dr. Lopez-Jimenez.

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2411 WHITMAN WAY, SAN BRUNO The Sheltered Valley of Crestmoor Park 3. Almost 1600 sq. ft home with 3 bedrooms, 2 full baths plus a fantastic Family Room all on one level. \$1,488,000.



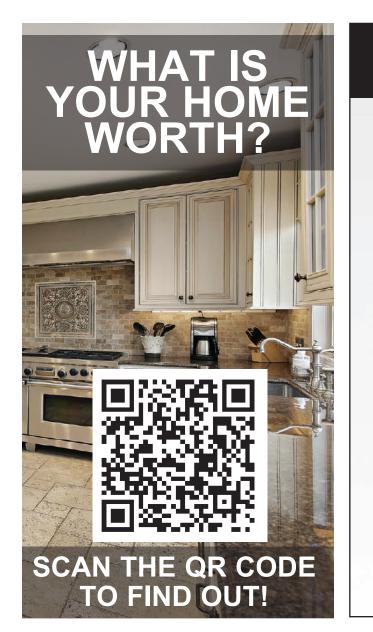
195 E. EMPIRE 2/2.5 Townhome in upcoming Japan Town San Jose SOLD Over asking with multiple offers in less than a week. \$825,000



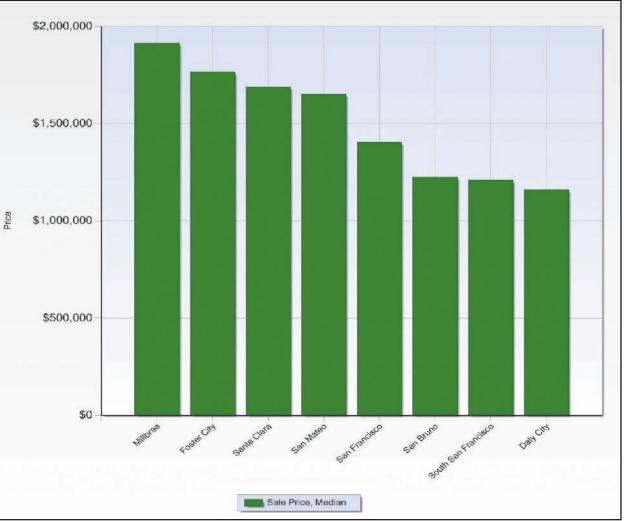
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