Highly likely to recommend

02/26/2016 - sfsheart

Bought a Single Family home in 2015 for approximately \$300K in Fremont, Oakland, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

I was introduced to the Mega Team through a co-worker. Ross and Bernadette ended up being my main contacts. As a first time buyer with little to no knowledge of how the loans and Real Estate business works, I had no idea what to do or go about the process. They were very knowledgeable. The amount of information about homes, permits, inspections from county to county was to the point. They from the very beginning walked me through the entire process. I had a small time frame to purchase and Bernadette would show me homes early in the morning to evening. Every house within 20 minutes of San Francisco in every direction. Once in contract they continued to walk me through the process with final inspections until I signed the title. I am extremely grateful for this team and look forward to working with them when its time to upgrade and move closer to San Francisco.

Highly likely to recommend

12/11/2015 - eilasor16

Bought a Single Family home in 2015 for approximately \$650K in San Bruno, CA. Primary point of contact: Bernadette Santos

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Bernadette Santos of Mega Team Realtors became our agent when I was pregnant with my first child in 2012. Today (with the second baby on the way), we finally got the key for our first home!!! After three long years of looking, all I can say is we will be forever grateful to Bernadette for staying with us throughout our journey of finding our home. She is very professional and trustworthy, I couldn't think of anyone else who will do this for us. As a first time home buyer, it wasn't easy at all but Bernadette is like a superwoman who is always there for us, patiently answering all our concerns and inquiries and most importantly she always put our best interest first. Again thank you Bernadette, you are such a blessing to my family

Highly likely to recommend

09/16/2015 - gazbart3

Sold a home in 2015 in South San Francisco, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

We have recently sold our parents' house and we had the best experience that people could (and should!) have with a real estate agent. We met with Bernadette Santos and we could feel right away that she is honest and trustworthy. She listened carefully to our specific needs, answered all our crazy questions, was always available, all in a extremely professional way, and made our sale transaction non stressful. What we really like about Bernadette is that she is very detail-oriented, very experienced, and has a fun personality. With Bernadette, we didn't feel rushed or under pressure, yet she helped us immensely with good strategies, and great advice. We are extremely impressed with Bernadette's extensive knowledge, integrity, attention to details. We wouldn't want to work with anybody else in the future. And we definitely recommend Bernadette and her Mega Team

Highly likely to recommend

07/27/2015 - JoBeth Manalo

Bought a Single Family home in 2015 for approximately \$250K in Vacaville, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

I just bought my first home from Bernadette Santos. As a first time home buyer, my husband and I had a lot of questions, and I'm so happy that Bernadette was always available. She's knowledgable, dedicated, professional and great with kids. Bernadette made sure we found the perfect home...and we did! Bernadette asked what we were looking for in a home and was successful. Not only am I happy, but so are my children and that is a plus! I would highly recommend Bernadette Santos

Highly likely to recommend

07/02/2015 - aukelei

Bought a Single Family home in 2015 for approximately \$425K in Tracy, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

(June 2015) Bernadette Santos of Mega Team Realtors is an A+ realtor! She is knowledgeable, professional, and trustworthy – her being fun is cherry on top of the ice cream! With almost two decades of experience, she brought such a wealth of real estate knowledge – it's hard to believe she's my age! When it came time to sell our first home in Pacifica (quite an emotional time), she became the voice of reason and professionalism for my husband and me. Most of all, I loved how she always put our best interest first, and how she patiently responded to any questions and concerns that we've had... even now that we're starting to talk about buying our dream home! I wouldn't trust anyone else to go through this journey with us: Bernadette is simply the best! (September 2015) In April 2015, we sold our first home in Pacifica with Bernadette's help. She made such an emotional time as stress-free as possible for my husband and me. When it was time to buy our dream home in Tracy, there was never a doubt that Bernadette will be the perfect realtor for us: we knew we would receive exceptional service. But just when we thought she couldn't outdo herself, she went and did just that! She definitely spoiled us with her "customer service on steroids" - super quick response time to every question, ultra-detailed update everyday (if not multiple times in a day), and just that extra TLC... going that extra mile, above and beyond her call of duty – that made every other customer service professionals look pale in comparison! We bought our dream home in August 2015: something my husband and I may cross off our bucket list! Thank you, Bernadette! I hope you realize what a wonderful gift it is to be a key instrument in making people's dreams come to reality! We will forever be grateful.

Highly likely to recommend

07/15/2014 - arvin wu

Bought a Single Family home in 2010 for approximately \$575K in San Bruno, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Crispin was very helpful and knowledgable. He made buying a home very easy from start to end for us. Best of all he has all the answers to any question that you may have and is always available even after you buy your house.

Highly likely to recommend

07/14/2014 - BrianCastelli

Bought a Townhouse home in 2009 for approximately \$225K in Daly City, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

I met Crispin back in 2009. I was attempting to buy my first place during the housing value crisis. The problem was I would be attempting to buy a distressed property with an FHA loan. It took awhile to get the place but after 6 months we were finally able to close.

Highly likely to recommend

07/07/2014 - ssfsmiley

Bought a home in 2011 in Tanforan, South San Francisco, CA 94080.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

My family first met Crispin Ang when he helped my youngest sis buy the home where she still lives up to now. Even though that was 20 years ago, Crispin continue to keep in touch. 16 years later, my other sis called Crispin to help her find her dream home. Close to 7 months of looking at homes for sale, going to open homes, submitting bids/offers, it was looking like it was impossible for my sis to find the home that had all the features she was looking for at the price she could afford to pay for but Crispin did not give up. With his patience, knowledge, experience and good relationship with other realtors my sis and her 2 kids are now enjoying the home that seemed to be just a dream before.

Highly likely to recommend

06/10/2014 - <u>zuser20140603161824209</u> Sold a Condo home in 2002 in Daly City, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

My husband and I have purchased or sold several homes through one of the Mega Team Members, Mr. Crispin Ang in the past 20 years. We have been extremely pleased with his

conscientious, and diligent service. We recommend him without any reservation to anyone needing the services of a realtor in the Bay Area.

Highly likely to recommend

05/24/2014 - jeileeen88

Sold a Condo home in 2013 for approximately \$325K in Daly City, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Last winter, I had the pleasure of working with Ross Sit on the sale of my condo and purchase of my home. I could not have asked for a more responsive, caring, professional, and results oriented realtor! We had to work within very stringent timelines to "seal" the deals, she worked relentlessly and tirelessly! Ross, you are the BEST, thank you for your hard work!!!

Highly likely to recommend

05/02/2014 - darren tong

Sold a Single Family home in 2010 for approximately \$575K in Daly City, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

I worked with Ross Sit for two years before finally finding the house I made my home. She emailed me listings for properties, showing me different layouts. If I wanted to see a property, she always had time to take or meet with me. With Ross I never felt rushed into making an offer I didn't want to make. If I didn't like a property, for whatever reason, she was ok with it and worked to find more properties for me to look at. She has a lot of patience showing me properties for two years until I found the house I wanted to buy.

If I had any questions, all I had to do was email, call or text and she would find me the answer quickly. And I asked a lot of questions being a first time home buyers. It's been three years since I bought my house and to this day if I have a question she will still help me. An excellent professional. Highly recommended.

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Highly likely to recommend

04/30/2014 - responilla

Sold a home in 2013 in Sholun, Broadmoor Village, CA 94015.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Crispin was great and very accommodating to work with! He definitely knew the market and sold my condo in one showing. I will definitely recommend him again for expert advice in selling/buying or renting a home. Thank you Crispin!

Highly likely to recommend

04/27/2014 - davidolsher

Bought a Single Family home in 2012 for approximately \$625K in Pacifica, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Crispin was great to work with! He knows the market very well and provided a lot of insights into home buying in general as well as the housing market in the area. He was flexible, worked with our schedule, and ALWAYS followed through on things that needed doing. He was very effective in communication with other agents in ways that helped make it possible for us to buy the house we wanted. He stuck with us through over a year of house hunting, and always maintained a positive attitude. In addition, he continued to offer help and answer questions long after the sale was completed.

Highly likely to recommend

04/23/2014 - marinj8413

Sold a Condo home in 2014 for approximately \$325K in Daly City, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Ross Sit had a qualified buyer for our home in three days of listing. She worked with my husband to sell our place in California, while I negotiated for a new home in Colorado. We needed to move quickly because the seller in Colorado wanted to move out as soon as possible. Ross kept me in the loop through emails and managed to consolidate signings and paperwork to get the process completed as soon as possible. She was very professional yet friendly and made the experience of selling our home hassle free because of her expertise in Real Estate and knowledge of what it takes to provide excellent customer service. Both my husband and I couldn't have been happier with her results and highly recommend both Ross and her team for your next Real Estate transaction

Highly likely to recommend

04/17/2014 - jiayanzeng

Bought a Single Family home in 2009 in Daly City, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

What can I say about Ross Sit from Mega Team Realtors? As a first time buyer with limited finances, she helped me find exactly the right house, connected me with a credit union willing to work with me to obtain a loan, and rented out my house to a great group of tenants. A couple of years later, she helped me refinance to a lower rate. Working with Ross has truly been a pleasure, and I am a successful property owner and landlord due in large part to her efforts. I would highly recommend Ross Sit.

Highly likely to recommend

04/15/2014 - aa9prado

Showed home in 2011 in Millbrae Meadows, Millbrae, CA 94030.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Very patient showing homes & punctual with appointments. Very attentive to what the buyer's needs. Not pushy & advice clients if budget is feasible Overall very satisfied even I was not able to purchased a home from real state agent Ross Sit because of my job transfer didnt go through ,She still offer her service for future business if I ever need her

Highly likely to recommend

04/12/2014 - lin hsophia

Bought a Single Family home in 2012 for approximately \$625K in San Bruno, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

I am writing this in praise of realtor Ross Sit of Mega Team Realtors, who is centered in Burlingame. Ms. Sit was most understanding when I was looking for rental property, which is always stressful. First of all Ross knows the market very well and knows how to price property. Secondly, she sticks with the buyer through thick and thin, always advising well. She has much experience in the real estate market, as any buyer who has worked with her will attest. I am most satisfied with my new property. Ross not only found prime property at a good price, but helped me find tenants as well. I cannot recommend a better person for helping the experienced buyer as well as the less experienced. Working with Ross is an education in itself, all with much joy.

Highly likely to recommend

04/10/2014 - becka yeung

Bought a Single Family home in 2012 for approximately \$625K in Daly City, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

I worked with Ross in 2012 and she helped us bought our first house in DALY CITY. She is an extremly knowledgable realtor in every aspect. She went extra miles to help us. We asked her opinion on everything and she gave us truthful opinion. We will definitely recommend her and her team to all our fds.

Highly likely to recommend

04/10/2014 - dorotheakaz

Bought a Apartment home in 2011 for approximately \$1.4M in Redwood City, CA.

• Local knowledge:

- Process expertise:
- Responsiveness:
- Negotiation skills:

We had a wonderful experience working with Crispin when we purchased our apartment building. He was very knowledgeable and was a great intermediary between the seller and us. Without his guidance, we are confident our acquisition would not have occurred. He knows when to push the seller as well as when to take the gas off the pedal. Not all brokers have this awareness but he really does. Throughout our journey (from looking at many properties at the beginning until the time of our closing), he was a delight to work with. We cannot praise him enough.

Likely to recommend

04/10/2014 - user6324314

Sold a Single Family home in 2010 in San Leandro, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Ross had been a part of our real estate crisis and she managed to make everything easy and helped us a lot every step of the way. Our experience with Ross is very positive and will highly recommend her anytime.

Highly likely to recommend

04/10/2014 - BryanWilliams1985

Helped me rent a home in Clyde, Concord, CA 94520.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

I have rented a home from one of Ross's clients for the past 2 years & have had nothing but excellent, prompt service from Ross. Of the 10 years that I have been renting apartments & homes, I appreciate the honest, straightforward approach that Ross and the Mega Team Realtors has the most.

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Highly likely to recommend

04/06/2014 - nbe23152

Bought a Single Family home in 1999 in Daly City, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

My family has known Crispin Ang for about 15 years now. He has ably and cheerfully helped us with our investments in real estate. What sets him apart from other realtors we have met is his personal touch. He has become a friend of our family because he does care for our welfare, gives good advice, and makes it easy for people like us who don't know step 1 from step 2. He has also found me a good tenant. I wouldn't hesitate to recommend him to friends who want to sell and/or buy property in the SFO Bay Area..

Highly likely to recommend

04/04/2014 - rbcasino

Bought a home in 2012 in Tanforan, South San Francisco, CA 94080.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

With his long experience and wide network in real estate, Crispin helped all the way from connecting us to the owner of the specific property that we were looking at, in the preparation of the bid documents including the bid price for the property. Being from out of town he was helpful in walking us through the process, the introduction to local financial institution and in the mortgage approval. We find him honest, sincere and most helpful. We were comfortable dealing with him.

Highly likely to recommend

03/31/2014 - <u>erwin luciano</u>

Showed home in 2013 in Sholun, Broadmoor Village, CA 94015.

- Local knowledge:
- Process expertise:
- Responsiveness:

• Negotiation skills:

This is a great team deal with. My main contact is Bernadette Santos. I didn't buy any house from her but she helped me a great deal with all my questions regarding refinancing and loan remodification. I've never done any business with them but they were more than willing to help me in any way they can. I can only imagine what they would do if I was able to do more business with them. They're a very helpful and knowledgeable team.

Highly likely to recommend

03/27/2014 - addiesgrace

Sold a Single Family home in 2013 for approximately \$475K in Portola, San Francisco, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Our home was sold via the "short sale" and was concerned about the process. Miss Bernadette Santos made the process very easy for me, especially since I was working from a distance. Bernadette did a SUPERB job of working with my bank and marketing the house. As a result, received multiple offers.

Bernadette is very knowledgeable in her profession and a true professional with strong moral principles. She was very kind to clearly explain every detail of every step of the sale process. To ensure I understood and was comfortable with my decision, she was quick to respond to questions I may have had to alleviate any uncertainties.

Bernadette is a woman of integrity and extremely mindful to providing the best possible experience a home buyer/seller could have. I hold her in the highest regard and recommend her to all of my friends and family; and continue to recommend her to acquaintances I encounter who may be in need of an exceptional realtor.

Likely to recommend

03/26/2014 - rachel9579

Sold a Condo home in 2012 for approximately \$200K in East San Jose, San Jose, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Mega Team Realtors were very responsive and sold my short sale property quicker than I had expected. They are also very flexible. I was able to sign off most of my documents online. If not, they were very accommodating to meet me at my home and worked with my schedule. I highly recommend them for real estate services.

Highly likely to recommend

03/19/2014 - kcwchan18

Bought a Single Family home in 2014 for approximately \$625K in South San Francisco, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

We were new to the South San Francisco neighborhood. But thanks to Crispin, who took great patience to show us house after house, told us the subtle differences between them, and guided us to submit bid after bid, we finally got the house that we really wanted. The whole process took us more than four months. But after closing escrow, Crispin continued to be very helpful with our renovation project as he pulled his connections and offered very practical advice. We are really grateful. Were it not for Crispin, we would have given up long ago.

Highly likely to recommend

03/17/2014 - holdengong

Sold a Single Family home in 2008 for approximately \$575K in Daly City, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

I highly recommend Ross Sit from Mega Team Realtors. She is knowledgeable, responsive, and truly puts her client's interests first. Ross helped me buy two homes that were perfect for my situation. Her understanding of the area, different neighborhoods, schools, transportation, and even potential renters were spot on. Her expertise proved invaluable.

Highly likely to recommend

03/13/2014 - <u>estercbaon1</u>

Sold a Single Family home in 1909 in Mission Terrace, San Francisco, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

Ive known Ross for quite a while. She is well versed with real estate lingo. She has shown integrity and trusthworthy and realiable.. Everytime I need something, even for personal opinion, she is always there to help. More power to their team.

Highly likely to recommend

03/12/2014 - ferdie9950

Sold a Single Family home in 2007 for approximately \$525K in Cabrillo, Fremont, CA.

- Local knowledge:
- Process expertise:
- Responsiveness:
- Negotiation skills:

We bought our home through the help of Ross Sit back in December 2007. We never met her until then but she was both friendly and professional. She was straightforward and yet sincere, very patient with our many questions, clarfications and apprehensions. The client-agent relationship didn't end after we bought the property, 3 years later we wanted to refinance and Ross willingly helped us go through the process.