



	Dec-15	Jan-16				Feb-16				Mar-16		
Active Listings	4	1	2	3	4	1	2	3	4	5	1	2
AREA	28-Dec	4-Jan	11-Jan	18-Jan	25-Jan	1-Feb	8-Feb	15-Feb	22-Feb	29-Feb	7-Mar	14-Mar
NWQtr1	144	129	147	168	192	202	187	240	270	291	320	334
NWQtr2	36	42	54	65	64	77	64	96	101	91	100	108
<b>Total</b>	<b>180</b>	<b>171</b>	<b>201</b>	<b>233</b>	<b>256</b>	<b>279</b>	<b>251</b>	<b>336</b>	<b>371</b>	<b>382</b>	<b>420</b>	<b>442</b>
SCC1	526	471	516	537	568	586	568	684	742	815	865	903
SCC2	103	111	138	158	157	180	165	215	238	234	235	241
<b>Total</b>	<b>629</b>	<b>582</b>	<b>654</b>	<b>695</b>	<b>725</b>	<b>766</b>	<b>733</b>	<b>899</b>	<b>980</b>	<b>1049</b>	<b>1100</b>	<b>1144</b>

SALES (status 2-5) - with 7-day Sales Date (Mon-Sun)												
	12/28	1/4	1/11	1/18	1/25	2/1	2/8	2/15	2/22	2/29	3/7	3/14
NWQtr1	22	8	18	28	39	62	52	53	58	74	90	90
NWQtr2	9	2	10	16	33	36	34	27	35	47	36	49
<b>Total</b>	<b>31</b>	<b>10</b>	<b>28</b>	<b>44</b>	<b>72</b>	<b>98</b>	<b>86</b>	<b>80</b>	<b>93</b>	<b>121</b>	<b>126</b>	<b>139</b>
SCC1	82	66	88	113	141	162	171	148	187	189	247	250
SCC2	36	19	32	49	70	80	80	77	79	108	109	116
<b>Total</b>	<b>118</b>	<b>85</b>	<b>120</b>	<b>162</b>	<b>211</b>	<b>242</b>	<b>251</b>	<b>225</b>	<b>266</b>	<b>297</b>	<b>356</b>	<b>366</b>

CLOSINGS (status 5 only) - with 7-day Close of Escrow date (Mon-Sun)												
	12/28	1/4	1/11	1/18	1/25	2/1	2/8	2/15	2/22	2/29	3/7	3/14
NWQtr1	44	45	36	38	31	28	24	23	24	44	48	51
NWQtr2	18	12	11	15	19	14	8	17	20	27	29	20
<b>Total</b>	<b>62</b>	<b>57</b>	<b>47</b>	<b>53</b>	<b>50</b>	<b>42</b>	<b>32</b>	<b>40</b>	<b>44</b>	<b>71</b>	<b>77</b>	<b>71</b>
SCC1	115	120	113	123	102	103	76	100	78	126	118	131
SCC2	52	36	43	48	54	45	27	33	44	61	58	61
<b>Total</b>	<b>167</b>	<b>156</b>	<b>156</b>	<b>171</b>	<b>156</b>	<b>148</b>	<b>103</b>	<b>133</b>	<b>122</b>	<b>187</b>	<b>176</b>	<b>192</b>

INVENTORY - AVERAGE AREA TOTALS (4 or 5 week average)												
	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16
NWQtr1	262	308	374	372	380	406	439	423	315	193	159	238
NWQtr2	59	71	101	108	100	109	133	115	91	55	56	86
<b>Total</b>	<b>321</b>	<b>379</b>	<b>475</b>	<b>480</b>	<b>480</b>	<b>515</b>	<b>572</b>	<b>538</b>	<b>406</b>	<b>248</b>	<b>215</b>	<b>324</b>
SCC1	828	922	1059	1155	1203	1264	1326	1311	1002	663	523	679
SCC2	189	198	248	276	289	312	332	309	246	158	141	206
<b>Total</b>	<b>1017</b>	<b>1120</b>	<b>1307</b>	<b>1431</b>	<b>1492</b>	<b>1576</b>	<b>1658</b>	<b>1620</b>	<b>1248</b>	<b>821</b>	<b>664</b>	<b>885</b>

CLOSINGS BY MONTH 2014-2015												
	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16
NWQtr1	324	403	405	434	394	360	312	311	264	313	152	135
NWQtr2	139	146	164	210	191	153	137	142	123	132	69	89
<b>Total</b>	<b>463</b>	<b>549</b>	<b>569</b>	<b>644</b>	<b>585</b>	<b>513</b>	<b>449</b>	<b>453</b>	<b>387</b>	<b>445</b>	<b>221</b>	<b>224</b>
SCC1	841	1075	1028	1134	1115	968	924	828	703	882	523	457
SCC2	334	377	392	462	436	406	361	348	297	356	217	198
<b>Total</b>	<b>1175</b>	<b>1452</b>	<b>1420</b>	<b>1596</b>	<b>1551</b>	<b>1374</b>	<b>1285</b>	<b>1176</b>	<b>1000</b>	<b>1238</b>	<b>740</b>	<b>655</b>

MEDIAN PRICES 2015-2016												
	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16
SCC1	\$930,000	\$960,000	\$993,000	\$ 1,000,000	\$ 965,000	\$ 975,000	\$ 963,000	\$ 963,000	\$ 965,000	\$ 920,000	\$ 896,504	\$935,000
SCC2	\$569,240	\$565,000	\$620,000	\$ 650,000	\$ 635,000	\$ 615,000	\$ 610,000	\$ 640,000	\$ 630,000	\$ 626,000	\$ 567,500	\$647,000

- Class 1 =Single Family Residence
- Class 2 =Townhomes/Condos
- SCC =Santa Clara County: \*\*Search By County\*\*
- NWQtr =NorthWest of 17/101 & SouthWest of Menlo Park/101: Area (8 /15-19/ 200-209/ 211-214/ 221/ 230-243)



Referral Realty

Presented by: Carol Lin (408)685-8811

Week of:	11-Jan-16	18-Jan-16	25-Jan-16	1-Feb-16	8-Feb-16	15-Feb-16	22-Feb-16	29-Feb-16	7-Mar-16	14-Mar-16	Area #	
<b>CLASS 1: SINGLE FAMILY HOMES - ACTIVE</b>												
Gilroy/MH	1	103	101	98	105	107	119	117	130	136	149	1
Santa Teresa	2	6	6	8	6	4	9	8	9	11	8	2
Evergreen	3	44	39	40	34	39	37	51	60	56	53	3
East Valley	4	41	42	39	41	47	52	51	51	56	61	4
North Valley	5	21	19	24	24	18	23	25	27	30	33	5
Milpitas	6	12	17	11	13	13	15	19	22	25	23	6
Santa Clara	8	15	18	13	19	8	18	21	16	27	30	8
Central SJ	9	23	28	31	29	29	36	40	42	41	51	9
Willow Glen	10	23	23	34	34	32	42	53	56	50	45	10
South SJ	11	16	15	19	16	12	18	16	18	19	21	11
Blossom Vly	12	13	13	18	23	21	29	26	32	37	34	12
Almaden Vly	13	17	18	20	20	20	24	33	35	37	38	13
Cambrian	14	21	19	19	26	27	28	24	31	39	38	14
Campbell	15	12	21	28	24	26	30	32	38	37	30	15
Los Gatos	16	25	25	28	30	30	41	43	41	43	49	16
Saratoga	17	40	40	40	40	34	33	41	43	52	50	17
Cupertino	18	9	10	11	16	18	32	37	36	36	34	18
Sunnyvale	19	9	9	18	19	15	21	20	30	28	27	19
Mtn. View	200-210	9	11	12	10	6	11	11	11	12	20	200-210
Los Altos/Hills	211-214,221	20	22	24	23	29	28	27	38	44	49	211-214,221
Palo Alto	230-243	9	12	17	21	21	26	37	37	42	46	230-243
Menlo Park	300-311	7	11	20	20	10	10	21	25	28	25	300-311
<b>Totals</b>		<b>495</b>	<b>519</b>	<b>572</b>	<b>593</b>	<b>566</b>	<b>682</b>	<b>753</b>	<b>828</b>	<b>886</b>	<b>914</b>	

Week of:	11-Jan-16	18-Jan-16	25-Jan-16	1-Feb-16	8-Feb-16	15-Feb-16	22-Feb-16	29-Feb-16	7-Mar-16	14-Mar-16	Area #	
<b>CLASS 2: CONDO/TOWNHOMES - ACTIVE</b>												
Gilroy/MH	1	4	4	3	4	4	6	5	3	4	1	
Santa Teresa	2	2	5	5	4	6	9	13	5	9	2	
Evergreen	3	11	14	12	14	13	16	18	21	19	3	
East Valley	4	4	4	6	2	3	4	6	8	7	4	
North Valley	5	6	7	8	13	12	14	18	19	17	5	
Milpitas	6	7	7	11	8	5	11	10	14	6	6	
Santa Clara	8	10	13	18	15	13	24	23	17	14	15	
Central SJ	9	20	22	19	24	24	32	27	23	24	25	
Willow Glen	10	2	6	4	3	3	4	6	5	4	9	
South SJ	11	9	8	7	9	11	10	12	9	15	14	
Blossom Vly	12	15	14	12	13	16	10	14	16	27	15	
Almaden Vly	13	0	0	0	0	0	1	1	1	0	2	
Cambrian	14	4	1	2	3	3	5	7	6	2	4	
Campbell	15	10	10	6	6	8	14	16	13	21	21	
Los Gatos	16	2	2	1	1	1	3	5	4	5	4	
Saratoga	17	1	0	1	2	2	1	1	1	1	2	
Cupertino	18	5	5	7	7	8	12	13	14	12	12	
Sunnyvale	19	7	4	6	15	9	11	14	18	15	21	
Mtn. View	200-210	12	21	18	20	13	21	22	19	24	23	
Los Altos/Hills	211-214,221	1	0	1	3	3	4	1	1	0	0	
Palo Alto	230-243	6	10	6	7	7	6	7	5	8	9	
Menlo Park	300-311	4	4	3	5	4	5	7	9	8	9	
<b>Totals</b>		<b>142</b>	<b>161</b>	<b>156</b>	<b>178</b>	<b>168</b>	<b>217</b>	<b>243</b>	<b>241</b>	<b>237</b>	<b>247</b>	

If your property is now listed for sale or lease, this is not intended as a solicitation of that listing.