### **Wayne Gomes Press Releases**

### Burlingame Real Estate Agent Wayne Gomes Says Now Is A Good Time for Investment Property Purchases.

The "Dear Abby of Real Estate" says today's low interest rates make investment properties appealing. He reminds buyers and sellers who want to reinvest that it's time to look at the financing options and how they will influence how many apartment units buyers should purchase. - July 27, 2011

# San Bruno Real Estate Agent Wayne Gomes Explains End-of-Year Selling Strategies

The "Dear Abby of Real Estate" reminds sellers that there are still strong months of selling after the summer months' end. - July 27, 2011

# Millbrae Investment Properties Real Estate Agent Wayne Gomes Explains How Cap Rates Relate to Property Values Today

The "Dear Abby of Real Estate" says when capitalization rates move higher, they indicate a good time to buy. - May 11, 2011

#### Burlingame Real Estate Agent Wayne Gomes Picks Best and Worst Summer Months to Sell a Home

The "Dear Abby of Real Estate" shares key information for sellers to help them take advantage of the summer months that produce the best property value. Wayne Gomes explains how and why. - May 6, 2011

### San Bruno Real Estate Agent Wayne Gomes Tells Homeowners the Best Month to Sell

The "Dear Abby of Real Estate," shares key information for sellers, urging them to take advantage of the upcoming month that produces the best property values. Wayne Gomes explains when and why. - March 31, 2011

### What is a GRM and Why Do Investors Track It? San Bruno Real Estate Agent Wayne Gomes Explains

The "Dear Abby of Real Estate," explains a basic but key metric used when evaluating apartment buildings and other investment properties, the Gross Rent Multiplier (GRM). He explains that this indicator is showing that now is a good time to buy. - April 1, 2011

#### Milbrae Real Estate Agent Wayne Gomes Says Bay Area investment Property Owners can Avoid Capital Gains with a Delayed 1031 Tax Deferred Exchange

Wayne Gomes, the "Dear Abby of Real Estate," says investment property owners can avoid taxes on the sale of an investment property. - March 9, 2011

### Burlingame Real Estate Agent Wayne Gomes Says in a Tough Economy, the Quality of the Schools Make a Big Difference in Home Values

Wayne Gomes, the "Dear Abby of Real Estate," says that tough economic conditions make school districts a huge factor in a homes desirability and price. - March 3, 2011

### Millbrae Real Estate Agent Wayne Gomes Gives Sellers Insight on Signs or Signals That Indicate the Real Estate Market Has Bottomed

Millbrea real estate agent Wayne Gomes, the "Dear Abby of Real Estate," has weathered a number of real estate booms and busts over his 32 years in San Francisco Peninsula real estate sales. He says sellers should be on the lookout for certain indicators that might signal the market has reached its bottom so that they can negotiate more money for their property. - January 27, 2011

# Millbrea Real Estate Agent Wayne Says the Spring Selling Season Starts in February

The "Dear Abby of Real Estate" shares key information for sellers on why it's important to know when the spring selling season, actually starts, and how timing affects prices and time on the market. - January 5, 2011

# Burlingame Realtor Wayne Gomes Helps Bay Area Real Estate Investors Avoid Capital Gains Taxes with a Reverse 1031 Tax Deferred Exchange

Wayne Gomes the "Dear Abby of Real Estate," shares key tax saving information for investors pondering the sale of investment property by utilizing the Reverse 1031 Tax Deferred Exchange. - December 16, 2010

# Burlingame Real Estate Agent, Wayne Gomes, Helps Home Sellers Understand Buyers Motivations in Winter

The "Dear Abby of Real Estate," shares key underpinning for sellers on what to expect from prospective buyers in December and January. - December 9, 2010