

About Wendi

endi Selig Aimonetti has helped hundreds of families and individuals realize their dream of home ownership. Whether you are a first-time buyer, new to the Bay Area, upgrading to a larger home, selling your home, or relocating, Wendi has the expertise, experience, and negotiating power to get the job done. Wendi is also a recognized relocation expert for moves to or from the Bay Area, including worldwide destinations.

By taking advantage of Wendi's real estate expertise, you can be sure you have selected one of the Bay Area's most knowledgeable Realtors to work for you and your family. Wendi is committed to providing the utmost in professional service and personal care.

If you are planning to sell your home, take advantage of Wendi's experience in preparing homes for sale with her team of top-notch painters, stagers and handymen to get your property ready for the market. Wendi is also proud of her support team of full-time assistants who will help you with many of the complex aspects of real estate transactions.

A top-producing real estate professional, Wendi has sold nearly a billion dollars in real estate. She has been recognized as a top 1% Realtor *nationwide* and as one of the Top 100 Real Estate Agent in Sales for all of Northern California by the Association of Realtors and Business Journal.

As a highly respected member of the real estate community and a member in good standing with the Silicon Valley Association of Realtors, the California Association of Realtors, the National Association of Realtors, and the Residential Sales Council, Wendi has earned a stellar reputation with her colleagues throughout the Bay Area.

Wendi has been affiliated with the Coldwell Banker offices in San Carlos, Menlo Park and Palo Alto, where she began her career in 1987. Some of the many distinctions Wendi has earned are Senior Marketing Consultant, President Elite, President Premier and Relocation Specialist. She has also conducted many first-time buyer seminars and trained countless Bay Area real estate agents in the techniques of becoming a top producing agent.

Wendi received her real estate license in 1989. She grew up in Woodside and is a wife and mother of three, living on the Peninsula.

If you are looking for a pleasant, honest and hardworking real estate professional to work for you, Wendi welcomes the opportunity to fulfill all of your real estate needs.



References

- Linda Ferrari: 650-704-1977 Represented as buyer and seller: Cedar St, Redwood City and George Ave, San Mateo
- Zorica Caklovic: 650-804-6877 Represented as buyer and seller: Ramona St, Palo Alto and Garland Dr, Palo Alto
- Sharon & Foster Kinney: 650-575-4920 Represented as buyer: Quartz Ave, Redwood City
- Doug & Lisa Rechsteiner: 650-465-1347 Represented as buyer and seller: Hedge Rd, Menlo Park and 18th Ave, Redwood City
- Grace Kim: 650-888-7722 Represented as buyer and seller: Zachary Court, Menlo Park and San Mateo Drive, Menlo Park
- Keren Robertson: 650-743-0575 Represented as buyer: Malaga Drive, San Jose
- Josh and Tiffany Parrish: 530-518-6310 Represented as buyer: 2nd Street, Hayward
- Tania Rohan: 408-329-3161 Represented as buyer: Fernwood St, San Mateo
- Jim and Debbie Scriba: 408-666-9090 Represented as buyer and seller: Girard Ave, Sausalito and Marion Way, Sunnyvale
- Silvia Milani: 650-454-9350 Represented as buyer and seller: Roosevelt Ave, Redwood City and 28th Ave, San Mateo
- Ed Newman: 650-705-6168 Represented as buyer and seller: Iris St, Redwood City and Santa Cruz Ave, Menlo Park
- Kal Patel: 805-490-6198 Represented as buyer: Camino A Los Cerros, Menlo Park
- Chris Padwick: 303-999-5839 Represented as buyer: Sand Hill Circle, Menlo Park
- Additional References Available Upon Request



Over 27 Years of Distinguished Achievements

- 2014-17 Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide International President's Elite Award
- 2013 Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide International President's Elite Award #2 Agent in Palo Alto Midtown Office
- 2012 Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide International President's Elite Award #2 Agent in Palo Alto Midtown Office
- 2010-11 Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide International President's Elite Award #I Agent in Palo Alto Midtown Office
- 2009 Named 2nd highest closed GCI Sales Associate in Midtown Palo Alto Office Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide • International President's Elite Award
- 2008 Named 2nd highest closed GCI Sales Associate in Midtown Palo Alto Office Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide • International President's Elite Award
- 2007 Named 2nd highest closed GCI Sales Associate in Midtown Palo Alto Office Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide • International President's Elite Award
- 2006 #1 Agent in all Palo Alto Coldwell Banker offices Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide • International President's Premier Award
- 2005 #1 Agent in all Palo Alto Midtown office Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide • International President's Premier Award
- 2004 Named 2nd highest closed GCI Sales Associate in Midtown Palo Alto Office Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide • International President's Premier Award
- 2003 Named 2nd highest closed GCI Sales Associate in Midtown Palo Alto Office Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide • International President's Premier Award
- 2002 Named 2nd highest closed GCI Sales Associate in Midtown Palo Alto Office Top 1% of more than 75,000 Coldwell Banker Sales Associates Worldwide • International President's Premier Award
- 2001 Top 5% of more than 75,000 Coldwell Banker Associates Worldwide Named the highest closed GCI Associate in the office International President's Elite Award
- 2000 Number One Agent in the Office International President's Elite
- 1999 Top 100 Real Estate Agent in Sales, Northern California Association of Realtors & Business Journal Top 10% Sales Associate, Northern California/Silicon Valley Region • Coldwell Banker "Top 50 agents" of Silicon Valley International President's Elite Award
- 1998 International President's Circle Award Top Five Award Top Producer, February, May, June, August
- 1997 Top Listing Agent, December International President's Circle Award Top producing Agent, July
- 1990-96 Top Five Award Manager's Award Palo Alto Marketing Award Committee Multiple Listing Service Committee Agent Support Group Guest Speaker



Testimonial

We closed yesterday on my investment property at 844 Partridge, Menlo Park and I wanted to thank you for the reference to Wendi Selig-Aimonetti.

From the point that I contacted Wendi, even before we met, she immediately presented me with a proposal including a marketing program, schedule and budget to sell my property. Scope, Schedule, Budget, key elements. It was that response that most impressed me. I interviewed five agents, two from Coldwell Banker and three from other brokerages. No one came across quite like Wendi. Being involved in several major real estate transactions over my career, and most recently six personal residential transactions over the last 27 months, I found Wendi and Cesar to be on the top of my list professionally. From the very beginning they hit the ground running from market analysis, staging the property, producing the collateral, placing the ads and showing the property. Never in my experience have I had such a continued effort in 'getting the job done' right up to the all cash, no contingency, two week close offer and conclusion.

As in every transaction there are challenges and in this case we had a last minute funding shortage from the foreign buyer not providing his closing expenses which could have delayed the recording. Wendi handled the situation with the buyer's agent so as to not miss a beat nor delay the closing by having the agent and his brokerage cover the shortage so we could close on time and before the weekend as planned and as I expected. Make the deal happen, I love it!

The Menlo Park market is certainly changing, challenging and competitive. I can honestly say that there is no other agent I would want on my side other than Wendi for a lot of reasons too extensive to list.

From the six transactions I have had with my personal residential properties, in different markets, Coldwell Banker have handled three of them. Coldwell Banker by far have out performed the others in managing the transactions and bringing a valuable conclusion. Wendi is a very big part of that.

All the best and please give my best to Chuck.

Regards,

Doug



Testimonial

Mr. Patrick Farris Coldwell Banker 2754 Middlefield Road Palo Alto, CA 94036

Dear Mr. Farris,

We recently bought a home in Redwood City and had the wonderful pleasure of working with a consultant from your office. Wendi Selig Aimonetti was an absolute joy to work with in obtaining our new home.

We talked with different agents who covered Northern California, and Wendi was the only person who took the time to understand not only our current needs in a home, but what our future requirements might be as well. Loan pre-approval status or the amount we were looking to spend were not the first things she discussed with us as other agents had attempted to do. She built a level of trust and confidence, which allowed us to consult with her before we made any decision within our home buying process.

Wendi displayed tremendous patience and sensitivity with us as buyers when we appeared to dislike every home we viewed for weeks at a time. She always made us feel as though we were a priority client to her, no matter what day of the week or what time of day we spoke to her. As thorough as we believed we were in the process, Wendi was always able to provide us with additional information which could have been overlooked. Wendi possesses a key attribute that is the root of every successful transaction: She does what she says she is going to do when she says she's going to do it.

In a market that is slanted toward the home seller, it was refreshing to work with a true real estate consultant who was focused on our needs as the buyer. If we are ever in the home buying market again, or if we meet anyone who is, Wendi Selig Aimonetti will be our only recommendation.

Congratulations Mr. Farris on having Wendi on your team.

Very truly yours,

Kenneth A. Sam & Vicki L. Martin



Testimonial

Hello Wendi,

Michelle and I wanted to take this opportunity to again thank you for doing such a fantastic job in helping sell our condo in Palo Alto.

In general, we are not easy to please, and we had been disappointed with the performance of the two realtors we had worked with in the past. When we interviewed candidate realtors for selling our condo, we were not

terribly enthusiastic with the candidates we had found, until we met you. From then until the close of the transaction, we were very impressed that you:

• Were so highly regarded by others with whom you had worked

- Were always available for us and effectively answered the many questions we had
- Had great advice as to how and when to sell our home

• Treated us as highly valued clients, even though our transaction was relatively small by Silicon Valley standards

In working with you, I learned a lot about how to interact with and support clients in my own business. I think that you set a great standard to which others in your field should strive.

Thanks again!

Best Regards, Bob Thomas



Testimonials

Dear Wendi,

I'm finally settling in here, and love it! Thank you so much for making it all so easy. You were on top of every detail, even getting me carpet cleaning discounts! When the skies clear some, it will be time for a party. I'll let you know when. Thank you again Wendi, and best wishes for a new year!

-Doug

Thank you so much for being the ultimate real estate agent. You stuck with us for years in spite of our ambivalence and difficult behavior. And you helped us finally get the perfect house. We will always be grateful to you, and we will recommend you to everyone, without reservation! Please use us as a reference.

-Warmly, Cathy & Howard

Thanks so much for all your help. You really made a rather scary, though exciting event seem easy, simple, and fun. We sure did appreciate it! You stuck with us even through our vague and changing house needs. You were realistic with us and helped us narrow down to what was possible. We would be happy to recommend you at any time. We're still mostly in boxes as yet due to lack of time, but please drop by sometime if you are over this way. Thank you again!

-Sincerely, Nancy, Mike, & Robin

You can do it all! Sales, listings, and more sales! You are a great model for success, organization, and a wonderful spirit. Best wishes to you both professionally and personally. You are a champion!

-Mark

We can't thank you enough for your incredible work. We just cannot imagine us making this transition without you. How thankful we are to have you as a friend, member of our church family, and also to have had you by our side as the incredible, professional that you are - totally invaluable. Your commitment to excellence and professionalism is impeccable, but most valued by us is your integrity, kindness, and your commitment through the whole process of updating, staging, managing the piles of paperwork, and all the necessary steps to sell our home and make this transition possible for our family. You have blessed us. Our thanks to you and your team. Stay true to who you are. You shine and truly make a difference Wendi.

-Most Sincerely, Lisa (and the entire Dunn family)



489 9th Avenue, Menlo Park 1001 E. Evelyn Terrace, Sunnyvale 1016 Morrell, Burlingame 1029 Oregon Ave, Palo Alto 1031 Crestview, Mountain View 1051 Oakland, Menlo Park 107 Mendocino, Redwood Shores 10778 Juniper Ct, Cupertino 1081 Furlong, Belmont 1094 Silver Hill, Redwood City 1099 Solano Drive, Mountain View II Pelican Lane, Redwood Shores 1112 Byron, Palo Alto 1115 Himmel, Redwood City 1128 Oregon Avenue, Palo Alto 1131 Lyons, Redwood City 1144 Castle Way, Menlo Park 1145 Forest, Palo Alto 1150 Redwood Court, Mountain View II6 Woodbridge, San Mateo 117 Lindbergh, San Mateo 118 West Danbury, Redwood City 126 Rutherford Ave, Redwood City 1266 Hickerson Ln, San Jose 13155 La Cresta, Los Altos Hills 1321 Cordilleras, San Carlos 1321 University Ave, Palo Alto 1340 University Ave, Palo Alto 141 Walterhays, Palo Alto 1440 Cordilleras, San Carlos 1453 Kentfield, Redwood City 149 California A302, Palo Alto 1501 Williams, Belmont 1514 Flamingo Way, Sunnyvale 152 Myrtle, Redwood City 153 California F219, Palo Alto 153 Oak Court, Menlo Park 155 San Carlos Ave, Redwood City 1550 Redwood Court, Mountain View 156 University Ave, Menlo Park 158 Westgate, Redwood City 1592 James, Redwood City 171 Vista Verde, Portola Valley 1713 Glen Una Ave, San Jose 1718 Columbus, Santa Clara 1728 Wolfe Drive, Belmont 1740 Virginia, Redwood City 1211 Dundee Ave, Ben Lomond 1342 Sixth Ave, Belmont 1011 Patricia Way, San Jose 1458 Shasta Ave, San Jose 633 Elm St #414, San Carlos 993 Asilomar TE #1, Sunnyvale 1121 Laureles Dr, Los Altos 391 Balsam Ave, Sunnyvale 708 E. Charleston, Palo Alto

1424-1436 Sierra St, Redwood City 2400 Alvin St, Mountain View 2663 Villa Cortona Way, San Jose 726 Torreya Ct, Palo Alto 1147 Delvnn Way, San Jose 765 Woodside Dr, Woodside 808 Holly Road, Belmont 1016 Lakeview, Redwood City 711 28th Avenue, San Mateo 3 Alder Place, Menlo Park 30 Elmwood Place, Menlo Park 1176 Richardson Ave, Los Altos 180 Monroe Dr, Palo Alto 1746 Hull Ave, Redwood City* 182 Rutherford, Redwood City 188 Exbourne, San Carlos 1912 Howard, San Carlos 1920 Bryant Street, Palo Alto 1930 Bryant Street, Palo Alto 1940 Rock Street, Mountain View 1978 N. Edgewood, Palo Alto 1983 San Luis #27, Mountain View* 2 Queens Court, Atherton 200 Chiquita, Mountain View 202 Alexander, Redwood City 205 Wilton, Palo Alto 2057 Brittan Ave, San Carlos 2130 Oberlin, Palo Alto 220 Tennyson Ave, Palo Alto 226 Rutherford, Redwood City 2284 Carmelita Dr. San Carlos 22936 Longdown Dr, Cupertino 230 Redwood Ave, Redwood City 235 Santiago, Redwood City 240 Glenwood, Woodside 241 Creekside, Palo Alto 2436 Holland, San Mateo 244 Tennyson Ave, Palo Alto 247 San Carlos Ave, Redwood City 253 Hudson, Redwood City 254 Rutherford, Redwood City 255 S. Rengstorff, Mountain View 2552 Telegraph, Sacramento 25600 Moody Road, Los Altos Hills 2614 Eaton, San Carlos 262 Waverly, Palo Alto 266 Pamela Drive, Mountain View 27035 Old Trace Ln, Los Altos Hills 2742 Louis Rd, Palo Alto 2772 Devonshire, Redwood City 278 Monroe #21, Mountain View 2787 Ohio, Redwood City 2802 Briarfield, Redwood City 282 Stanford, Menlo Park 2893 Ramona, Palo Alto 941 Duncan Place, Palo Alto

1290 Lowell, Palo Alto 3 Alder Place, Menlo Park* 30 Elmwood Place, Menlo Park 302 Lowell, Palo Alto 3042 McGarvey, Redwood City 181 Ada #17, Mountain View 1754 Emerson Ave, Palo Alto 310 E. Charleston, Palo Alto 3102 Hoover, Redwood City 3105 Parkdale, Redwood City 3164 Manchester, Palo Alto 320 McKendry, Menlo Park 3346 Page Street, Redwood City 3346 Ramona, Palo Alto 3362 Dover, Redwood City 3390 Kenneth, Palo Alto 341 Sherwood, Menlo Park 36 Tyrella Court, Mountain View 3602 Bryant, Palo Alto 36321 Cypress Drive, Newark 3663 Thousand Oaks, San Jose 3708 Jefferson Ave, Redwood City 3717 La Calle Court, Palo Alto 3762 Red Oak Way, Redwood City 385 Calcaterra Place, Palo Alto 390 El Dorado, Palo Alto 404 Southplace, Redwood City 408 O'Keefe, Menlo Park 4131 George Ave #1, San Mateo* 415 Alta Mesa, Woodside 4177 Cherry Oaks, Palo Alto 420 Elm St. San Carlos 421 Sierra Vista #3, Mountain View 425 Seale. Palo Alto 434 Camille Circle, Santa Clara 435 Sheridan Ave #203, Palo Alto 454 Traverso, Los Altos 455 Homer, Palo Alto 464 Nimitz, Redwood City 480 O'Keefe, Menlo Park 490 Mariner's Isle, San Mateo 512 Upton, Redwood City 96 Waterside, Redwood Shores 518 Chesterton Ave. Belmont 519 Chesterton Ave, Belmont 531 Colorado Ave, Palo Alto 531 Hillside, Redwood City 1664 Kentfield, Redwood City* 539 Rhodes, Palo Alto 1743 Lexington, San Mateo 550 Ortega Ave, Mountain View 556 Shoal Circle, Redwood Shores 557 Thain Ave, Palo Alto 59 Baywood, San Mateo 610 Gilbert #16, Menlo Park 329 Plymouth Ave, San Carlos

*Homes sold twice by Wendi



625 Coleman, Menlo Park 631 Scott Street, Redwood City 650 Alameda, Redwood City* 656 Greer, Palo Alto 700 Promontory Point, Foster City 506 Sequoia, Redwood City 1983 San Luis #27, Mountain View* 724 Lytton Ave, Palo Alto 729 18th Avenue, Redwood City 737 Loma Verde #6, Palo Alto 75 Roberta, Woodside 7509 Dumas Dr, Cupertino 754 Colorado Ave, Palo Alto 766 Nash, Menlo Park 780 Sixth Avenue, Redwood City 806 Rorke, Palo Alto 844 Fourteenth Ave, Menlo Park 848 Boyce, Palo Alto 854 Rorke Way, Palo Alto 868 Cleveland Ave, Redwood City 869 Highland Circle, Los Altos 869 Regent Court, San Carlos 898 Adonis Court, Sunnyvale 9 Eagle Hill Terrace, Redwood City 90 Cedar Ave, San Carlos 903 Christopher Way, Menlo Park 907 Marsh Rd, Menlo Park 908 East Meadow, Palo Alto 931 15th Avenue, Redwood City 947 Ilima, Palo Alto 953 Iris Street, Redwood City 973 Cambridge, Redwood City 3 Alder Place, Menlo Park 7509 Dumas, Cupertino 1802 Oak Knoll, Belmont 50 W. Edith #1, Los Altos 2395 Santa Ana, Palo Alto 1019 Oregon Ave, Palo Alto 2753 Devonshire, Redwood City 1043 Oregon Ave, Palo Alto 1008 Morrell, Burlingame 266 Jeter, Redwood City* 615 Howard Ave, Burlingame 408 Quartz St, Redwood City 863 Cleveland St, Redwood City 156 Elwood St, Redwood City 1031 Crestview #305, Mountain View 2626 Jefferson, Redwood City 1983 San Luis #28, Mountain View 134 Brooklyn Ave, San Jose 2742 Fair Oaks Ave, Redwood City 3700 Fair Oaks Ave, Redwood City 1546 Minnesota Ave, San Jose 811 Southport, Redwood Shores 1099 Solana Dr, Mountain View 1664 Kentfield Ave, Redwood City*

3346 Ramona St, Palo Alto 158 Springdale Way, Redwood City 15 Geri Place, Redwood City 360 Everett Ave #B3, Palo Alto 1607 Phantom, San Jose 4050 Farmhill Blvd, Redwood City 962 Governors Bay, Redwood Shores 13 Murray Ct, San Mateo 592 Gresham Ave, Sunnyvale 844 Vista Drive, Redwood City 3844 W. Naughton, Belmont 10 Canepa Court, Redwood City 1221 Hopkins, Palo Alto 2395 Santa Ana, Palo Alto 4173 Georgia Ave, Palo Alto 166 Rutherford Ave, Redwood City 621 Redwood Ave, Redwood City 1430 Gordon Ave, Redwood City 147 Sunnydale Ave, San Carlos 657 Middle Ave, Menlo Park 174 Iris St, Redwood City 22 Eddystone, Redwood Shores 844 14th Ave, Menlo Park 401 Wembley Court, Redwood City 4172 George #5, San Mateo 1238 Connecticut Ave, Redwood City 768 Rosewood Dr, Palo Alto 1522 W. Selby Ln, Redwood City 106 Shorebird, Redwood Shores 5 Zachary Court, Menlo Park 688 Bayport Ave, San Carlos 2526 Brewster Ave, Redwood City 107 Mission Ave, East Palo Alto 465 7th Ave, Menlo Park 757 Tennyson Ave, Palo Alto 777 San Antonio Rd # 82, Palo Alto 1205 Springer Ave, Mountain View 3164 Cheshire Dr, San Jose 558 Patricia Lane, Palo Alto 172 Austin, Atherton 38 Almendral, Atherton 119 Tan Oak, Portola Valle 4250 El Camino Real #A204, Palo Alto 4250 El Camino Real #A202, Palo Alto 3839 Vineyard Dr, Redwood City 596 Panchita Way, Los Altos 733 Northampton, Palo Alto 1178 Virginia Ave, Redwood City 1959 Camino a los Cerros, Menlo Park 41 Lowery Dr, Atherton 2445 Sharon Oaks Drive, Menlo Park 1748 Pierce Street, San Mateo 4050 Farm Hill Blvd #04, Redwood City 441 College Avenue, Menlo Park 9 Pyxie Lane, San Carlos 256 Hedge Road, Menlo Park

110 Brookwood Road, Woodside 133 Tennyson Ave, Palo Alto 36 Farm Road, Los Altos 1187 Johnson St, Redwood City 337 Lowell Street, Redwood City 3530 Whitsell Ave, Palo Alto 20 Atherton Court, Redwood City 107 Mission Road, East Palo Alto 49 Elwood Street, Redwood City 1605 Hopkins, Redwood City 3837 Carlson Circle, Palo Alto 1083 Shell Blvd #3, Foster City 190 Rutherford Avenue, Redwood City 2406 Villa Nueva, Mountain View 263 Iris Street, Redwood City 410 Laurel Avenue, Menlo Park 1315 James Street, Redwood City 815 Bay Street, Mountain View 399 Cerrito Ave, Redwood City 12780 Dianne Dr, Los Altos Hills 160 Abelia Way, East Palo Alto 327 Hedge Road, Menlo Park 6266 Montcalm Ave, Newark 218 F Street, Redwood City 116518thAve, Redwood City 240 Alvarado, Los Altos 1829 Regina Way, Campbell 893 Colorado Ave, Palo Alto 300 Oakdale St, Redwood City 375 Parkside Dr, Palo Alto 212 Prague St, San Mateo 62 Callie, Menlo Park 724 Oak Grove #3, Menlo Park 3499 Greer Road, Palo Alto 2230 Carmelita Dr. San Carlos 948 Campbell Ave, Los Altos 4250 El Camino #A204, Palo Alto 174 Iris St, Redwood City 3675 La Calle Ct. Palo Alto 1485 Santa Cruz Ave, Menlo Park 143 Aster Way, East Palo Alto 3805 Carlson Ct, Palo Alto 1814-16 Woodside Rd, Redwood City 1404-06 Kentfield Ave, Redwood City 611 Lancaster, Redwood City 1481 Bonnie Ct, Redwood City 3336 Spring St, Redwood City 375 Chamisal Ave, Los Altos 2353 Poplar, Ave, East Palo Alto 88 Hillbrook, Portola Valley 195 N California Ave, Palo Alto 96 Wessex, San Carlos 1310 Mercy St, Mountain View 552 Nimitz Ave, Redwood City 839 Mohican Way, Redwood City 2559 Park Blvd #M101, Palo Alto



2439 Whitney Court, Mountain View 363 Ely Place, Palo Alto 3368 La Mesa #11, San Carlos 907 Marsh Road, Menlo Park 107 Mendocino Way, Redwood Shores 745 Stanford Ave, Menlo Park 329 Laurel Ave, Menlo Park 617 Iris Street, Redwood City 389 East Taylor, Sunnyvale 531 King Street, Redwood City 3675 La Calle Court, Palo Alto 435 Emerald Ave, San Carlos 1077 Tehema Ave, Menlo Park 1026 Alameda de las Pulgas, San Carlos 611 Arcadia Terrace, Sunnyvale 2585 Park Blvd, Palo Alto 822 Cedar St, Redwood City 4131 George Ave, San Mateo* 3926 Duncan Place, Palo Alto 453 N. Rengstorff#19, Mountain View 192 Dartmouth Ave, San Carlos 1055 Inverness Dr. San Carlos 777 San Antonio Road, Palo Alto 36 Winchester Dr, Atherton 731 Garland Dr, Palo Alto 426 Quartz St, Redwood City 1336 Antonio Ln, San Jose 1743 Virginia Ave, Redwood City 2729 Waltham Crossing, Belmont 436 Grand St, Redwood City 1026 Redwood Ave, Redwood City 650 Alamo Ct #13, Mountain View 1405 Orange Ave, San Carlos 964 Kiely Blvd #A, Santa Clara 518 Grand St, Redwood City 159 Abelia Way, East Palo Alto 500 W. Middlefield Rd, Mountain View 2328 Bowdoin St. Palo Alto 19830 Viewridge Dr, Saratoga 993 Asilomar Ter, Sunnyvale 1514 Flamingo Way, Sunnyvale 324 Oak Ct, Menlo Park 1777 Lafayette #210, Santa Clara 1504 Desvio Way, Belmont 650 Alameda de las Pulgas, San Carlos 4 Dockside Circle, Redwood Shores 780 W. California Way, Woodside 1959 Camino A los Cerros, Menlo Park 1445 Jefferson Ave, Redwood City 10705 Orline Ct, Cupertino 10695 Orline Ct, Cupertino 417 Hillwood Ct, Mountain View 36 Tyrella Ave, Mountain View 445 College Ave, Palo Alto 926 Madison Ave, Redwood City

1291 Poppy Way, Cupertino 341 Chestnut St, San Carlos 3411 Woodside Rd, Woodside 3417 Woodside Rd. Woodside 138 Queen's Court, San Carlos* 1202 Sharon Park #67. Menlo Park 1673 Kansas St, Redwood City 1453 Kentfield Ave, Redwood City* 48 Lakemont Drive, Daly City 2053 E. Bayshore #46, Redwood City 146 Atherwood Ave, Redwood City 1026 Alameda de las Pulgas, San Carlos 311 Felton Dr, Menlo Park 2557 Park Blvd #L 102, Palo Alto 4 Dockside Circle, Redwood Shores 403 Garcia Avenue, Half Moon Bay 1635-1637 Naomi Court, Redwood City 505 Cypress Point #107, Mountain View 2701 Ramos Court, Mountain View 119 Abelia Way, East Palo Alto 25 Harrison Way, Menlo Park 2 Woodhill Drive, Redwood City 500 W. Middlefield Rd #121, Mountain View 3958 Sutherland Drive, Palo Alto 1245 Hamilton Avenue, Palo Alto 927 Arnold Way, Menlo Park 8 Cove Lane, Redwood Shores 3976 Branson Drive, San Mateo 332 Concord Drive, Menlo Park 931 Cloud Avenue, Menlo Park 986 Hall Street, San Carlos 331 Hedge Road, Menlo Park 1293 Alameda De Las Pulgas, Redwood City 1222 Lubich Drive, Mountain View 500 W. Middlefield Rd #20, Mountain View 3390 South Court, Palo Alto 525 Jilliene Way, Hayward 611 Arcadia Terrace #104, Sunnyvale 962 Governors Bay, Redwood Shores* 147 Sunnydale, San Carlos 203 Oak Avenue, Redwood City 498 Mill River Lane, San Jose 35 Martin Lane, Woodside 518 Upton, Redwood City 3848 Duncan Place, Palo Alto 505 Seale Avenue, Palo Alto 1913 Magdalena Circle, Santa Clara 555 Ruby Street, Redwood City 505 Front Lane, Mountain View 142 Rutherford Avenue, Redwood City 1919 Alameda #107, San Mateo 2585 Park Blvd #Z1 02. Palo Alto 2351 Tasso St, Palo Alto 1315 James Ave, Redwood City 2640 La Mirada, San Jose

2468 W. Bayshore, Palo Alto 138 Queens Court, San Carlos 1421 Webster St. Palo Alto 531 King St, Redwood City 1504 Desvio Way, Belmont 71 Cleaves Ave, San Jose 2741 Fair Oaks Ave, Redwood City 1329 Fruitdale Ave, San Jose 264 Elwood St, Redwood City 104 Sand Hill Circle, Menlo Park 1496 Portobelo Dr, San Jose 15 Eagle Hill Terrace, Redwood City 327 Hedge Road, Menlo Park 520 Front Lane, Mountain View 1807 James Avenue, Redwood City 2605 Somerset, Belmont 1124 Brewster, Redwood City 1371 Poe Lane, San Jose 550 El Camino #104, Burlingame 2941 Belmont Woods, Belmont 996 Belmont Ter #5, Sunnyvale 535 Bay Road, Menlo Park 2459 Elka Avenue, Mountain View 209 Lexington, Redwood City 461 Myrtle St, Redwood City 4568 Strawberry Dr, San Jose 136 Belcrest, Los Gatos 1150 Fay St, Redwood City 51 Holbrook, Atherton 301 Nimitz Ave, Redwood City 1018 Los Robles Ave, Palo Alto 90 Cedar St, San Carlos* 116 Woodbridge, San Mateo* 314 E Street, Redwood City 461 Cherry Manor Ct, Fremont 1340 Alameda , San Carlos 722 Quartz Redwood City 3447 Bella Vista, Santa Clara 1006 James Avenue, Redwood City 1415 Kavanaugh, East Palo Alto 233 Grand Blvd, San Mateo 215 San Carlos Ave, Redwood City 10 Girard Ave, Sausalito 929 Paradise Way, Palo Alto 115 Walnut St, Menlo Park 944 Marion Way, Sunnyvale 205 Shawnee Pass, Portola Valley 4024 Fernwood St, San Mateo 839 Upland Rd, Redwood City 935 Paloma Ave, Burlingame 2302 Hopkins Ave, Redwood City 500 9th Avenue, Menlo Park 537 Myrtle Street, Redwood City 727 Hillcrest Way, Redwood City 479 Sapphire Street, Redwood City



470 Beresford Avenue, Redwood City 308 Chelsea Way, Redwood City 249 Myrtle Street, Redwood City 78 Myrtle Street, Redwood City 1315 James Avenue, Redwood City* 104 Horgan Avenue, Redwood City 1665 Sunnyslope Avenue, Belmont 357 B Street, Hayward 2749 Kensington Avenue, Redwood City 2237 Hopkins Avenue, Redwood City 2508 Eaton Avenue, San Carlos 1321 Cordilleras Avenue, San Carlos* 1010 Sharon Park Drive, Menlo Park 10 Canepa Court, Redwood City* 940 Taft Street, Redwood City 254 Cuesta Real, La Honda 830 Mohican Way, Redwood City 557 Thain Way, Palo Alto* 202 Roosevelt Avenue, Redwood City 3375 Brittan Avenue #12, San Carlos* 337 Lowell Street, Redwood City* 1330 University Avenue #28, Menlo Park 41 Lane Place, Atherton 1388 Broadway #103 Millbrae 624 Ninth Avenue, Menlo Park 3941 Duncan Place, Palo Alto 3693 Farm Hill Blvd, Redwood City 1319 San Mateo Drive, Menlo Park 331 Monroe, Palo Alto 1839 Hull Avenue, Redwood City 301 Nimitz Avenue, Redwood City* 726 Hillcrest Drive, Redwood City 5 Zachary Court, Menlo Park 160 Abelia Way, East Palo Alto* 3615 Farm Hill Blvd, Redwood City 630 Sand Hill Circle, Menlo Park 2nd Street, Hayward 631 Hillcrest Way, Redwood City 1647 Maddux Drive, Redwood City 504 Cambridge, Belmont 358 Fernando Avenue, Palo Alto 228 Sand Hill Circle, Menlo Park 2381 Darwin Street, Hayward 6266 Montcalm, Newark* 1937 Camino A Los Cerros, Menlo Park 803 Lakeview Way, Redwood City 1428 MacDonald Street, Redwood City 161 Central Avenue, Redwood City I Toyon Road, Atherton 844 Partridge Avenue, Menlo Park 119 Abelia Way, East Palo Alto 321 Blakewood, Woodside 446 Marin Drive, Burlingame 1330 Katherine, Redwood City 1733 York Avenue, San Mateo

2607 Lansford Avenue, San Jose 2551 Webster Street, Palo Alto 5019 Montreal Drive, San Jose 2601 Malaga Drive, San Jose 720 Hillcrest Drive, Redwood City 121 State Street, San Mateo 4976 Harmony Way, San Jose 820 Richardson Court, Palo Alto 2581 Park Blvd Y101, Palo Alto 470 Laurel Avenue, Half Moon Bay*



Listing Services

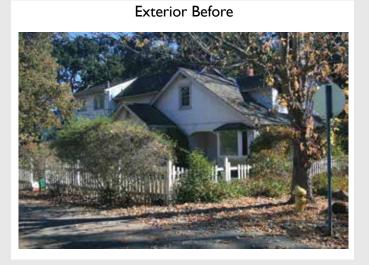
- 1. Suggest changes, if any, to make your property more marketable
- 2. Suggest cost-effective staging techniques to prepare your home for sale
- 3. Submit your property to the MLS, which gains exposure to multiple Real Estate boards and over 2,000 sales agents
- 4. Submit copies of your property profile to our sales staff for their potential buyers
- 5. Tour your property with Coldwell Banker's professional sales team
- 6. Promote your property at our Real Estate Board meeting to create maximum exposure
- 7. Develop a list of your home's features and benefits, showcasing it at its highest potential
- 8. Obtain pest control and contractor's inspections immediately to access all pertinent information about your property
- 9. Prepare a full disclosure package before offers are heard
- 10. Constantly update you to any market changes in current conditions that may affect the sale of your property, including new listings in your area
- 11. Send just listed cards to the surrounding homes in your area
- 12. Advertise your home on many Internet websites
- 13. Deliver a special advertisement to the top producers in each office of the large brokerage firms
- 14. Add additional exposure through a sign on your property with a brochure box, as well as a lock box to allow all cooperating agents to show your home
- 15. Advertise in local newspapers and other periodicals when appropriate
- 16. Leave you with an offer form and receipt for deposit for your review and familiarization before an offer is received
- 17. Follow up with cooperating agents that are showing your home to prospective buyers for comments and suggestions
- 18. Call you on a weekly basis, at a minimum, to discuss the prior week's activities
- 19. Pre-qualify buyers to insure offers
- 20. Represent you during the presentation of all contracts by agents and assist you in the negotiation of contracts to obtain the best possible price for your property. We will establish guidelines prior to presentation and present offers in a timely manner
- 21. Handle all follow-ups and escrow proceedings, and keep you informed of any developments. This includes:
- Examining preliminary title reports to expose any potential problems that may delay closing
- Ensure that you and the buyer receive copies of all documents pertinent to the transaction
- Follow all contingency removal dates and ensure all are adhered to or appropriate extensions are requested
- Coordinate the appraisal of the property
- Deposit all monies with the escrow company and ensure all deposits are received per the contract
- Keep you informed of all inspection results
- Coordinate corrective work as called for in the contract
- Ensure that all documents are ordered, drawn, and delivered on time
- 22. Represent you at the sign off



Trades & Professional Referrals

- Hauling & Demolition Rian Carroll: 650-787-7160
- House, Carpet, Window Cleaning Services
- V&G Cleaning Services, Victor & Indira 650-255-8820, 650-255-8821
- **Gardening Services** Bacillio Barajas: 650-759-0122
- Tree Pruning Espinoza Tree Service, Arturo & Stephany 408-210-5400
- Landscape Design Ron Emerson: 650-255-3996
- Hardwood Floors Installation and Repairs Jesus Fernandez: 650-279-9706 (Ceci)
- **Carpentry** Tink Reynosa: 650-504-2155, Mark Hersh: 650-670-7165
- Carpet/Linoleum Bay Area Floors, Stephen: 650-358-2580 Town & Country Flooring, Stewart: 650-306-9104
- Pool Maintenance Poseidon Pools Inc: 650-365-6516, Clarity Pools, Robert: 408-496-0329, Justin Lindley Pools: 650-863-6661
- Asbestos Removal Alliance: 408-830-9700
- Carpet Cleaning John & Susie Watt: 650-367-1360
- Electrician Bob Cook: 650-450-1202
- Handymen Wayne Roth: 650-823-9237, Glenn Kauk: 510-851-0655
 Victor: 650-255-8820, Bob Cook: 650-450-1202
- **Plumbing** T-KOR Plumbing, Ted Korosy: 650-743-5363 Quality Plumbing, Andre: 650-328-2290
- **Painting** Prince Painting, Gil: 408-529-8848
- Fence and Decks Marsh Fence: 650-571-1500, All Fence: 650-369-4556
- **Termite Inspectors:** J&M Termite, Belmont & South: 650-969-5556 A&R Termite, Redwood City & North: 650-347-9512
- **Property Inspector** Onsite Inspections, Steve Rush: 650-520-6953
- **Stager** Huggelig Homes, Karen: 650-862-8255, Susan Bacchi design: 650-814-1480
- **Loans** Guaranteed Rate Affinity, Peter Keller: 650-248-4190, Bank of America, Mike Munz: 408-206-8418, Opes Advisors, Bob Cranmer Brown: 650-949-2020, Bank of America, Jeanine Andrious: 408-316-4667
- Windows: V&G Cleaning Services, Victor: 650-255-8820
- Additional Referrals Available upon Request





Exterior After



Kitchen After



Backyard Before





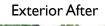
Backyard After







Living Room Before





Living Room After



Dining Room Before





Dining Room After







Bedroom Before





Bedroom After



Bedroom Before





Bedroom After







Kitchen Before

Exterior After



Kitchen After



Bedroom Before





Bedroom After







Dining Before





Dining After



Backyard Before





Backyard After







Living Room After

Kitchen Before



Bathroom Before



Kitchen After



Bathroom After





Kitchen Before



Bathroom Before





Bathroom After



Bedroom Before

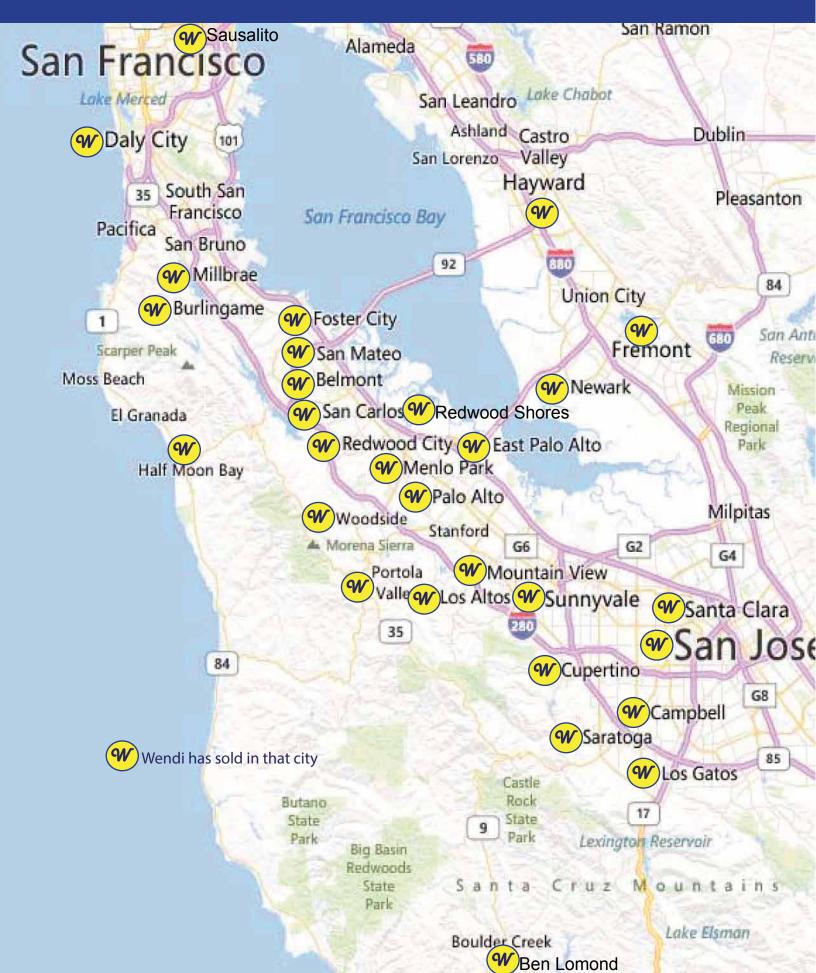


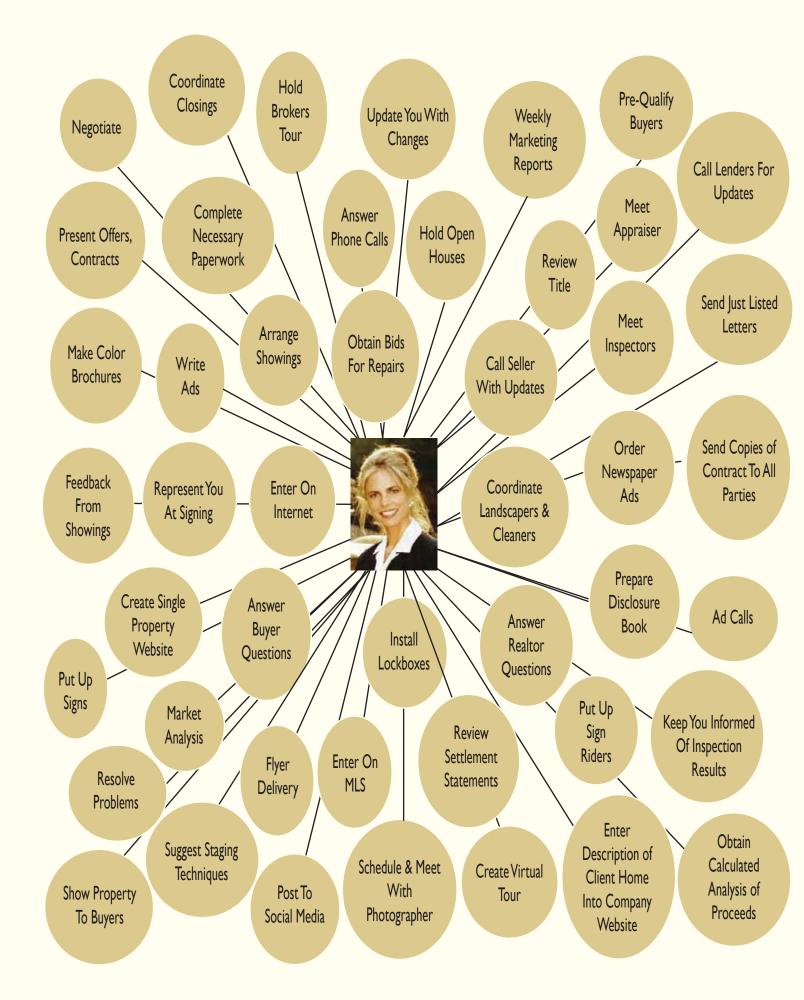


Bedroom After



Wendi's All Over the Local Map!





Wendi Will Perform These Duties ... For YOU