

To Whom it may concern
Letter of Recommendation

I had the pleasure of working with Jason Huang in my last transaction of selling my Condo in Fremont. I find ordinary thank you entirely flat and inadequate as an acknowledgment of his wonderful service, that is why I come up with this letter of recommendation.

While working with Jason, I had the opportunity to discover his amazing qualities:

1. Efficient and experienced—Jason got me clean multiple offers within a week and I finally accepted an offer which was 6 % over what I was asking. One of the main reasons why he sold it so fast was because he voluntarily put my Condo on a virtual computer tour on MLS Listings.
2. Market savvy & honesty—The final sale price was right in the range he analyzed at the beginning of my listing.
3. Computer skills handy & organized—Jason was very meticulous in getting all the signatures he needed and emailed to me all the documents that all parties have signed for my records.
4. Motivated, hard working and good follow up skills---When I had any questions or concerns, he would return my calls on the same day even if that means 9 pm at night if he got tied up. His famous words are "don't worry", and once I heard that, I knew he would follow up and make me satisfied every step of the way.
5. Great attitude—Jason was always open minded and in a listening mode. He would not put unreasonable pressure on me do anything that I was not comfortable with.

As far as I know, Jason will be on top of my list for consideration when I have further real estate needs.

P. Chang 3-19-05
Perry Chang Date