

# Purvi's Home News

News To Help You Save Time And Money

January 2015

## Failure Provides Deep Roots For Growth

After years of failure at everything he tried, a man sought advice from a wise monk in a nearby monastery. "Brother," he said, "I just don't have it in me to go on anymore. Can you think of any reason why I shouldn't just quit?"

The monk took him out to the garden. "Look at the fern and the bamboo. Look closely."

"What about them?"

"When I first planted them, I gave them both plenty of light and water. The fern grew quickly, and its green leaves covered the garden.

"But nothing came from the bamboo seed. Year after year the fern grew more beautiful, but the bamboo still didn't sprout.

"Five years later, the bamboo started sending up shoots. Then in just a few months, it was taller than the fern. Why? It had spent those five years growing roots strong enough to

support a great height.

"One year, the fern was flattened by a terrible windstorm, but the bamboo stood firm because of the deep, strong roots.

"Think about this," the monk finished. "While others have been growing high, you have been growing the roots that will sustain you when the strong winds come. You will be able now to grow taller and stronger because of your deep roots."

*In my opinion, success is built on adversity and challenge, not on easy wins.*



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~ Purvi Shah

# The Origin Of New Year's Resolutions

The tradition of New Year's resolutions dates all the way back to 153 B.C. when January was named the first month after Janus, a mythical god of early Rome.

Janus was often depicted with two faces — one looking forward, one looking backward. This allowed him to look back on the past and forward toward the future.

On December 31, the Romans imagined Janus looking backward into the old year and forward into the New Year. This became a symbolic time for Romans to make resolutions for the New Year and forgive enemies for troubles in the past.

The Romans believed Janus could forgive them for their wrongdoings in the previous year. They would then make promises, believing Janus would see this and bless them in the year ahead. Those promises are the origin of our New Year's Resolutions today.

## January Quiz Question

**Q:** *What word becomes shorter when you add two letters to it?*

Everyone who texts, emails or calls in the correct answer by the last day of this month will be entered into a drawing for a \$25 gift certificate to

## December Question

**Q:** *Do penguins have feathers or fur?*

**A:** *Feathers. A penguin is a bird and all birds have feathers, even if they look as sleek as seals.*

## Facing A Tough Decision?

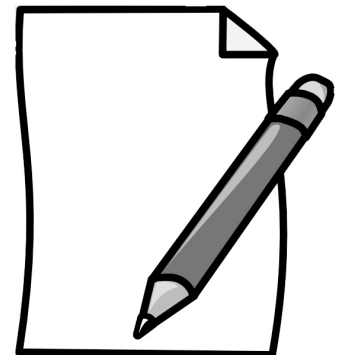
In our jobs, relationships, and even ordering dinner at a restaurant, life is full of choices. Most of the time, the decision is easy. You want chocolate or vanilla? Easy. But if you have a particularly important challenge and you're not sure how to approach it, here's a technique that can help: Brainstorm a "Do Want – Don't Want" list.

Take a sheet of paper and draw a line down the center so that you have two columns. At the top of one column, write *Do Want*. At the top of the other, write *Don't Want*.

Then brainstorm everything you Do Want and Don't Want about the situation. Go back and forth between the sides freely. Write down each thing you think, no matter how silly it sounds. No one will read this but you.

For example, if you're stuck trying to figure out how to advance at work, create a Do Want/Don't Want list. Say things like, "I don't want my boss to think I'm being pushy." And "I do want my boss to see me as being supportive of her."

You'll uncover subconscious thoughts that might be sabotaging you, and you'll discover new approaches you might not have considered before.



# Doomsday Upon Us—Not

It sounds like the scenario for a disaster movie, but it's real: The world's magnetic field is growing noticeably weaker, and since that field protects the Earth from solar radiation, the deterioration sounds ominous.

In fact, it might not be so catastrophic as it sounds. Scientists theorize that the weakening is a sign the Earth's magnetic poles are in the process of shifting, an event that happens every few hundred thousand years. The flip will be gradual, not sudden, taking as long as 1,000 years (or perhaps just 100). Previous shifts haven't resulted in any doomsday extinctions—although this time around, power grids and communication systems might be at risk.

## Is Cash Losing Its Cachet?

On the road towards a cashless society, paying with plastic is the preferred way to go. A survey from CreditCard.com found that 51 percent of adults under 30 will use a credit or debit card for purchases under \$5, while 77 percent of people 50 or older prefer to pay cash when buying something for \$5 or less.

Debit cards are more popular than credit cards among the younger generation by a 3-to-1 margin, and hold a 2-to-1 margin among users of all ages.

### Dear Friend,

Here's a quick note to let you know how I can help you—or anyone you feel comfortable introducing me to.

Real estate agents often ask home buyers to sign a formal agreement that commits the buyer to working with that agent. Usually no money exchanges hands for this agreement, but it does commit the buyer to working with that agent for a period of time. Why would a buyer do this? Primarily to ensure that they are working with the best real estate agent they can, which will matter the deeper they go into the home buying process.

The buyer doesn't pay the agent, but the agent will invest significant time working with the buyer. Without a commitment, a real estate agent can't guarantee they'll make money in exchange for the time spent with that buyer. If a buyer wants to work with a great agent, they'll be willing to make a commitment in exchange for that agent's time.

If you or someone you know wants to buy a house in the next few months, please let me know at 858-603-8225 or [purvi02shah@gmail.com](mailto:purvi02shah@gmail.com). Also get a copy of my free report, ***Making the Move Easy On the Kids***.

Purvi Shah, Your Real Estate Consultant For Life

Remax Associates, 858-603-8225

**P.S.** Who do you know who's thinking about buying a home? Please introduce us so that I can help them have a great home buying experience from start to finish.

# PURVI'S HOME NEWS

## Free Information Request Form

Please complete the box below and place check marks next to the free reports and information you'd like to receive.

Mail it to: Purvi Shah 16787 Bernardo Center Dr A#6, San Diego CA 92128

Or just call me at 858-603-8225!

[www.purvishahrealtor.com](http://www.purvishahrealtor.com) email: [Purvi02shah@gmail.com](mailto:Purvi02shah@gmail.com)

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_ Email: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Zip/Postal: \_\_\_\_\_ Fax: \_\_\_\_\_

Please send me the requested free information selected below via  Mail  Fax  Email.

### Free Reports

- Protect Your Home From Burglars
- Five Deadly Mistakes Home Sellers Make
- Making The Move Easy On The Kids
- How Sellers Price Their Homes
- How To Stop Wasting Money On Rent
- How To Sell Your House For The Most Money In The Shortest Possible Time
- The 10 Dumbest Mistakes Smart People Make When Buying Or Selling A Home

### Free Information

- Send me information about your free, no-obligation HomeFinder service.
- Send me the special computer report showing the features and sale prices of up to 15 of the most recent home sales near the following address:  
\_\_\_\_\_, City: \_\_\_\_\_ or in  
the \_\_\_\_\_ area.
- Please let me know the listing price and features of the home at the following address:  
\_\_\_\_\_.
- Please let me know the selling price of the home at the following address:  
\_\_\_\_\_.
- Please call me to arrange a free, no-obligation market valuation on my house.

*Do you have a family member or friend who would enjoy a free subscription to Purvi's Home News? Provide me with their contact info., and I'll add them to my mailing list.*

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Zip/Postal: \_\_\_\_\_

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