Tap Into My Network: Access Real Estate Professionals Across North America

35.9 million

Americans aged 1 year and older moved between 2012 and 2013²

Friends don't let friends rely on strangers for their real estate needs

The average family moves every 8 years.¹ Whether moving across town or across the country, it's important to have an agent you can trust. I am part of an exclusive network of real estate professionals that operate throughout North America and are committed to serving and providing value to clients before, during and after the transaction. My network has closed approximately \$33 billion in residential sales in 2013, simply through working by referral.

Why do people move?

48% of Americans moved for housing-related reasons, **30.3%** moved for family-related reasons and **19.4%** moved for job-related reasons.²

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The advantages of working with an agent in the Buffini network:

- Our clients are more than a transaction. We serve as trusted advisors to our clients whether they need help with real estate or are looking for a recommendation to a reputable trade or service provider in their community.
- We are known for integrity. We are held to a higher standard, treating our clients with care and respect.
- We work by referral. Most of our clients were referred to us by other happy clients.
- We are all producers. We get results.

If you have a friend or family member who is moving out of town or to another region, I can refer them to a professional who offers the same values and excellent care that I do. Moving is often a stressful process; let me refer your loved ones to an agent from within my network to serve as a local expert and help ease the transition to a new area. Call me with their names and phone numbers and I will follow up with them.

> **39%** of sellers and 42% of buyers found their agent through a referral.³

Sources: 1. Forbes, September 27, 2013, 2. U.S. Census Bureau, Reasons for Moving: 2012 3. National Association of REALTORS® Profile of H