

Purvi's Home News

News To Help You Save Time And Money

May 2015

Things Aren't Always As They Seem

A more senior angel decided to take a novice angel down to explore the world. They took human form and after a long, exhausting walk, they came to a mansion, knocked, and asked the rich owner for a place to sleep.

The man looked at them sourly, then reluctantly said they could sleep in the cold basement. He had his maid take them down a stone stairway, instructing them not to touch anything. On the way, the first angel reached up and repaired a fist-sized hole that was marring the wall, making it so that the wall was smooth and perfectly finished.

The next day they set out again. At nightfall, again exhausted, they found a small farmhouse and asked the old woman inside if they could spend the night. The woman welcomed and fed them, and then insisted they sleep in her bed while she slept on the floor. The next morning when the old woman awoke, she found that her cow had died in the night.



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The angels did what they could to comfort her, but eventually took their leave. As they walked down the road, the junior angel said to the senior: "I don't understand. You helped the rude man by repairing the hole in his wall, but you did not help the kind old woman by saving her cow. Why not?"

The senior angel smiled and said, "Inside the hole, the rich man had hidden a map to a treasure he planned to steal, so I turned the hole into solid stone. At the old woman's house, I heard Death come for the woman in the night, so I stepped outside and convinced him to take the cow instead."

Just a reminder that things aren't always as they seem.

~Purvi Shah

There's Gold In The Grounds

Before you toss those used coffee grounds in the trash, consider this: A report in the Journal of Agricultural and Food Chemistry says that coffee grounds are rich in antioxidants and other healthy substances. Scientists speculate that coffee grounds (about 20 million pounds of which are produced every year) could be "harvested" for antioxidants, as well as be used for farm fertilizers and other uses instead of being dumped in landfills. Side Note: Filter, plunger, and espresso-type coffeemakers seem to leave the most antioxidants in their grounds, while mocha coffeemakers leave the smallest amount.



70 Is The New 30

As people age into their 60 and 70's, there is an impression that they should have "made it by now," and that it's time to retire. Yet there is ample evidence that people may not achieve their life-long goals until well into their upper years. For example:

- "Colonel" Harlan Sanders was 65 when he began trying to license his "finger lickin' good" chicken recipe, launching what would become Kentucky Fried Chicken.
- Dr. William Worrall Mayo was 70 when he founded his world-famous medical clinic.
- Frank McCourt, author of the best seller, *Angela's Ashes*, didn't start writing until he was 65.

These days, seniors often think less in terms of retirement and more in terms of "what else can I do?" They're starting businesses, writing first novels, and building empires—acting much more like tricenarians than septuagenarians.

Tommy's Shoes

Parents will appreciate the humor in the following situation.

At the end of kindergarten class, Tommy asked his teacher to help him get his shoes on. After quite a struggle with the shoes, which were a little tight, she finally got them on.



"They're on the wrong feet," mumbled Tommy.

She realized that he was right; they were on the wrong feet. Staying calm she then swapped them over for him, again struggling to get his feet inside.

"They're not my shoes," Tommy murmured again.

The teacher fought to keep her cool and asked Tommy why he hadn't told her before. She then knelt down again and helped him pull the shoes off.

"These aren't my shoes, they're my brother's and Mom told me not to tell anyone."

At this point the teacher could feel tears coming. She helped him back into his shoes. She got him into his coat and wrapped his scarf round his neck.

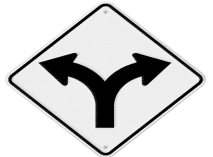
"Where are your gloves, Tommy?" she asked.

"Oh, I always put them in my shoes!" he said proudly.

Exercises For Taking The Next Big Step

At some point in every life there comes a time when we feel something needs to change. When that happens, these two exercises from professional development coach, Rich Gee, can help you get clarity. Gee suggests doing these as free writing exercises.

1. Explain where you are now to your past self. Pretend you can talk to yourself five years ago. Tell this past self what to expect—the bad as well as the good. You'll gain insight into what you might have done differently that may help you in the future. You'll also remind yourself that you can survive anything life can throw at you.
2. Explain to your future self where you want to be next. Pretend that you're talking to a version of yourself from five years in the future. Explain where you want to be, and ask what advice he or she might have for you. This will give you concrete and more realistic goals to strive toward.



May Quiz Question

Q: *The Canary Islands were named after which animals?*

Everyone who texts, emails or calls in the correct answer by the last day of this month will be entered into a drawing for

a \$25 gift certificate

April Question

Q: *What do the letters stand for in the emergency signal SOS?*

A: *Nothing. It is merely a conveniently short signal.*

How To Have More Power At Work

Power. Wanting more of it doesn't make you a megalomaniac or would-be dictator. Power by another name could also be called influence, and influence in the workplace is a good thing. Influence affords you more opportunity and respect, which gives you more choice and control over your own career and goals. To gain the right kind of power that will help you get ahead, try this advice:

- **Use your authority actively.** No matter what your job is, you have some power to make decisions. Don't ask for permission over actions that are legitimately your responsibility. However, use tact in the execution of decisions.
- **Recognize people.** Even if you're not a manager, you can build your reputation as a leader by thanking people for their assistance, pointing out examples of high performance to managers, and showing your appreciation for your co-workers' efforts to help the organization succeed.
- **Find a specialty.** Become an expert at some important function within your organization or department. Once you become the go-to person for solving specific kinds of problems, people will look to you for help and leadership in other areas.
- **Show initiative.** Don't wait for managers to tell you what to do. Launch a pilot project on your own to help your organization achieve its goals. Make suggestions for developing new products or cutting costs. Let everyone know you're committed to making a difference.
- **Expand your networks.** The more people you know, the more influence you have. Reach out beyond your usual circle of friends and co-workers by getting active in other departments and in industry groups. Even if your contacts aren't directly involved in your business, you'll gain access to ideas and relationships that will benefit you throughout your career.
- **Learn to speak powerfully.** Your ability to communicate is critical. Take courses in speaking, join a speakers' club, and listen to powerful motivational speakers, such as Anthony (Tony) Robbins or Eric Thomas. Learn to express your ideas succinctly.
- **Become an active listener.** Everybody loves someone who listens with their whole being, feeds back what they hear, and then asks to hear more. Become known as someone who is easy to talk to. Withhold your opinions, and be positive in your responses.



What Makes A Great Experience?

Dear Friend,

Here's a quick note to let you know how I can help you—or anyone you feel comfortable introducing me to.

Many people have a favorite restaurant, a place to enthusiastically recommend their friends because of the great experience they have there. Part of the experience comes from great food. But it's more than just that. The experience is about how they feel there, which is a process of friendly service, attention to detail, consistency, etc. This restaurant is always hopping, and probably doesn't do much advertising. Most of its business comes from repeat customers and referrals.

So for a moment, can you imagine that I am just like your favorite restaurant?

Like your favorite restaurant, my purpose is for you to be so outrageously happy with both the product and process—the complete experience of buying or selling a home—that you enthusiastically introduce people you care about to me so that they can have the same kind of experience.

The next time you're in a conversation with a friend, family, or neighbor, and they mention they're thinking of moving, would you mind taking out your cell phone, looking up my number, and calling or texting me immediately? I'll make sure they have an experience they'll want to rave about.

Purvi Shah-Remax Associates, CalBre:01878163
www.purvishahrealtor.com [Email:Purvi02shah@gmail.com](mailto:Purvi02shah@gmail.com)
858-603-8225

PURVI'S HOME NEWS

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- Making The Move Easy On The Kids
- How Sellers Price Their Homes
- How To Stop Wasting Money On Rent
- How To Sell Your House For The Most Money In The Shortest Possible Time
- The 10 Dumbest Mistakes Smart People Make When Buying Or Selling A Home

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- Send me the special computer report showing the features and sale prices of up to 15 of the most recent home sales near the following
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