

# Jan Majeski

## Buyer Services

*Services I will provide to you in order to achieve your goal of home ownership:*

### DISCUSS PRESENT AND FUTURE HOUSING NEEDS

- *Single family home vs. condo/townhouse*
- *Number of bedrooms and bathrooms*
- *Square footage of home and lot size*
- *Location vs. commute to work/school*
- *Neighborhood Topography*
- *Desired amenities and age of home*
- *Your family size (current & projected)*
- *Any hobbies and special needs to accommodate*
- *Preferred condition of the property (fixer-upper?)*
- *Discuss buying distressed properties*
- *Review current market conditions*

### DISCUSS FINANCING ABILITIES AND ALTERNATIVES

- *Down payment, closing costs and deposit verifications*
- *Fixed rate vs. adjustable*
- *Appraisal practices*
- *Lender Recommendation and an overview of the loan process*

### THE HOME SEARCH

- *Set up a Listing Alert Service for immediate notification of new inventory*
- *As a member of the Top Agent Network, searching for off market opportunities*
- *Review current listings for suitability to your need*
- *Arrange for a home tour of selected properties*
- *Check availability with listing broker*
- *Schedule showing appointments*
- *Map out tour route for multiple properties*
- *Assist you with each home viewing, making note of the property condition*
- *Provide honest opinions regarding known condition, floor plan, value and location*
- *Review neighborhood amenities and schools.*
- *Recommend inspections by licensed professionals where appropriate*
- *Review and explain all disclosures/inspections currently available on the property*

QUALITY RESULTS   PERSONAL SERVICE   EXPERT COUNSELING.

