

# Natalie's Neighborhood Newsletter



## Here's What Mother Wants May 12, 2019

Did you know that 96 countries — from Anguilla to Zimbabwe, including Australia, Canada, US, India, Germany, and China — celebrate Mother's Day on the same day in much the same way? Mother's are universal, after all. Here is the best way to celebrate your mother this May 12:

A mother's love is easily taken for granted. She can't help it. While you're growing up, she loves you through all your tantrums, your boyfriend or girlfriend breakups, your dirty room, your whining for more stuff. She loves you through your good grades and bad, your body insecurities, your first love, your blossoming into adulthood.

And after you've grown up, she keeps on loving you, through your job hassles, student loan debt, marriage problems, the birth of your children, and career moves. Eventually she presides over your realization that you've become just like her...at first in horror, then in gratitude.

And all she wants in all this time is for you to acknowledge that she loves you.

So, this Mother's Day, remember it's not about the card or the breakfast in bed or the surprise bouquet of flowers. It's not about the brunch or photo album or handmade gift.

It's about using those things to let her know that you SEE it. You see her love in everything she's done for you. You look into her eyes and let her know her love has made a difference in your life. You exude appreciation. That's what she wants this Mother's Day...and all others.



### First Time Buyer Consultations

*If someone you know is renting and wants to buy a home, but isn't sure when, where, or how, please have them contact me for an appointment. I'll answer all their questions with patience!*



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**LOOK INSIDE!**  
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**Team Member Spot Light!**

 **NATALIE SWANSON**  
REAL ESTATE TEAM  
BUILDING COMMUNITY...ONE FAMILY AT A TIME



## Want to Win a \$10 Coffee Card?

It's easy to win! Just send in the answer to the quiz below. Each month, all correct entries have a chance of winning a coffee card. Put **QUIZ** in the subject and **email it to:**

Quiz@NatalieSwanson.com

You could be next months winner!

### May Quiz Question:

What's a mother horse called? (A father horse is called "sire.")



Last Month's Answer:  
Two - the inside and outside!

Congratulations to last month's winner:  
Angela Ornelas

## OPEN HOUSE

### Do open houses work?

Or are they a waste of time? There are definite reasons to hold open houses, and reasons to not. Read this report to evaluate your course of action! Text for a copy.

Homes@NatalieSwanson.com  
(925) 580-9829

## Disaster Tourism Is Booming

Let's see...a week in Bali on the beach, or a week in Chernobyl? Hmm... Not a hard choice for many adventure seekers who are flocking to Chernobyl to view the bizarre, horrifying, and spooky sights of the world's worst ever nuclear power plant disaster. Disaster tourism is a multi-million-dollar industry. In addition to Chernobyl, you can cruise past the Bikini atoll, which was cratered by nuclear testing between 1946 and 1958. Or you can drop by Pompeii or Mount St. Helens for volcanic disasters. Or visit tsunami sites, mud slide sites, and flood sites all over the world.



While some disaster tourism is in poor taste, some is quite interesting and satisfies our itch for voyeurism without trampling over people still dealing with the aftermath. For instance, there's a whole genre of disaster travel (AKA Dark Travel) around abandoned amusement parks. Who doesn't love a good creepy abandoned roller coaster?

## 7 Ways to Make Sandwiches Without Bread

Bread is a wonderful, fattening, gluten-filled thing that many of us are better off without. But a lack of bread doesn't mean we need to skip the convenience of a sandwich. Below are 8 alternatives to making a sandwich without bread.



By the way, you may be interested in knowing that the word "sandwich" comes to us from the quaint historical town of Sandwich on the southeast coast of England. As the story goes, the 4th Earl of Sandwich, John Montagu, was either an avid gambler or a workaholic who never left his desk. In either case, since he often did not have time to sit for a meal, he would order his valet to bring him meat tucked between two pieces of bread. The practice was given the name Sandwich, and it caught on like wildfire. Montagu probably never would have considered these other ways of picking up your meal and eating it with your hands:

1. Pickle or cucumber "bread." Cut lengthwise, or into rounds for finger sandwiches.
2. Lettuce wraps. Just about anything, from burgers to stir fry can go in a lettuce wrap.
3. Portobello mushroom "bread." Fry on the bottom, so the top stays firm & dry.
4. Tofu or tempeh sandwiches. Fry or bake to a firm consistency.
5. Meat wraps. Use any thin-sliced lunch meat as the outer layer. Roll up cheese and thin-sliced tomatoes, and even other flavors of meat for a "club" sandwich.
6. Tamales. Made from masa, which is a corn mash, tamales are a convenient and flavorful way to make a gluten-free sandwich you can take on the go.
7. Hash-brown sandwiches. Squish them flat and fry them crispy. Great for breakfast sandwiches.

# COMING SOON: LIVERMORE!

250 Ruby Road, Livermore, CA  
2948 Chateau Way, Livermore, CA  
1893 Klondike Way, Livermore, CA



## Thank You!

### Special thanks this month to...

- Jan & John Reel
- Angela Bianchini
- Maria & Carter Bolton
- Chen Kwei Lim
- Max Seetho
- Hayley Hawkins

I count on referrals from happy clients and other friends who trust me with their most important transaction. I hope you feel comfortable introducing me to the people you care about, too.

**SCOTSMAN GUIDE 2016**  
Names loanDepot **#1** in Retail Lending Volume!

- #3 Top Overall Volume
- #1 Top Retail Volume
- #4 Top Volume Gain

**MAUREEN TORRETTO**  
Top 1% Mortgage Originators in America  
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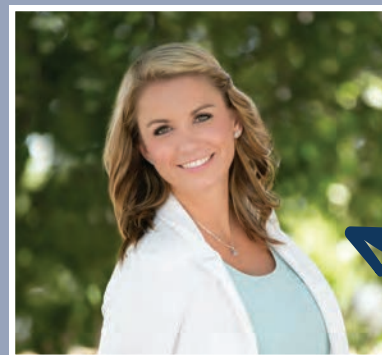
## Free Report

### How to Save for a Down Payment

Houses cost a lot! But banks help by loaning you the purchase price so you don't have to come up with the full amount in one lump sum. In exchange, they expect you to have skin in the game in the form of a down payment. There are some smart ways to know how much to save, and how to save it. Text me for a copy of this handy report.



## Team Member Spotlight



**Katrina Nielsen**  
Production Manager / Realtor

Katrina Nielsen is Swanson Real Estate's product manager and has been with the team for 5 years! Katrina coordinates new listings going on to the market and assists Natalie with clients going through the transaction process. She has been a HUGE asset to the Swanson team and family. Thank you for everything you do Katrina!!

**"I love getting to know people. Building that relationship makes the process of buying or selling so personal. I genuinely get excited about their new/ next adventure in life."**

- Katrina



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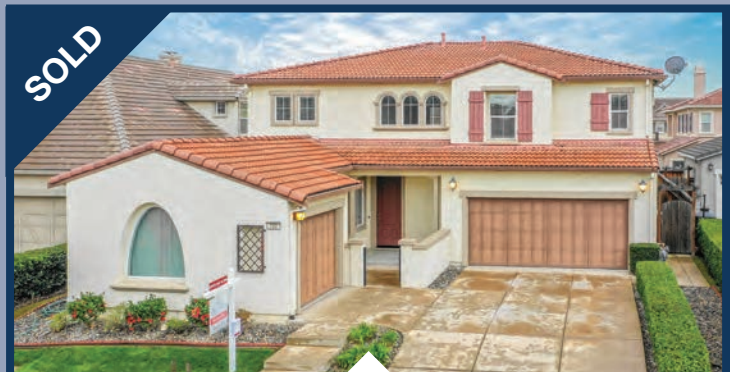
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**Postal Customer**



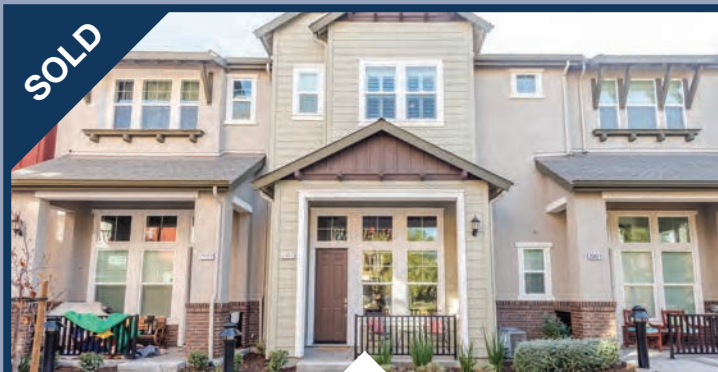
**643 N. L Street, Livermore, CA**

**\$628,000**



**732 S. Vecindad Street, Mountain House, CA**

**\$650,000**



**3949 Portola Common, Livermore, CA**

**\$640,000**



**5270 Peony Drive, Livermore, CA**

**\$660,000**



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