

September 27, 2010

Dear Greg,

I have been in my new house for about a month now, and I have yet to write to you to say "THANK YOU!" for making this lovely new home an actual dream come true. Please feel free to add this letter to your long list of accolades...I have told everyone I can, when the subject comes up, that you are the go-to guy if someone is interested in buying or selling a house/home. Here it is in writing...Feel free to poster the neighborhoods with it if you like.

But even if it were just between you and me I would say this....

I have thoroughly enjoyed working with you. I appreciate your attention to detail, whether it be the written word in a contract or an inspector's report, the timing of events for the buyer's/seller's, the history or the future events of the neighborhood. You took on a large project and took expert oversight of the whole deal. Yahoo! I could go to work and know that you were there to get the job done. You answered all of my questions quickly and thoroughly. You kept me informed of everything that was going on. You helped me with the little and bigger things that I needed to get done. You worked with my schedule and you can communicate in many languages (in person, telephone, email, fax....the greatest of these is in person.) You took a great load off of my shoulders! Thank you.

Now, for anyone else who might read this...

I found a house I loved. Greg talked with the sellers' and, no kidding!, they accepted a price \$100,000 less than the original price. Well, now we had to hurry. I was buying a house but my house wasn't even on the market yet. Greg worked with me to get the house ready to show. It sold quickly and \$25,000 over the asking price! Terrific, right?

Now it gets complicated... Thanks to Greg's allegiance to his client, we discovered through inspections that the dream house I was buying wasn't so great. Serious foundation issues. But I knew, I

knew, that I would not be caught without a house or get stuck with the wrong house. And so it happened. I did not have to stay with the house with foundation issues. My house sold quickly for over the asking price. I bought a beautiful, near perfect house that also 'came in' under asking price. How Greg was able to balance all these transactions, I don't know. But I know that if I or anyone I know needs help in buying or selling a house, I would say, definitely, go with Gregory Strang.

Sincerely,

Edith Blake