

Sumin Chen Joo
1331 Marlin Avenue
Foster City, CA 94404
(510)325-0915

September 3, 2010

RE: Recommendation for Gregory Strang

To whom it may concern:

This is a letter to discuss our experience with Gregory Strang as our real estate agent and recommend him for your upcoming listing or transaction. He has worked as our agent for the purchase of our very first new house in July 2010. His care and attention to our needs, expertise in the real estate transactions, and amazing personality made the entire experience pleasant and the result fruitful.

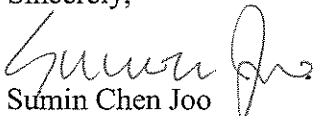
We had atypical needs in that we wanted to have somewhat of a separate living area for my mother who may need to live with us in the near future. Greg carefully listened to our needs and wishes as to having a space for my mother but at the same time having some independence between the households. Then, he found three houses that perfectly fit the bill. It was simply magic! After the close of escrow, my husband and I concluded that we would have never been able to find a house, not to mention purchase a perfect house that fits our need, if it were not for Greg's care and attention to what we were looking for in purchasing our first home.

Greg's in-depth knowledge of the real estate industry as well as how he handled potential and actual complications in our transaction was also amazing. I am an attorney specializing in insurance litigation, including construction defects and real estate disputes. As a result, I have a tendency to not trust real estate agents as I encounter transactions that went wrong because of their negligence everyday. Despite knowing what I do and how I feel, Greg explained everything to my husband and me when we were visiting open houses. His depth of knowledge and clear/easy explanations was very impressive. I was also satisfied that he was able to provide us all of the possible scenarios (from best to worst) before every turning point of our transaction so we could prepare accordingly. Without his expertise, I am not sure whether we would have been able to close our escrow as we have a lot of complications surrounding our mortgage broker and escrow agent.

Greg's personality/charm is also something that definitely makes him superior to any other agents. When my husband and I were busy discussing the aspects of the house with a contractor, he kept company of my mother who were sitting alone as she was tired. I am positive that it was not easy for Greg as my mom barely speaks English but that was the most thoughtful thing. When my in-laws visited the house, Greg managed to answer and/or humor every single question and sharp comment of my father-in-law, who continued his bombarding of questions for over two straight hours. Many of those questions were already asked and answered, which is my father-in-law's tendency, but Greg never cut him off or responded that he already answered. Not a single time. No wonder both sides of the parents gave their thumbs-up to us buying this house....

Simply stated, Greg found our dream house and made it become ours. We do and will recommend him whenever we know someone that is looking to sell or buy a house. I hope this letter reflects our sheer appreciation and respect for Greg. If you have any questions, please contact me at (510)325-0915 and I will be happy to discuss our experience with Greg in further details.

Sincerely,


Sumin Chen Joo