



APTOS TIMES - JANUARY 15 ISSUE

Happy New Year! As of January 2, 2020, there were 42 Active Listings in Aptos. 31 houses, 5 townhomes, and 5 condos. 22 of the 31 home listings were over \$1 Million, and the average days on market for these homes was a whopping 141 days (4.5 months – that's 'old' inventory). Nothing new has come on the market in Aptos in the past 14 days, typical for the holiday season. The first resale listing of an Aptos Village townhome came on the market – listed for \$900,000, sold last year for \$895,000, we shall see how that goes.

Although Aptos winters are mild compared to most, it is a good time to **Winterize your Home**. Here is a handy checklist.

- Install weatherstripping
- Close the damper on your chimney when not in use
- Consider adding attic insulation
- Buy a programable thermostat
- Consider reducing the temperature of your hot water heater
- Have your furnace professionally serviced
- Seal furnace ducts and replace filters
- Use caulk and insulating foam sealant to stamp out household leaks
- Change ceiling fan blades to opposite of current
- Draw the curtains to conserve heat

The waves and the sunsets sure have been beautiful lately. I love calling Aptos home.

COMING SOON in APTOS: fabulous sunset views from your backyard paradise and from inside your home. Call me for details.

Whether Buying or Selling, call me, email me, text me, and **GET RESULTS WITH RUTH!**

NOTE: Please delete the Sereno logo and the 1% for good logo from the bottom of my spread.

Larger font this issue due to fewer words is fine.

Thanks,
Ruth